Qualitative Market Research: an International Journal

Copyright © 2024, Emerald Publishing Limited. This author accepted manuscript is deposited under a Creative Commons Attribution Non-commercial 4.0 International (CC BY-NC) licence (https://creativecommons.org/licenses/by-nc/4.0/). This means that anyone may distribute, adapt, and build upon the work for non-commercial purposes, subject to full attribution. If you wish to use this manuscript for commercial purposes, please contact permissions@emerald.com (see: https://www.emeraldgrouppublishing.com/publish-with-us/author-policies/our-open-research-policies#green).



Qualitative Market Re-

Circular supply chain management in post-pandemic context.

A qualitative study to explore how knowledge, environmental initiatives and economic viability affect sustainability.

Journal:	Qualitative Market Research
Manuscript ID	QMR-10-2023-0140.R2
Manuscript Type:	Research Paper
Keywords:	circular supply chain management, stakeholder theory, sustainability agenda, knowledge management

SCHOLARONE™ Manuscripts

Drivers and drawbacks in circular supply chain management: analysing the role of knowledge, environmental initiatives and economic viability in the food industry.

Purpose - Circular supply chain management (CSCM) is considered a promising solution to attain sustainability in the current industrial system. Despite the exigency of this approach, its application in the food industry is a challenge because of the nature of industry and CSCM being a novel approach. This research fulfils the prerequisites of undertaking industry-based systematic analysis of CSCM by examining the challenges for its application, exploring the effects of recognised challenges on various food supply chain (FSC) stages, and investigating the business processes as drivers.

Design/methodology/approach - Stakeholder theory guided the need to consider stakeholders' views in this research and key stakeholders directly from the food circular supply chain were identified and interviewed (n=36) following qualitative methods.

Findings - Overall, the study reveals that knowledge, perception towards environmental initiatives and economic viability are the major barriers for circular supply chain transition in the UK food supply chain.

Originality - This research provides a holistic perspective analysing the loopholes in different stages of the supply chain and investigating the way a particular circular supply chain stage is affected from recognised challenges through stakeholder theory, which will be a contribution to designing management-level strategies. Reconceptualising this practice would be beneficial in bringing three-tier (economic, environmental, and

social) benefit and will be supportive to engage stakeholders in the sustainability agenda.

Keywords: circular supply chain management (CSCM); knowledge management; stakeholder theory; sustainability agenda; food industry; United Kingdom.

Introduction

Circular supply chain management (CSCM) is a novel concept which is still at an exceedingly early stage (Formentini, 2021). While academic interest in this topic has grown remarkably (Ünal et al., 2018; Tura et al., 2019), scientific research with practical implementation is lagging because business processes are currently linear (Tura et al., 2019). Due to the current resources crisis, policymakers need to design their supply chains based on circular economy (CE) concepts (Quarshie et al., 2016). However, the management directions of this concept have vet to be explored (De Angelis, 2021). Redesigning the supply chain according to the circular model requires systematic analysis of obstacles and the drivers (Erhun et al., 2021). It requires methods or tools for stakeholders of companies to recognise the capacity and possibility of product regeneration at each phase of CSCM. Its implementation varies according to the nature of the industry because of the involvement of different types of stakeholders and processes (Farooque et al., 2019). In essence, industry specific analysis is essential to overcome the obstacles. The need for applying a circular supply chain model in the food industry is a challenging task and seeks close analysis of all aspects which jointly can make it possible. Previous studies related to the CE have analysed the concept as a business model (Linder and Williander, 2017). The CE is studied as a two-dimensional chain: one is the value network, considering the management of supply chain by creating the value for its stakeholders i.e., suppliers, retailers, or manufacturers (Walker et al., 2021); and second is the value proposition and interface by managing the relationship with customers (Tukker, 2015). In fact, it provides multiple value creation methods which are decoupled from the consumption of finite resources (McKinsey and Company, 2015).

Hence, it calls for systematic analysis from the stakeholder viewpoint to implement a circular approach into organisational process.

Identification of circular supply chain deterrents is a difficult process due to its diversified nature and less awareness in the industries and societies (de Jesus and Mendonça, 2018). The hindrance and enabling of CSCM is explored in previous literature in general and different countries context (Mangla et al., 2018; Ranta

et al., 2018). But it is important to explore it on the industry basis (Farooque et al., 2019) and there is no significant research done on the UK food industry for circular supply chain implementation. Thus, this research: (i) explores the CSCM approach from the food industry perspective; (ii) explores key barriers in CSCM in the food industry and drivers to those barriers; (iii) analyses the repercussions of those barriers for each stage (designing, manufacturing, retailing, consumption, upcycling, recycling and logistics) of CSCM. This study offers a comprehensive outlook by examining the weaknesses present in various phases of the supply chain. It explores how a specific stage in the circular supply chain is impacted by acknowledged challenges through the lens of stakeholder theory. This exploration is intended to contribute to the formulation of management-level strategies. Rethinking and reshaping this approach could prove advantageous in generating three-fold benefits—economic, environmental, and social. Additionally, it can play a supportive role in involving stakeholders in the pursuit of sustainability goals.

In fact, investigating the obstacles in circular supply chain management is helpful for companies, researchers, and institutions. It further leads towards the drivers, methods, or tools for various stakeholders of companies to recognise the capacity and possibility of product regeneration in each phase of circular supply chain management. This study is also a helpful attempt to gain better understanding of circular supply chain management concept and potential to implement it in the food industry. Overall, this is a considerable contribution in the theoretical and management field.

The circular food supply chain is a new and propitious field in waste management that calls for zero waste strategies. It needs more contribution in total value recovery from all the actors of the supply chain by utilising waste in making something useful. Consequently, there is a broader scope for adding more research in the area (Farooque, 2019). Companies which decide to restructure their supply chain system to the circular economy, unlike the linear economy, will receive economical, environmental and social advantages. Reverse logistics and its configuration play a big role to develop circular supply chain framework, but major hurdles are expected to prevent the attainment of this transition on this phase as well (van Loon and Van Wassenhove,

2020). There are existing studies discussing quantity, quality, timing and capacity-related issues in the circular supply chain management (Linder and Williander, 2017), but a much more systematic analysis of challenges, faced at the time of redesigning a company's circular supply chain is needed, which would complement the initial research. Thus, an exploratory study is demanded (Sandvik and Wendy, 2019).

Literature says that consumer behaviour plays a significant role, therefore examining business to consumer (B2C) factors and rational/irrational motives of customers and methods to satisfy them play an instrumental role to support circular supply chain management practices.

Besides, considering economic, social, and environmental impacts, the food supply chain must be more sustainable and food waste should be planned, recorded, communicated, and organised carefully. The circular supply chain management is a dynamic approach and is not very easy to assess and monitor. For its successful implementation in industries, it is important to examine the threatening indicators it faces on all levels of the supply chain. Because its aspects are interconnected in this way, any variation at one end would affect the whole. Secondly, there is rarely a study regarding the circular supply chain which considers the customer perspective which is one of the most significant and inseparable aspects of the food supply chain (Kirchherr et al., 2018). Therefore, it is valuable to explore consumer's perspective for its effective implementation. Similarly, the other actors should equally be considered. There is a lack of exploring the list of barriers under theoretical lenses (Farooque et al., 2019). Thirdly, providing tools, methods and guidelines is required for adopting the circular practices. There follow the research gaps found in previous studies: (i) levers and challenges of the circular supply chain management can vary based on numerous factors i.e., industry, company size, role in supply chain and geography etc (Kirchherr et al., 2018; Tura et al., 2018; Hart et al., 2019); (ii) Tura et al.'s (2018) study on barriers in the circular economy does not address the effect of individual barriers on the whole supply chains so this research will acknowledge the repercussions of each barrier throughout the circular supply chain; (iii) furthermore, considering the consumer perspective has also been demanded (Kirchherr et al., 2018; Elzinga et al., 2020) in previous research; (iv) limited research is

performed on the conceptual studies for the circular business model to facilitate its practical and managerial implementation (De Angelis, 2021).

