Factors Affecting Students' Acceptance of e-Learning Environments in Developing Countries: A Structural Equation Modeling Approach

Ali Tarhini, Kate Hone, and Xiaohui Liu

Abstract—A number of studies have shown that e-learning implementation is not simply a technological solution, but a process of many different factors such as social and behavioural contexts. Yet little is known about the important rule of such factors in technology adoption and use in the context of developing countries such as Lebanon. Therefore, the main objective of our study is to empirically validate an extended Technology Acceptance Model (TAM) (to include Social Norms and Quality of Work Life constructs) in the Lebanese context.

A quantitative methodology approach was adopted in this study. To test the hypothesized research model, data were collected from 569 undergraduate and postgraduate students studying in Lebanon via questionnaire. The collected data were analysed using structural equation modeling (SEM) technique based on AMOS methods and in conjunction with multi-group analysis. As hypothesized, the results of the study revealed perceived usefulness (PU), perceived ease of use (PEU), social norms (SN) and Quality of Work life (QWL) to be significant determinants of students' behavioral intention (BI). This provides support for the applicability of the extended TAM in the Lebanese context. Implications to both theory and practice of this study are discussed at the end of the paper.

Index Terms—Technology acceptance, TAM, e-learning, structural equation modeling

I. INTRODUCTION

During the last two decades, with the widespread use of the World Wide Web (WWW), universities and other educational institutions have been investing in information systems (such as Moodle, Blackboard and WebCT) to support both face-to-face and remote course delivery [1]-[2].

Although the internet is considered as a global technology, the efficiency of such tools should also be measured locally since users usually work in local/national contexts [3]. This is more crucial especially in developing countries such as Lebanon where universities and higher education institutions support traditional styles of pedagogy in education due to the lack of financial resources or trained staff [4]-[6] which in turn affect the acceptance of technology within such countries.

The successful implementation of e-learning tools depends on the perception of the users and also their knowledge and skills in using computers. Such major factors have been shown to affect users' initial acceptance of computer

technology and their future behaviour regarding the usage of web-based learning systems [7]-[8].

Due to its acceptable explanatory power and popularity, many studies have used the Technology Acceptance Model (TAM) in the technology acceptance and adoption literature in the IS implementation area [9] and especially in e-learning context [10]-[17].

However, it is unclear whether the model holds for e-learning in developing countries and Arabic countries are particularly under-researched. TAM's reliability and validity and thus its generalizability are still questionable as it was criticised for its cultural bias especially when tested in non-western countries [18]-[19]. Additionally, TAM suffers from other limitations such as inconsistencies in previous studies and is still questionable in explaining the social influence on the acceptance of technology [18], [20]-[22]. To address these limitations, this study will extend TAM to include other determinants such as social norms and quality of work life [9], [23]-[24].

The main aims of the current study are to address the above limitations. Specifically, our research focuses on the factors that affect student's acceptance and usage of web-based learning systems in Arab culture, particularly in Lebanon as a cultural context and Blackboard as a web-based learning system.

This paper is organized as follows: In the next section, research model and a summary of the literature review in the field of e-learning system acceptance are provided. In section three, the methodology that guided the research is described. The data collection analysis and results are then described in Section four. Finally, Section four concludes the paper with the main findings.

II. THEORETICAL FRAMEWORK

This paper proposes and tests a conceptual model of e-learning technology acceptance based on TAM, drawing from previous literature that used TAM in an educational context. Additionally, the model extends TAM through the inclusion of Subjective Norms (SN) and Quality of Working Life (QWL) as additional predictor variables. The overall conceptual model is illustrated in Figure 1 and the sections which follow explain and justify each of the predicted relationships in light of previous findings from the literature.