This study provides a detailed understanding of circular supply chain management by exploring barriers and drivers from the perspective of stakeholders. Qualitative research offers flexible framework for this study because perspectives usually vary according to the experiences and positions of stakeholders. This flexible framework is needed to explore human perspective and opinion and to utilise the opinion as research. The theoretical aspect offers a contribution of theory extension by empirical exploration. This qualitative research gathers data which can be tested through preconceived theories and hypotheses in future research. In term of methodology, this research used a multi-disciplinary approach to the circular supply chain management concept as a main contribution of this study to provide a holistic perspective of the domain the circular economy literature.

Literature review

Batista et al. (2018) defined CSCM as: "The coordinated forward and reverse supply chains via purposeful business ecosystem integration for value creation from products/services, by-products and useful waste flows through prolonged lifecycles that improve the economic, social and environmental sustainability of organizations" (p. 446). CSCM being a collective process cannot be implemented effectively in isolation. (Batista et al., 2018). As the results stakeholder's contribution is significant and can provide required framework for the successful implementation of this circular supply chain approach. It provides the structure for value creation based on the characteristics of stakeholder theory.

The axis of stakeholder theory is "relationship management" of various parties involved to fulfil a common goal. Circular supply chain management being based upon three major dimensions (economic, social, and environmental), this theory explains how value can be created for these dimensions by management of the relationship of complex supply chains involving the circular economy concept. The reason for many supply chains' success nowadays is relationship management. As circular supply chain management is still in its

initial stage of development, it is important to drive insights from related concepts like sustainability, supply chain management and green supply chain management (Batista et al., 2018). Management of stakeholder relations is extensively studied in supply chain management (Mangla et al., 2018). It brings the ideas of coordination, integration, competition, or collaboration to apply in supply chains for its efficient management (Ranta et al., 2018). To reap the value of sustainability in supply chains, this approach demands taking into consideration the idea of collaborative efforts of stakeholders including consumers (Gupta et al., 2019). Thus, to maximise sustainability, the relationships of supply chain actors is fundamental.

Moreover, a summary table for the key authors used in this research highlighting the key gaps and key themes have been mentioned in Tab. 1.

[INSERT TABLE 1 HERE]

A number of studies have identified drivers (Govindan and Hasanagic, 2018) and barriers (Ranta et al., 2018) to CSCM development and implementation. Drivers and barriers will be analysed in the following sections. *Technical barriers and drivers:* To increase the productivity, resource efficiency and to reduce the waste, digitalization of processes and implementation of practices with smarter equipment are the critical success factors (Mastos, 2021). "Manufacturing companies need to speed up in shifting the focus towards sustainability and make use of technology like 'Internet of Things' (IoT) to meet the organization's goal" (Manavalan and Jayakrishna, 2019, p. 25). In the study by De Jesus and Mendonca (2018), technical factors are considered harder barriers and are most discussed in the CE studies.

Lack of specific technologies for the circular economy: To create a business model for the circular economy, absence of sharing waste information and technologies is a major barrier (Rademaekers et al., 2011). For better management of the circular supply chain, information and technologies are required to establish a better link between machines, production orders and to monitor the flow of resources (Tura et al., 2019). Overpowering technical barriers will bring new business prospects in the CE (Preston, 2012). While highlighting

technological barriers in developing countries, Mangla et al. (2018) articulate that implementation of CE practices needs new technologies and equipment which are not available.

Lack of knowledge, skills and expertise: Inadequate knowledge (Shahbazi et al., 2016; Jimenez-Jimenez et al., 2019) and technology methods compatible to the CE encumber the integration of supply chain management. Existing literature (Shahbazi et al., 2016; Pheifer, 2017) has highlighted the requirement of significant state-of-the-art in CSCM, with 35% of studies raising concern about it. However, this demand has not yet been accomplished (Kirchherr et al., 2017). Today, firms require technical expertise which could assist to identify, assess, and implement superior technologies for the CE (Rizos et al., 2017). Tura et al. (2018) accentuate that there is lack of knowledge about transmuting companies' current methods of product manufacturing into using recyclable materials.

Financial and economic barriers and drivers: Financial risk in the circular business model is much higher than in the linear model due to the complexities involved in remanufacturing and refurbishing in it (Linder and Williander, 2017). Financial barriers are substantial factors (Farooque et al., 2019) and commonly discussed barriers by academics. Farooque et al. (2019), who characterized all eight barriers found in their study under various management theories as per their characteristics, have put financial barriers under the Resource based View (RBV) perspective, which deals with organizations' inability to match the strategic resources needed. High cost of products and raw material: From the suppliers' side, companies have to pay the high cost of virgin raw material which supports long-life and re-manufacturability of products, and they have less financial support from government (Mangla et al., 2018). The time gap between cost and revenue flow should be taken into account, while moving towards service selling business model (Barquet et al., 2013). It calls into question the economic and financial viability of CE projects. In the product lifecycle, this challenge is faced by the production, retailing and utilization stages. Similarly, manufacturers, distributers and service providers are affected by these challenges.

Investments: Financial investment is an initial step to facilitate the transformation from the linear to the CE and it can be expensive to implement (Govindan and Hasanagic, 2018). Govindan and Hasanagic (2018) classified these barriers under economic issues which affect the CE framework internally and externally. Internally, organizations' perspective must bear high upfront costs (Tura et al., 2018). On the other hand, Hart et al. (2019) relate financial barriers to the market rather than fiscal issues for implementing the CE in the construction industry, where it can possibly be in the form of raw materials, property ownership and capital investments from which capital investments are prioritized and rapid returns are expected. This trend neglects social or environmental projects like the circular economy.

Profitability: Environmental strategies have fewer financial gains (Lieder and Rashid, 2016) and have high production costs (Shahbazi et al., 2016). Investment in raw material and new technologies can be unprofitable, which is the one of the main objectives of any business (Tura et al., 2018). Finance and investment are obstacles for developing and poorer countries. Where developing countries are reluctant to invest due to unpredictable return on green technology, for poorer nations upfront cost and payback period are an even greater problem to consider (Li and Ma, 2015). Another factor recognized by scholars is financial and business management support.

Planning and management barriers and drivers: Inefficient management of operational strategy, product design strategy, business model design and policies pose a problem for circular opportunities (Bonsu, 2020). Unclear business model and design strategies make it difficult for the industries to implement circular business model (Bocken et al., 2016; 2019; Mendoza et al., 2019). Management-related challenges are those obstacles in which there is a lack of planning, management of resources and procedures. Numerous barriers of this kind are recognized related to this category in literature.

Lack of management commitment: Mangla et al. (2018) and Farooque et al. (2019) highlighted the need of upper- and lower-level management co-ordination and support, resistance to change, as well as all stakeholders' involvement in organizations to accept the circular model in supply chain management.

Ecological improvements and transformation need a committed and dedicated managerial approach to attain sustainability in practices which is lacking in real life scenarios (Lieder and Rashid, 2016). Effective and efficient planning for the management of natural resources and their unprejudiced distribution is a challenge for organizations (Miemczyk et al., 2016).

Inappropriate marketing strategies: Marketing management is also a matter for circular supply chain stakeholders to examine as there can be the chance of cannibalisation of a company's existing products by circular ones and this can affect future revenue and sales of the company (Steeneck and Sarin, 2018). Hence, companies are reluctant to market CE-related products because it will possibly hamper sales of new products (van Loon and Van Wassenhove, 2020). Additionally, the idea of long run products will also lose popularity in the market because of less product substitution rate and loss of future sales (Lewandowski, 2016; Linder and Williander, 2017). Similarly, advertising to make customers aware of circular products is also a challenge for organizations.

Competition: Managing competition, while attaining environmental benefits, needs an efficient strategic planning (Ravi and Shankar, 2005). However, an adverse trend comes when businesses have to bear the potential costs to stay in environmental-related competition (Wycherley, 1999). Supply chains are also becoming more complex due to competition (Sheffi, 2018). Increase in global resource consumption is an alarming situation and needs competitiveness for environmental initiatives (Jaeger and Upadhyay, 2020). Tura et al. (2019) describe competitive pressure as more focussed to gain economic rather than environmental benefits. Thus, the CE becomes less prioritized among government and industries at the expense of economic growth.

Socio-cultural barriers: This is one of the most significant subject areas that can be contested by social scientists in environmental studies. It motivates to change attitudes and lifestyles (Redclift and Benton, 1994). Lack of interest, knowledge and engagement during the supply chain is the crux of the problem and an

imperative barrier in the implementation of the circular economy. Without developing interest and participation of stakeholders in circularity, progress will be slow (Geng et al., 2009; Hart et al., 2019).

Lack of awareness and right information: Adams et al. (2017) stated that the term CE is often confused with the terms reuse and recycling, which prevent employees from understanding what the CE actually demands. So, there is a need for awareness and commitment from top to bottom management (Lakatos et al., 2018). It is one of the most discussed barriers in the existing literature. The social awareness of the customer, being a significant and integral part of the supply chain, is a crucial aspect for the success of the circular model. Raising awareness requires alteration in people's behaviour (Lieder and Rashid, 2016). Behavioural challenges are also discussed in upcoming sections of socio-cultural barriers.

Organisation culture: Organization culture has an important role to promote the circular approach. "Disposing is cheaper than using or re-using"; this employee attitude is one the biggest barriers to reducing food waste, especially in western countries (FAO, 2016). Therefore, organizations hardly pay attention to investing in new business models and technologies to bring circularity. Resistance to changing the traditional mindset and structure of linear supplies has been seen as a hindrance to bringing sustainability. Companies are hesitant to accept environmental ventures like corporate social responsibility because of their hesitant culture. Thus, CE is a topic of limited discussion among mangers (Kirchherr et al., 2018).

Perception, attitude, and behaviour: Changing social behaviour, attitudes and mindset of people is another major challenge discussed by circular supply chain studies. People are concerned about performance, product life, health, and safety regarding remanufactured products, which mean they are unwilling to spend on circular initiatives (Lieder and Rashid, 2016). Liu and Bai (2014) revealed that even though there is required awareness about the CE in China, people's behaviour still varies when it comes to practicality. Thus, struggles to convince consumers to accept the circular model further affects the whole supply chain because of its interdependency. Structural barriers and drivers: An efficient supply chain management requires an association of various actors involved in it (Kazancoglu et al., 2020). The difficulty occurs in the circular model when some

companies deny adopting it while continuing ongoing liner practices (Narimissa et al., 2020). Less integrity in various levels, departments of organization and views of various departments and stakeholders lead to the failure of this change. This is also known as the "silo mentality" and is concerned with all areas of the organization working together and with transparency towards a mutual goal (Hart et al., 2019). There are studies understanding the prominence of vertical collaboration of CE participants, though lack of horizontal collaboration should also be overcome (Pomponi and Mocanter, 2018).

Complexity in nature: The CE system is thought to be complex in industries where product lifecycles are long (Adams et al., 2017). There is less responsibility and accountability between actors i.e., product manufacturing, supply chain or administration related to certification (Ali et al., 2017). CE works on a broad scale potentially involving all key stakeholders. It makes processes more intricate to handle (Huamao and Fengqi, 2007). Complexity in the circular model is caused by the variety of processes from industries of a different nature joining together in one chain. Thus, the relationship between stakeholders and process should be managed wisely for the success of circular transition.

Lack of collaboration between supply chain actors: Along with the complexity in functions and processes, the circular supply chain model can face less co-ordination from supply chain actors, which can be an alarming scenario. Farooque et al. (2019) explain that barriers arise when they do not support each other for the implementation of the CE because industry structure and policies are still co-ordinated around the linear model (Gumley, 2014). It is vital to understand the interrelationships of all stakeholders in the circular supply chain model, having extra layers of additional stages like upcycling and recycling (Mangla et al., 2018).

Lack of structure: Physical infrastructure, such as utilities, buildings, and technology are essential components for application of circular business model implementation which motivates companies to utilise opportunities for competitive advantage (Russell et al., 2020). Infrastructure and technologies are needed for smooth flow of supply chain processes in industries for logistics and reverse logistics to be able to support waste management, upcycling, and recycling processes (Govindan and Hasanagic, 2018; Ritźen, 2018). Similarly

convenient infrastructure also encourages consumers to accept circular process. Lack of infrastructure can lead to failure of circular initiatives and prevent others from adopting it (Vadakkepatt et al., 2021).

Institutional and regulatory barriers and drivers: National and international policies and regulations are significant factors to apply CE business model (Wralsen et al., 2021). Institutional and regularity barriers are deep-rooted into sustainable and green supply chain management transitions (Gumley, 2014). These barriers prevent techniques and methods which are instrumental for sustainability related changes from development (Li et al., 2015). The challenges are in terms of less government support and lack of suitable rules/regulations. Lack of supportive law and regulation: Unstable government policies and the absence of circular business model-related regulations affect the formation of remanufacturing industries (Shao et al., 2020). It is explored in the literature that government regulations are aligned in accordance with linear supply chains (Al Zaabi et al., 2013), hence, do not support the circular model (Pheifer, 2017; Ranta et al., 2018). These regulations include taxation policies (Mathiyazhagan et al., 2014), lack of smart regulations for waste prevention (Preston, 2012), or lack of policy framework (Rizos et al., 2017). de Jesus and Mondeca (2018) position the institutional barriers as the second most pressing type of barriers.

Lack of government support: This includes the lack of governmental support with supportive taxation policies, funding, or royalty regimes (Gumley, 2014). Organizations are always reluctant to begin the CE transition due to the financial risk associated with it. There are rare government policies to provide incentives to bear with risks on investments related to innovative and sustainable businesses. Given the necessity to fulfil the requirement of economic efficiency along with environmental benefits, public incentives are needed. Providing financial incentives such as subsidies or lowering value added tax are also required to stimulate circular initiatives (Stahel and Clift, 2016).

Theoretical framework based on stakeholder theory.

Starting from the literature review, the paper presents a theoretical framework to CSCM considering its barriers and drivers, and as a result to create value for stakeholders. The framework provides a foundation for analysing

each phase of the circular supply chain and related barriers to it. In this framework, involved stakeholders are the managers from various the stages of circular supply chain i.e., designing, manufacturing, retailing, consuming, upcycling, recycling and logistics which work together to achieve the purpose of 'closing the loops'; the value denoted for them is the critical factor which hinders the practical application of the circular model and how it can be overcome. Moreover, the framework also presents activities for value creation of stakeholders related to individual factors. Value creation extends three fundamental dimensions of circular supply chain management; economic, social, and environmental. Value for CSCM for the stakeholders can be best created through a close analysis of barriers the stakeholders face. Furthermore, to serve the purpose of this research, the barriers were re-examined and categorised according to appropriate categories. Some the themes were decarded i.e. "long product lifecycle" (Hart et al., 2019), because inappropriate to the UK FSC, and some of them which share the same idea were combined together, e.g. "Lack of preferential tax policies for promoting the circular models" and "Lack of environmental laws and regulations" (Mangla et al., 2018). The paper presents the inadequacy of government rules, regulation and policies as one theme: "lack of supportive law and regulation". This model provided the foundation to recognise stakeholders of FSC and develop the questionnaire for qualitative data collection.