A. Perceived Ease of Use and Perceived Usefulness

Many researchers have used the TAM to measure students' acceptance of Web-based learning tools [12], [25]-[29]. For example, Amoako-Gyampah [25] found that the perceived

ease of use (PEOU) has a direct and positive influence and effects on the intention to use the system, and his result were also supported by other researchers [12], [28]. In contrast, Chesney [26] concluded that PEOU did not have a direct and significant influence on the intention to use the system
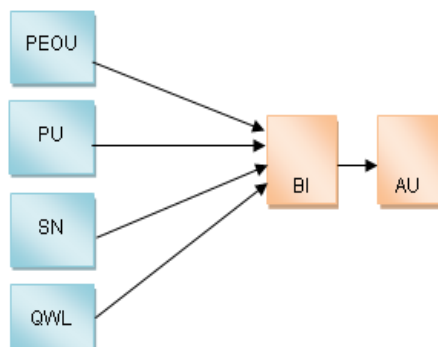

Fig. 1. Research model

Reviewing the literature, several studies in the educational context have been found to be inconsistent. Some claim that PEOU had a significant influence on the intention to use the system [16], [27]. Another two studies by Saade & Galloway [27] and Landry *et al.* [29] considered the student's usage of Web-based learning using the TAM and found that both Perceived ease of use and Perceived usefulness are the determinants for the system usage. They suggest that if students perceive an e-learning tool (in this case Blackboard) to be easy to use, they would also perceive the tool to be useful. All the subsequent studies about student perceptions on using technologies support Davis's (1989) model. In addition, perceived usefulness were found the most influential variable in predicting the intention to use the web-based learning system in TAM [12, 16] while Saeed [14] found that PU has an influence on the intention to use but was not the most influential factor. Moreover, literature shows that studies using TAM and models derived from TAM [22, 30] demonstrated that there is a relationship between PU and PEOU and behavioural intention in the acceptance and adoption of technology. Therefore, it is hypothesized that:

H1: Perceived Usefulness will have a direct positive influence on the intention to use web-based learning in the Lebanese sample.

H2: Perceived Ease of Use will have a direct positive influence on the intention to use web-based learning system in the Lebanese sample

B. Social Norm Impact Usage Behaviour

Social norm was adopted and included in the TAM model, in order to overcome the limitation of TAM in measuring the influence of social environments [22]. SN is defined as the person's perception that most people who are important to him or her think he or she should or should not perform the behaviour in question [31]. SN was studied in some research as an antecedent of BI and in other studies as an antecedent PU. However, as mentioned by Venkatesh *et al.* [32] the influence of SN is very complex,

This research assumes the effect of SN on BI is highly considered in the Lebanese context. The rationale is based on the cultural index which proposed by Hofstede (1980), He indicated that power distance (PD) and Masculinity (M/F) are

high and Individualism (I/C) is low in Lebanon. SN is particularly crucial in a multi-religious, multi-ethnic country like Lebanon.

There was some inconsistency in the literature about the influence of SN on the intention to use the technology. For example, many researchers found a significant impact of SN on BI [22], [32]-[35], while a number of others failed to find any impact [36-38]. Building on Venkatesh and Davis [22] research, this study will consider only the direct impact of SN on BI. Davis [30] omitted the social norms construct from the original TAM, however SN was added later in TAM2 due to its importance in explaining the external influence of others on the behaviour of an individual. Therefore, SN will be measured by the influence of instructors and other colleagues on students' perception to use the web-based learning system. Thus, we propose the following hypothesis:

H3: social norms will have a positive influence on student's behavioural intention to use and accept the e-learning technology

C. Quality of Work Life

Quality of Work Life (QWL) was included based in some previous empirical studies in IS in order to extend and improve the TAM model [23]-[24], [39]. However, it has not previously been considered within an educational context. In this paper, QWL is defined in terms of students' perception and belief that using the technology will improve their quality of work life such as saving expenses when downloading e-journals, or in communication when using email to communicate with their instructors and friends. Therefore, it is hypothesised that:

H4: QWL will have a positive influence on student's behavioural intention to use the web-based learning system.

D. Behavioural Intentions for Using an E-Learning System

The presence of behavioural intention (BI) in the TAM is one of the major differences with TRA. BI is considered to be an immediate antecedent of usage behaviour and gives an indication about an individual' readiness to perform a specific behaviour. In TAM, both PU and PEOU influence an individual's intention to use the technology, which in turn influence the usage behaviour [30]. There were many supports in the literature for the relationship between BI and usage behaviour in general [22], [32-[33], this has recently been extended to the e-learning context [10-14], [16]-[17]. Therefore, we propose the following hypothesis:

H5: Students' BI will have a positive effect on his or her actual use of web-based learning system

III. RESEARCH METHODOLOGY

A survey was employed due to its advantages [40]-[42]. This research aims to test hypothesized relationships within the context of technology acceptance in an objective manner where the researcher is isolated from the aim of the study. Additionally, the constructs and their relationships used within the conceptual model were developed and validated thoroughly in the theories and models about the adoption and technology acceptance. Furthermore, this study uses

Structural Equation Modeling (SEM) technique in order to test hypotheses and moderators and to perform a number of tests such as group comparisons which require a large number of participants. Therefore, using the survey as a data collection method is appropriate from the ontological, epistemological and methodological point of view.