Methodology and research design.

Semi-structured interviews resulted as an appropriate method to meet the objectives of this research by providing better flexibility guarantee and ensuring interrelated levels of analysis. Interviews served the purpose of this research, to explore the topic to circular supply chain management, to investigate its barriers from stakeholders' perspectives and to suggest the drivers.

Theoretical sampling was considered in this study rather than random sampling to "maximise opportunities for comparing concepts along their properties for the similarities and differences enabling researchers to define categories, to differentiate among them, and to specify their range of variability" (Strauss and Corbin, 1998, p. 149). The quality of the interview instrument also plays a significant role for passing the test of reliability.

A study is considered reliable when interview data is consistent without bias and serve the purpose (Sekaran and Bougie, 2003). A pilot study was conducted prior to the actual interview. It helped to detect possible flaws by recognizing potential issues or amendments. The researcher chose semi-structured interview method for data collection, which made interviewees more flexible and allowed new questions to be added as per the flow of conversation during the interview and increased the richness of information collected. Three pilot interviews were conducted from the different stages of food supply chain and results obtained were used as foundation to conduct actual interviews.

This study conducted 36 in-depth interviews, with various stakeholders of the circular supply chain of food manufacturing industry, which allowed the researcher to gain individual subjective views and improve the validity of results (Saunders et al., 2018). The participants are the managers from the different stages of circular supply chain which starts from product design/development to recycling. Consumption stage is an integral part of circular supply chain. To gain the perspective of whole supply chain this research has included consumer's point view. In-depth interviews were the best way to address a complex process like circular supply chain management because it provided depth of focus and prospects for explanation and understanding about the topic (Ritchie, 2003). To recruit appropriate participants and justify the number of respondents, the researcher contacted an employee of GI group (an employment agency) and a manager of a food manufacturing organisation for approaching manufacturing companies. The researcher also contacted managers of insurance broker companies requesting to refer participants like recycling or up-cycling companies which are insured with them, and to approach the retailing companies and customers, retailers were directly contacted.

Contact details of 30 people from food manufacturing companies, 10 retailers, 4 upcycling, 5 recycling including council representatives, 10 customers and 2 suppliers were provided. Research contacted all 61 people by email and telephone out of which 4 people from the designing stage, 13 from food manufacturing and processing, 7 retailing managers, 4 from recycling (including 1 government representative council worker), 1 from upcycling and 5 customers, 1 farmer and 1 manager from the logistics stage responded and

agreed to participate. Number of participants from a particular stage depends on the area in the industry for example, supplier stage: UK food manufactures mainly use suppliers from Europe and Asia; hence this research being limited to access to supplying stage was limited. Next, product designing and logistics stages which are always a part large manufacturing company. So, the participants are limited to 4 and 1 consequently. Product manufacturing and retailing are the larger unit with numerous departments, contribute to supply chain. Hence, the participants on this stage were 10 and 7 consequently. Similarly, 4 participants from recycling and 5 consumers were included. Food upcycling is on very early stage at present, with very few companies (less than 5) operating as business in the UK. Due to limited access of food products up-cyclers but to get the view of complete supply chain, research included food manufacturing machines up-cycler.

Semi-structured technique was adopted for in-depth interviews which provided the uniformity and openended/prompt discussion between interviewer and interviewee and provides freedom of expression (Kirchherr et al., 2018; Sandvik and Wendy, 2019). Because of the absence of face-to-face interviews, research applied some additional strategies for maintaining the interview quality and consistency i.e., sending introductory emails, pre-preparation, and review of the procedure, cultivating rapport, acknowledging the content and concerns of interviewee, and honouring their contribution (Drabble et al., 2016). Additionally, assuring anonymity was also done by stating that the participant's identity will not be disclosed (Saunder et al., 2018). In-depth interviews provided the flexibility and encouragement to the interviewee to talk freely on a variety of topics. The researcher prepared an interview guide in which a brief description about circular supply chain management and objectives of the study along with the consent form was emailed to the potential participants for them to decide about the participation and get the confirmation. Due to the Covid-19 pandemic, it was not possible to visit the sites and conduct interviews face to face. Therefore, phone calls, Skype and Zoom calls method was chosen as per the convenience of participants (Ritchie et al., 2003). All the participants opted for phone calls due to flexibility as there is less difference between face-to-face and telephone interviews (Drabble et al., 2016), so this method was selected. An interview protocol was designed to confirm that all areas are

covered. In the first part, seven sections of the interview protocol were to get the deep-insight and empirical views about the circular economy and sustainability and all internal/external hindrance factors which affect food supply chain to adopt it. The second part was area specific to know about the particular industry. Before starting the actual process, a pilot study was conducted to get the experience about interviews (Bryman, 2004; 2016) and a few questions were amended from the interview protocol after reviewing. Interviewees were encouraged to give detailed explanation about each subject so that themes and issues could emerge inductively (Saunders et al., 2018). The interviews lasted from 26 minutes to 1 hour and 29 minutes. All the interviews were conducted in English, recorded in more than one gadget and notes were taken side by side.

The researcher conducted 36 interviews, out of which 1 interview from a supplier and 1 from a consumer were discarded due to data quality issues. Another 25 people refused to take part due to their busy schedule. Although, there was access of more interviews, when themes stopped emerging and saturation was achieved, the interview process was stopped. Saturation decides the criteria of discontinuing data collection in qualitative research (Glaser, 1992). It means no further data is being found where researcher can develop the categories. But see similar instance over and over again and become confident that category is saturated (Saunders et al., 2018). Hence, during the data collection process in this research was closed when themes started repeating.

Data collection and data analysis.

The thematic analysis method has been applied to analyse the qualitative data, which involves generating analytical categories and theoretical dimensions guided by literature based on the theoretical framework and then the relationships between them are identified. The researchers' data analysis process started from becoming familiar with the data. Out of 36 recorded interviews, two were discarded due to data inappropriateness when listened to again, hence these were not transcribed. The remaining 34 interviews were transcribed into an MS Word document word for word. Some researchers see this as a key phase of qualitative data analysis process (Bird, 2005).

The next phase of analysis was open coding by building the codes and constructs extracted from the literature review to explore the CSCM concept, its challenges, and barriers. A theoretical framework was constructed by listing, describing, and categorising previously identified data into set of constructs and subconstructs which further can be used to index and sort the obtained facts (Chai et al., 2021). This advantages the data by setting the directions and emerging the themes (Tesch, 2013). After transcribing the interviews, researchers jotted down the points of the ideas emerging from each interview which helped to group the large data into categories and to give the directions for further investigation. Themes which are observed frequently and reflect the core data become core themes. Research used three-phase procedures for data analysis recommended by Strauss and Corbin (1990): open coding, axial coding, and finally selective coding. In opencoding, analyses merge and submerge in the data by line-to-line analysis, coding data in several possible ways and remarking on the conceptual and theoretical ideas developing during the analysis process. This process of data analysis is rigorous and brings simplification, verification, correction and finally saturation by itself (Glaser, 1992). At the initial stage, only the core incidents and events are considered. The next stage of coding is to place systematically analysed data together to show dynamic relationships among them. This led to four analytical processes: a) rapidly relating sub-categories to a category, b) comparing categories with collected data, c) escalating the properties and dimension of categories to expand the intensity, and d) discovering variations in phenomena. All stages of coding process have been mentioned in Tab. 2.

[INSERT TABLE 2 HERE]

The final process is to re-read and selectively identify the themes and core themes of the same dimensions and contents, which is called selective coding (Strauss and Corbin 1990). The researchers completed the final task of coding process by relating the core category/themes with all other categories (Walker and Myrick, 2006). After setting the categories into a series, researchers can start to cover broad range of consequences of variety of situations (Brown et al., 2002). The outcome of this stage is a theoretical model, a theory or hypothesis. Therefore, cuts among categories are not seen as a link or correspondence from the statistical viewpoint. Along

with the coding process, the researchers followed superfluous rule of disrupting the coding process over and over and create the memos rapidly. Memos are distinct type of written ideas and thoughts that how researchers arrived at the codes. It keeps track of the analytical process and enhances the audit trail. Hence, helped the researchers to see it from the analytical perspective (Strauss and Corbin, 1990). Memos can also be in the form of diagrams and assist to recognise the relationship between concepts from the data. When there was satisfactory map with required themes, next step was of final analysis or discussing the findings. It was ensured that each of the theme is optimally evidenced from the data. Furthermore, to ensure more efficiency in the analysis process, the researchers used extra techniques: 1) Piloting: which means going backward and forward in the collection and analysing process, reviewing and recuperating where necessary, 2) Co-coding: arranging frequent meetings with the supervisor and experts, discussing the codes to confirm the consistent application, fitness, and relationship of codes, and 3) Meta-narrative: to review research question to understand more about it. This meant the researchers was able to delve into the CE and scrutinise challenges for the FSC to adopt the circular approach. To manage and analyse the data in a more efficient way, the researchers used Computer-Aided Qualitative Data Analysis Software. The researchers used NVivo version 12 to integrate coding with qualitative linking, shaping, and modelling.

The investigator applied the "Triangulation" approach to escalate the validity of this study by merging the information from various sources rather concentrating on one approach. Triangulation is application of more than one method or sources to develop a broad understanding of phenomena. It is possible in four different ways 1) method triangulation 2) investigator triangulation 3) data source triangulation 4) theory triangulation. The researchers employed theory triangulation to analyse and interpret the data by applying thematic analysis as analysis approach and stakeholder theory as theoretical lens. The researchers also involved diversity of population, for data collection to gain manifold perspectives and validation of data. Besides this, multiple methods of data collection were involved, which includes existing literature, interviews, and field notes (Saunders et al., 2018). Interviewee details are illustrated in Table 3.

[INSERT TABLE 3 HERE]

Findings

Fig. 1 presents six main themes of the factors that impact CSCM, 21 subcategories that share the same features as those themes, classified under those six themes and including the drivers.

[INSERT FIGURE 1 HERE]

Technical barriers

New techniques are the major factor for any transition to become successful. Innovations are always encouraged by the organisations to acquire competitive advantage. The key factors leading towards the CE approaches are science and technology (Farooque et al., 2019; Tura et al., 2019). According to Preston, (2012, p. 10) "the [CE] opportunities are huge if technical barriers could be overcome." The major technical challenges for CSCM are to incorporate it with existing FSC, limited technologies and lack of technical skills etc. (Shi and Xiao, 2008). This is stated by FSC stakeholders:

"It is the very spear target it should be a spear target; I wouldn't say it is achievable in the current environment but may be in the future if the right technology, a new process, the future looks good but the zero waste is an aspiration to it." (BK)

Shelf-life

In the food industry the connection between shelf-life and sustainability is very complex. A great amount of food is wasted due to biological properties (Guillard et al., 2018). Economic, environmental, and social characteristics of FSC are highly affected by the perishability factor, yet it is not considered as an important strategic decision of organisations (Esteso et al., 2021). The following quotes reflect the idea:

"I don't know, with short shelf-life product, how that would work. I totally see [this working] with something like bread waste or pasta waste (....). When you get into the term short shelf-life into protein, you would have to be able to prove. Like that particular product came from this company for example where that company got the chicken from, the rice and the spices come from. Because there is food safety element to it. So, without

technology (....), I don't think that can [be] used for human consumption unless that is vegetarian that can be used for animal feed" (DE).

Lack of CE-specific technologies

The findings from this study also emphasise looking into CE specific technologies. This can be in terms of adding value to waste by-product durability, using by-products as input, waste reduction and management, energy production, product take-back system machinery, increasing shelf-life and equipment renting, and repair or information and communication technologies (Hull et al., 2021). Participants from all the stages of the FSC stated that:

"I think it is more to do with innovation from my department, like I said, you know, we need more development, need product research [and]how we can stop the waste. Obviously, we have to make things and maintain food safety, that's the key. Like I said, it is innovation, people need to think out of box, different ideas." (BR)

Lack of knowledge, skills and expertise

Knowledge and technical skills are significant factors, moving towards the new transition in any organisations (de Jesus and Mendonça, 2018). "(...) what determines the "possibility" of reuse for a material is the extent of knowledge that has led to technological innovation for reuse" (Park and Chertow, 2014, p. 47). Yet, knowledge, skills and technical expertise specific to the CE transition are deficits in the existing industrial system. The following comment supports the argument:

"All the big business are on the way to work on their own agenda trying to make sure they are appearing to be, green as possible to consumers. Not actually doing what is genuinely right. Like for example, I've just completed a study of plastic trays that we use. The board tray and actually a plastic tray comes out on top on 17 environmental and the CE matrices. From all 17 matrices, it comes out on top, but we still got a perception the consumers hold plastic and board is right". (NR)

Orders and forecasting inaccuracy

Another technical factor for the FSC that emerged during this research is fluctuation in forecasting and inaccuracy in orders. These factors prevent the supply chain actors, mainly manufacturers and retailers, controlling the huge amount of processed waste as well as waste ingredients. So, it is necessary for industries to have a more efficient demand-forecasting system. The following comment shows the concern from a manufacturing perspective:

"(...) We have to be so far ahead with our orders before they come through you know you could end up with so much [extra] rice that you don't need, you don't have orders for that. You have to play a gamble, is like you are in casino, you have to play gamble with how the orders were coming (....) obviously you can give it to charity". (EGD)

Financial and economic barriers

Financial and economic factors have been extensively cited in studies for bringing circularity and sustainability in supply chain systems (Sillanpää and Ncibi, 2019). Companies are very much concerned about revenue generation strategies and return on investment and uncertainty about these factors makes companies reluctant to take sustainable decisions (Ritzén and Sandström, 2017). Financial and economic related barriers are predominantly discussed by interviewees from various standpoints such as "Financially, it is very painful", "Absolutely, that's what it is at the end of the day that how business can make the money", "I wouldn't say that it can't be done but finance side would be a real struggle to have that happen." Following are the various finance-related aspects to prevent the application of a circular model in the FSC.