The target sample for this survey was Lebanese web-based learning system users, studying full or part time for Masters or undergraduate degrees (in a number of disciplines) at two universities located in Beirut. Participation was on a voluntary basis and no financial incentive was offered.

The current study, as the majority of empirical research in technology acceptance, has used a non-probability convenience sampling technique as it enables the researcher to collect data from the participants based on their availability. It also helps the researcher to improvise with the resource available for the research especially when there is lack of time and financial resources. A total of 1000 self-administered questionnaires were distributed to the students, the number of returned questionnaires were 640 indicating a 64% response rate. We also excluded the incomplete questionnaires which resulted in 596 valid questionnaires. Additionally, all the items (questions) used by this research have been drawn from the literature, where they were quoted to be reliable and valid to measure constructs of the phenomena that they intend to represent (see Appendix A)

In the present study, the convenience sampling method was employed. This method is the most commonly used method in behavioural and social science studies. It allows the researcher to select the sample subjects from the targeted population based on who are willing and easily accessible to be recruited in the research. It is also the least expensive, least time-consuming among all other techniques

IV. RESULTS

A. Sample Descriptive Analysis

TABLE I: PROFILE OF THE RESPONDENTS

Demographic Characteristic		Freq	%
Gender	Male	306	53.8
	Female	263	46.2
Age	Younger <=22	410	72.4
	Older >23	157	27.6
Educational Level	Undergraduate	365	64.1
	Postgraduate	204	35.9
Blackboard Experience	No-Exp	57	10
	Some-Exp	220	38.7
	Experienced	292	51.3
Internet and Computer Experience	Novice	89	15.6
	Moderate	254	44.6
	Expert	226	39.7
Number of Courses using Blackboard	1-2	217	38.1
	3-5	249	43.8
	>5	103	18.1

Table I presents the demographic characteristics of the respondents. A total of 596 participants took part in the study. The sample's age range varied from 17 to 35 years old, with

64.1 % (366 participants) undergraduates and 35.9 % (204 participants) postgraduates; their self-rated Web-based learning experience was either some or experienced, with either an intermediate or expert level in using the Internet. Males represent 53.8% (306 participants) of the sample and females represent 46.2% (263 participants).

Also the descriptive statistics showed that the majority of participants indicate positive responses to the constructs that are measured in this study (See Table II). All means were greater than 5 for the independent variables (PEOU, PU, SN and QWL) and 4.21 for the dependent variables (BI and AU). This comes as a surprise as the previous literature suggests that Web-based learning system in Lebanon is still in its infancy [4]-[6].

TABLE II: DESCRIPTIVE STATISTICS OF THE CONSTRUCTS

Construct	Mean	Std Deviation	Cronbach Alfa
PEOU	5.26	1.06429	.903
PU	5.172	1.098	.905
SN	4.96	1.16888	.757
QWL	5.2	1.00151	.835
BI	4.78	1.13233	.868
AU	4.217	1.01527	.657

B. The Structural Model Analysis and Hypothesis Testing

Structural equation modeling was used to test all the hypothesized relationships (See Table III). The estimated values of fit indices have shown the good structural model fit to the data for the proposed research model in this study (See Fig. 2). This is clear from the table that all values were in the recommended range.
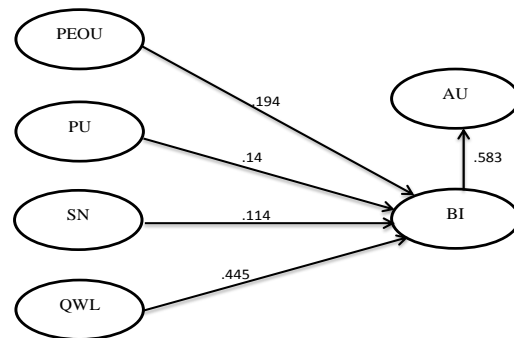