Profitability

Profitability is a vital aspect to bring any types of changes in organisations and because ecological or sustainability initiatives are thought to be less attuned with the "raison d'être" of businesses (Ramus and Steter, 2000), industries find it critical to adopt them (Ünal et al., 2018). Similarly, the comment explains the vision of circular supply chain transition:

"[There] also has to be a kind of profit lens with it. Because you know, you have to make strict note in the current climate that our margins are so small, in the food industry in particular. You have to have a commercial advantage for doing anything. I am sure you can just do things because they're nice to do, nothing wrong (....). But it has to be commercial". (HM)

High cost of products and raw material

Cost is an aspect that puts high impact on the profitability of the corporations. The CE solutions can be expensive alternatives for stakeholders (Foroudi and Palazzo, 2021). This factor is a hurdle for stakeholders: "It does [affect]. Difference in price, if people have got a lot of money, then they will go for it but if they haven't! Organic is a good example. Lots of organic curries carry different price tag[s] (...). You won't sell as much as organic material because of the price point. I think price is the king" (RJ)

"I see a lot of bamboo containers in my shop, people [should] use bamboo product instead of plastic, so bamboo is a product, it can be reused again and again. the biggest barrier in those products is price" (PG)

Minimum order quantities

To cover the high set-up cost and other overheads, firms use economies of scale and minimum order quantities approaches during the supply chain (Porras and Dekker, 2006). The minimum order quantity is a standard method applied by suppliers or retailers to sell their product in greater quantities, which also becomes cost effective for buyers but becomes unsustainable by wasting the unrequired material. This fact has not been studied in the existing research on CSCM. However, it has been referred to this matter by interviewed stakeholders:

"Then buying team and all group[s] merge to decide if I need to buy a pot of sour cream, what is your MLOR, (minimum life of receipt) and what is the quantities you can supply. The supplier would say I can only supply 500 kg pack. I can't use 500 kg because this is a new product and the demand for new product is less and I would only be using 200 kg per week. But the supplier says I have only 500kg packs or 20kg packs. But 500kg packs are a lot cheaper. Then finance thing comes in and say we should go for 500kg packs which only cost

us for example £1 kg. But practically this not the true picture, when it comes to manufacturing, I will be wasting 300 kgs because my requirement is only 200kg so 300 kg is actually going to the bin and that is creating hustle in the landfill. At the same time, we are losing our revenue." (SKV)

Investment

It is propounded that environmental investment (Geng et al., 2009; Shehbazi et al., 2016) and risk associated with investment is a negation for existing businesses and new investors. Investment for research and development and to update the technology and infrastructure are considered an additional cost (Hart et al., 2019) and it is a challenge for companies operating in the current linear environment. In fact, interviews highlight that:

"I am working on a project on the packaging, that is, it is very new concept. It is fully biodegradable. (...) It is really expensive, but somebody has to bite the bullet to start with. I mean we have all those things technology is there, but it is who can actually invest in that technology and then keeping up with it is another challenge" (NB)

Planning- and management-related barriers

Positioning the resources along with their objectives is a significant role of management (Ünal et al., 2019). In this study, management barriers are related to the deficiency of the supply chain actors to align the resources and procedures or actions with the CE model. These actions can be marketing activities, competition or management's own actions for commitment. Management related barriers are substantially addressed in existing literature by Govindan and Hasanagic (2018) and Ünal et al. (2019). CSCM practices aim to design the scenario that ensures the optimum utility of resources (through reuse, repair, recycle and remanufacture). Inappropriate planning and management in all these processes may mislead the practices (Nasir et al., 2017). Three types of management-related barriers for the circular FSC are below, out of which the "lack of management commitment" factor was frequently discussed.

Lack of management commitment

Stakeholders need management's complete support and dedication to employ the CSCM model, which seems to be missing in the current industrial system (Mangla et al., 2018). Lacking management support limits the development of dynamic capabilities to take revolutionary decisions like the circular supply chain (Farooque et al., 2019). The following views co-relate with this indication:

"There is partial blame on management side as well that how they deal with the situations, or they are more about money making business by achieving the targets or achieving the goals." (VS)

"Companies do the talk about carbon footprint and all these things, but to be honest nobody is working towards it. I mean they are, but whatever they're doing is not enough." (PG)

Inappropriate marketing strategies

The circular economy provides us with effective solutions like upcycling to reduce the food waste, but marketing strategies are not in place for those products to reach to the consumer's expectations (Zhang et al., 2021) or to make them aware of them. A manufacturing manager from food manufacturing adds this:

"You have the key, and you have right way of marketing through, then yes, the product will be successful. If you don't market right, it through to right consumers, you don't market it to whoever it will be sold to or you are generating it very extensive way, not generating enough revenue to sustain yourselves then it will not be successful." (BR)

The circular economy demands to ascertain market-based initiatives (Mangla et al., 2018). However, in the current supply chain the policies are more profit driven and leads to unsustainable practices followed by the supply chain actors. Project managers explain in the following quotation:

"I have seen many times food restaurants and shops giving marketing deal like buy one get one free. People only eat one and second one is dumped; they just bin it. So why to work on [these] deal, why can't they simply give discount. It saves their gas, electricity, save on dough whatever, that all can be saved. Of course, it is the people are in business are responsible for these strategies." (NB)

A quotation floor manager from retailing also highlights the point:

"My store is doing a mistake with marketing strategies they are adopting like farmer's milk. Straightway, like you know you keep one flat price and why not just give the money direct into that farmer without advertising it. Because they want to advertise it, there's so much of wastage, just for their advertisement. There is no scope for the circular economy or sustainability in this sort of environment." (PG)

The circular economy connected supply chains required a proactive marketing approach to influence the minds of customers to adopt circular products or services. And at the same time, it needs a close analysis and control over existing marketing strategies to reduce the waste and regenerate or recycle the products.

Competition

The economy cannot flourish in circular systems because the current market is more competition-oriented rather than efficiency-based (Ghisellini et al., 2016). Competition is a well discussed factor in the supply chain management and CE literature for being an obstacle for the effectiveness of sustainability (Gupta et al., 2019). A participant from the consumer phase stated, "*Retailers are creating so much of waste, because they have to face competition*". A manager from a retailing company shares his understanding that for retailers to compete, companies like Amazon need more and more flexible policies for customers by ignoring the environmental impact:

"Amazon is entering the retail sector. This has a huge effect on retailer like Asda, Morrison's or Tesco.

Although they are big, but they're not big enough like Amazon. (...) At the moment, the only way they can fight Amazon is by becoming flexible" (PG)

Socio- cultural barriers

CE is not an established model in industries as in societies (Ritzén and Sandström, 2017), which makes people reluctant to accept it intentionally or unintentionally. Whether it is organisations or the general public, there is very basic awareness about the CE practices (de Jesus and Mendonça, 2018), its need as well as its demand in the current scenario. Likewise, the other main challenges to apply the circularity method at present are organisation culture, lack of interest and preference in the CE resolutions (Ravi and Shankar, 2005; Tura et al,

2019). Customer buying behaviour is an essential factor for implementation of the CE (Mostaghela and Chirumalla, 2020). Supported by authors Hart et al. (2019), de Jesus and Mendonça, (2018), Farooque et al. (2019), numerous cultural and social related barriers are discussed by the participants.

Lack of awareness and right information

Awareness is another prominent barrier that emerged during this research. Awareness about the CE is very minimal among customers and industries (Mangla et al., 2018; Tura et al., 2019). For instance, four of the participants mentioned, "you are the first person talking with me about this thing". A participant also emphasised:

"Other than that, there is an element of educating the people as well. For example, in [the] business[es] we have seen all supermarkets are throwing the plastic out and using more of cardboard packing. But nobody realises this fact that if we compare with the model of the circular economy, plastic packaging seems to be much better. Now people have those things in mind that it's only plastic [which is] destroying the climate. There is need to educate the people, need to educate our retailers, tell them that the carbon footprints, which are getting the card [boards] are much more than plastic trays" (VS)

Organisation culture

Companies' traditional and rigid processes are major problems emphasised by authors Hartley et al. (2019), Mendoza et al. (2019), and Tura et al. (2019). In the following comment a manager pointed out that for employees in old organisations, where certain ways and processes to perform the tasks have been going on for a long time, it will be an arduous task to do things in a circular way until it becomes an integral part of the company.

"Unfortunately, part of the game is, there is bigger picture over there we still stay with the same mentality to do the things in a certain way. It will take a while to understand. For instance, if we cook the rice, we have to cook 400 kg rice, out of which we will use only 100 kg and 300 kg will go to the bin and the is purely for the factory trials. So, there is an element of educating the people, that 300 kg which you waste is a bigger picture

not something very small thing. This is the example of only one trial. If I go with the numbers and calculate the numbers for all through, the numbers are far, far bigger." (VS)

Perception, attitude and behaviour

Consumer perception has an imperative role to follow sustainability practices (Bovea et al., 2018). An empirical study conducted in China among 157 firms reveals that despite having the awareness about the circular economy, people's actual behaviour in practice is still different due to cultural and contextual factors (Liu and Bai, 2014). These contextual factors can be regional or from the level of awareness. In regard to circular supply chain practice, these elements have an effect in two ways: firstly, following the right processes to reduce waste, and secondly adoption of circular, regenerated, upcycled or recycled products. "I think it is what needs to change, people's mindset", an operations manager describes. "I think the most barriers that you would be gonna come across is you know humans at the end of the day", a supply chain manager states:

"I think consumer has big part to play in it. People are also key player in creating waste: they [should] only buy what is actually need[ed], nothing more" (RJ)

Therefore, consumer attitude becomes a challenge for other stakeholders to introduce upcycled products, accepting circular procedures.

Demographical factors

Relatedly, demographical factors i.e., buying power of the consumer, are notable issues raised by the majority of the participants. In developed countries where things are easily available, the consumer does not think hard while buying extra items and wasting them. In the following statement, the participant agrees that consumers' perception and attitude make a huge impact to bring positive circular changes in today's system.

"I could understand and relate to this concept to [name of a developing country], in this country, while growing up, I saw many shops like TV repair, fridge repairs, etc. These shops made people aware of the lack of natural resources. But with modern times, repairing is almost obsolete as everything is easily available and not many professionals are interested in those tedious tasks (RM)

Structural barriers

There are blockages found in CSCM studies related to the way it is formed and the relation between its actors from various stages. The need to introduce innovative technologies has been discussed by Rahman et al. (2019) in relation to the application of the green supply chain. Due to the unconventional nature of the circular supply chain model, there is an absence of appropriate hard and soft infrastructure. Correspondingly, the complexity of its processes is blockers (Hart et al., 2019) which can further lead to less integration and less collaboration between its actors (Pomponi and Mocanter, 2018). These challenges have been elaborated by participants in the interviews below.

Complexity in nature

The ideal model of CSCM in the food industry is a combination of numerous organisations, processes and stakeholders which work together to close the loops on each phase. So, its highly dynamic nature and procedures are complicated to handle (Esteso et al., 2021). From the organisation perspective, complexities can be from fragmented supply chains, administration, or production processes (Hart et al., 2019). So, applying a circular model seems a challenging task.

"I think it needs to be as easy as possible, (...) So may be the engagement can solve the problem. It [can] make the complex supply chain easier" (DE)

Lack of collaboration between supply chain actors

The next structural type of barrier found during this research is less collaboration of different actors. The organisations are inter-reliant. The FSC is a group of numerous processes like designing, manufacturing, packaging, retailing, procuring, etc., which are dependent on each other. Hence, it becomes compulsory to involve more organisations and daring to make them follow the one mutual decision.

"Thinking from sustainability point of view, industry will involve that all players in "the supply chain" [have] to work together to sell the product[s] and I think that this perspective is the biggest thing." (RJ)

Lack of structure

To ensure the smooth flow of processes and material, structure plays an important part while applying the CE model (da Silva, 2018). This aspect has been given a significant importance in sustainability and CE studies (Govindan and Hasanagic, 2018). During the interviews from supply chain stakeholders, it was divulged that the current supply chain lags behind in soft as well as hard structure and can lead to the collapse of circularity implementation. The following quotation expresses the importance of structure in CE implementation:

"Structure is important because I need support to do this thing. Like I say if I don't necessarily have the time or the knowledge. Without the company structure behind me and having experts in these areas I would not have plans to do that. Structure is vital. [...] but I don't have the specialist knowledge to work further and deeper in the supply chain" (MC)

Institutional barriers

The next category of barriers instigated in this research relates to institutions and regulatory bodies. These challenges have been widely discussed in previous studies (Kirchherr et al., 2018; Hart et al., 2019). The following quotation from interviewees shows the prominence of government initiatives.

"Nothing is unachievable. But, to think to write and to implement there's a big difference so if as I mentioned before sometimes that if there [are] rules regulations in place for other things why can't they put rules and regulations for the circular economy. I'm not talking about rules and regulations but with the implications. With the reflection, with the penalty, because in the world or in corporate world I'm not sure there are any rules introduced which will regulate the management decisions or lead them to achieve their goals from waste management. But in other industries or other let's say for example driving, if there are rules but if you break that rule then you will get the fine. Yes, and that's why probably we have proper regulated traffic and all other things related to traffic. I think that kind of model will work in waste management as well" (AM)

Lack of supportive law and regulation

Hill (2015) states in his research that "largely ignored the upstream consequences of resource extraction (...) particularly if those are outside the UK border" and a similar concern was raised by Pheifer (2017). It also

involves insufficiency of global agreements for CSCM favoured policies, lack of laws for landfill diversion, handling, and categorisation of waste (Hart et al., 2019), lack of smart regulations (Preston, 2012), and lack of a supportive policy framework (Rizos et al., 2017). "Obstructing laws and regulations" are the most persistent barrier in CE literature, ranking number seven from the main fifteen barriers (Kirchherr et al., 2018). Undermentioned words of FSC stakeholders give a glimpse of this issue.

"It's government policy, but we need to work on it rather than spoke about it. This is what happens with the current ambition to bring carbon emission down. That process can be developed from the centre and could be affecting all of us massively through the economy, but I don't think it will succeed in educating all of us". (BK)

Lack of government support

Another barrier from government side recognised during the research is the non-existence of financial support to existing businesses or innovators (Kirchherr et al., 2018). Experts think that there is no support from government to create CSCM initiatives in the form of tax benefits, investment benefits or awareness campaign. "When AD was a new technology, the government used to provide subsidies for it, basically they used to incentivise the business which [would]go forward in it. So basically, what they are is all of the site that tied into terms called feed-a terrace which basically you get an additional amount of money from the government for every kilowatt of electricity which is fed back into the National Grid." (MP)

Transitions like the CE need new interventions. Andrews (2015), and Kirchherr et al. (2018) suggest that government has a central role to play in it. Government support from the awareness point of view is also missing.

Post-Brexit trade

Another challenge that emerged during this research is the effect of Brexit, which can have an adverse effect on circular supply chain proposals. Existing studies have no evidence about this factor, but it has been discussed significantly by the participants in the following way:

"The government of course plays a big role in any country's economy, and they can bring a lot more changes at faster speed than anyone else. Recently I have come across in news that the UK government is looking to do a "Free-Trade" deal with Australia. On the one hand the deal shows a lot of advantages for the UK economy, but some UK farmers have concerns there will be no meaningful safeguards in place to stop them being undercut by cheap imports." (RM)

Discussion

The study attempted to gain a holistic view from all the dimension of the circular supply chain. The outcomes of this study present the model from the data extracted from literature combined with empirical substances from the managers from seven stages of food CSCM in the form of six categories of barriers. The first category of barrier instigated in this research was "technical barriers". This category defined lack of techniques and technology which was further categorised into factors related to shelf-life, lack of technologies, lack of skill and expertise and order and forecasting inaccuracy, out of which the most dominating theme was lack of knowledge, skills, and expertise (Adams et al., 2017; Tura et al., 2019). It was ascertained from the interviews that knowledge about the practices to follow to close the loops is at a very early stage among the stakeholders. Life of products is the second most discussed technical challenge to attain circularity in the food industry "I can't see how the CE would work in a short shelf-life environment."