Fig. 2. The Structural model

TABLE III: THE SUMMARY OF DIRECT HYPOTHESIZED RESULTS

H#	Proposed Relationship	Effects Type	Path coefficient	Study Results
H1	PEOU → BI	Direct effect	0.194***	Supported
H2	PU → BI	Direct effect	0.143**	Supported
H3	SN → BI	Direct effect	0.114***	Supported
H4	QWL → BI	Direct effect	0.445***	Supported
H5	BI → AU	Direct effect	0.583***	Supported
Notes: * $p<0.05$; ** $p<0.01$; *** $p<0.001$				

As can be shown in Table III, all the direct hypotheses were supported. PU ($\beta=0.143**$, $p<0.01$) and PEOU

(ß=0.194; p<0.001) were found to have a significance positive influence on behavioural intention to use web-based learning system, supporting H1 and H2. It should be noted that students were found to be highly affected by their colleagues and instructors in using technology, SN to have a high significance, and SN (ß=0.114; p<0.001) to support H3. Moreover, Behavioural Intention was also influenced by the quality of work life (ß=0.445; p<0.001), supporting H4. Furthermore, the results also show that Actual Usage is influenced by Behavioural Intention (ß=0.583; p<0.001) which supports H5.

V. DISCUSSION AND CONCLUSION

The research question of this study is focused on the factors that affect the acceptance and usage of web-based learning systems in Lebanon. A conceptual model that extends the TAM to include social norms and quality of work life constructs as main determinants was proposed. This research is therefore the first to find empirical support for these relationships in the Lebanese context. Our results show that all the direct relationship between PEOU, PU, SN, and QWL with BI (with 40.2 % of its variance explained) and also BI with UB were supported. These results are very close to traditional TAM as proposed by Davis [30].

Different from most of the studies that consider western countries, our study supports TAM's reliability and validity in an educational context in the developing world and more specifically in Lebanon. Our results revealed that e-learning is well accepted in Lebanon despite potential problems mentioned earlier

Although TAM and other user acceptance models have been validated empirically, research continues to add social factors to overcome the limited explanatory power of such models. This study moves in that direction. By including social norms and quality of work life as main dominants, we can describe and understand how the students make their decisions about using and adopting web-based learning system. Our study empathised that e-learning implementation should focus more on the social contexts rather than the technological solution.

APPENDIX

A. SURVEY ITEMS AND SCALES

Construct	Item	Question	Source
Perceived Usefulness (PU)	PU1 PU2 PU3 PU4 PU5	Using the Web-based learning system will ...allow me to accomplish learning tasks more quickly ...improve my learning performance ...make it easier to learn course content ...increase my learning productivity ...enhance my effectiveness in learning	[2, 30, 43, 44]
Perceived Ease Of Use (PEOU)	PEOU1 PEOU2 PEOU3 PEOU4 PEOU5	Learning to operate the Web-based learning system is easy for me. I find it easy to get the Web-based learning system to do what I want it to do. My interaction with Web-based learning system is clear and understandable. It is easy for me to become skillful at using the Web-based learning system I find the Web-based learning system easy to use	[2, 30, 43, 44]
Subjective Norm (SN)	SN1 SN2 SN3 SN4	My Instructors thinks that I should participate in the Web-based learning activities. Other students think that I should participate in the Web-based learning activities. Management of my university thinks that I should use the Web-based leaning activities. Generally speaking, I would do what my instructor thinks I should do.	[22, 32, 45]
Perceived Quality of work life (QWL)	QWL1 QWL2 QWL3 QWL4 QWL5	The freedom to get the course information any time of the day will helps me to have more time for a creative thinking and leisure. Using the free resources such as web-based learning system and e-libraries helped me to save money and effort. Using the Web-based learning system provide more opportunities to participate in the class. Using emails to communicate with other student groups help me to save my expense and effort. Overall, using the Web-based learning help improving my quality of working life.	[23, 39]
Behavioural intention (BI)	BI1 BI2 BI3	Given the chance, I intend to use the Web-based learning system to do different things, from downloading lecture notes and participating in chat rooms to learning on the Web. I predict I would use web-based learning system in the next semester. In general, I plan to use Web-based learning system frequently for my coursework and other activities in the next semester	[43, 46, 47]
Usage Behaviour (UB)	UB1 UB2	On average, how frequently do you use the Web-based system? On the average working day, how much time do you spend on the Web-based learning system?	[30]

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