The second construct, established in this research is "finance and economic related barriers". The CE transition required time, investment; the factor causing most panic for capitalist business is uncertainty about financial outcomes and the return on investment for accepting the environmental innovations (Ritzén and Sandström, 2017). As per the view from FSC managers, without the financial gain, circular transformation will lose the interest of businesses. The most discussed financial and economic related challenges derived from this study are high cost of sustainable solutions and products (Andrew, 2015; Li et al., 2015), followed by profitability (Shi and Xiao, 2008), investment (Geng et al., 2009; Hart et al., 2019) and minimum order quantities respectively. Among these, the first three issues have been significantly stated in previous studies.

The third group emerging in this research is "planning and management" and the hindrance factors are lack of management commitment, inappropriate marketing activities, and competition in the market. Commitment is a physiological condition to represent individuals' interaction with an organisation's dimensions (Ünal, 2018); previous arguments from researchers signify management's commitment is more with profitable projects than sustainable solutions (Meyer et al., 2002; Mangla et al., 2018). In the same instance, some participants did not agree that management is a barrier as they think that management is always dedicated towards sustainable practices, but it is the rules and regulations or techniques where organisations are lagging behind. The second element is companies' marketing strategies, which are obstacles in two ways: firstly, the existing marketing activities attract consumers' attention and boost waste; and secondly, sustainability or upcycling is not marketed on the required level (Mangla et al., 2018; Zhang et al., 2021). Finally, this research reflects that the current market is competition-based, and competition promotes more linear practices rather than circular.

About "Socio-cultural barriers", it was established that consumers as well as professionals are not yet very aware of the circular approach (Ghisellini et al., 2016; Mondoza et al., 2019). Awareness is a fundamental lever to bring circular change (Lieder and Rashid, 2016). There is discussion about public awareness in the studies, in which the majority focus on China; this qualitative research established that awareness is a similar level challenge in the UK. Above the awareness, the additional factors disturbing the application are consumer behaviour, attitude, and perception (Hartley et al., 2019). Further aspects arising to prevent organisations and societies to accept CSCM are "Structural barriers". Circular supply chain is a combination of the 3Rs (reduce, reuse, and recycle) (Zhu et al., 2010); intangible structure (responsible team, organisation structure, allocated time) and tangible structure (deposing off facilities) do not exist to make these processes happen (Xi, 2011; da Silva, 2018). The findings indicate that despite the emergence of the situation, circular initiatives are not an integral segment of organisation structure, and as a result, it does not drive success. There is also a requirement

to develop controlled infrastructure to segregate and dispose of the waste material in industries and for households (specifically high-rise flats).

The sixth and last group of hindrance factors was classified as "Institutional and regulatory barriers". Issues that came into existence under this category are lack of supportive law and regulation, lack of government support and post-Brexit trade to make circular evolution less efficient. Scholars as well as interviewees believe that government is the most important driver to drive circular changes but at present it is more written propaganda rather than a practical approach. Government is lacking in aligning their policies apposite to the CE that can enforce the businesses and a common person to follow it as a rule.

To sum up, despite the fact that sustainability is becoming a pillar in the food industry of the UK, findings demonstrate that challenges like perception, attitude and behaviour, lack of structure, high cost of products, raw material and solutions, lack of awareness, lack of supportive legislation and profitability etc. are encountered as crucial barriers, putting high impact on stakeholders, and are consistent with the studies of Rizos et al., (2017), Kirchherr et al., (2018). There are five additional barriers originated from this research: shelf-life of food products, forecasting and ordering inaccuracy, minimum order quantities, post-Brexit trade and demographic factors which equivalently affect the implementation of circularity proposals in the FSC. The analysis suggested that organisations are still working in traditional/linear ways and have numerous challenges depending on the operations and duties multiple stakeholders perform. A theoretical framework was developed merging various concepts in Fig. 2.

[INSERT FIGURE 2 HERE]

Theoretical contribution of study

This finding contributes to the CE literature and several other fields of academic research. This paper expands the CE literature by providing new theoretical findings through a new regional background, by exploring the potentials of implementing the CE model in the UK FSC, by critically assessing previously known and recognising new barriers, investigating, and exploring the repercussion at a stakeholder level and suggesting

the drivers. The first contribution of this research shows that CSCM is a novel and demanding field in the UK food industry and the academic field. Current literature of the CE mainly focusses on China (Geng et al., 2009: Farooque et al., 2019), in a general context (Govindan and Hasanagic, 2018) and other contexts i.e., construction or fashion industries or different countries (Mangla et al., 2018). Studying this concept from the UK food industries gives more specific and deep insight into its application. The study is prerequisite because of the difference in market and legal structures in different countries. China is the first county in the world to execute the CE as legislation as the part of its national development strategy (Faroogue et al., 2019). Whereas there is no such imposing framework introduced in UK, on the contrary food health and safety regulation are more rigid than other countries. Subsequently, lack of supportive legislation is found as one of the most discussed barriers in the current study. Moreover, it is an attempt to address the gaps and calls from previous literature (Elzinga et al., 2020). As suggested by de Jesus and Mendonça (2018), an empirical and systematic analysis is another major contribution of this study. Including relevant actors can offer more effectiveness to bottom-up strategies for the CE by getting relevant feedback (Mendoza et al., 2019). Thus, this research on stakeholder theory is the first empirical study to include relevant stakeholders (product designers, manufacturers, retailers' consumers, up-cyclers, recyclers, and logistics) the contribution of which is pertinent to create the value for this transition. Involvement of stakeholders in this research aided in offering more rational strategies as drivers to create value for stakeholders and the organisation while accepting environmental ventures in business.

Managerial contribution

To develop the understanding of managers, this study provides a comprehensive overview of different paradigms towards sustainability. Literature suggests the CE as most demanding and aspirational for current business scenarios while providing benefits on three main dimensions (social, environmental, and economic) towards which managers must be inclined (Ayati et al., 2022; Elzinga et al., 2020). However, due to the nature of the food industry, the hindrances for business for not adopting it as a business model is a matter of

discussion. Analysis of this study shows that managers are reluctant to accept this transition due to high investment requirements (Govindan and Hasanagic, 2018), their profitability approach (Shahbazi et al., 2016). longstanding organizational culture (Kirchher et al., 2018), less support from legislative bodies (Ranta et al., 2018a; b), the complex nature of the process (Adams et al., 2017), and some technical factors (Pheifer, 2017). Managers also think that one of the reasons that this model is less favourable is unacceptability from end consumers (Liu and Bai, 2014). By analysing the technical aspect, this study reveals that the food industries are lacking behind in terms of knowledge and skills of the practices to be followed, options and possibilities to re-use the products (Ritzén and Sandström, 2017). Product life is the prime concern of managers to apply circularity strategies. Due to health and safety concerns, circular products are not acceptable to consumers. For FSC, there is an incongruity in the demand and forecasting from retailers to manufacturers. That leads to a huge amount of food waste and less possibility to apply real time approaches like closing the loops. This study demands innovations regarding product life extension techniques or strategies for the products to be used for an optimum time without affecting nutrition value, taste, texture, and the aesthetic appeal of the product. It needs advances in the demand-forecasting system through techniques, strategies or through coordination. Environmental transitions in the business should have financial property attached to them. It will not be acceptable until it is profitable for the business (Lieder and Rashid, 2016). For instance, sustainable solutions are an extra cost for business by the way of acquiring virgin material or investing in new technologies (Shahbazi et al., 2016).

On the other hand, consumers are not ready to spend extra money for the sake of the environment only while having other priorities (Kiss et al., 2019; Li et al., 2021). Thus, the CE strategies do not fit with the need of the end consumer. An opposing factor discovered in this research, working against the CE is the rule set by businesses of a "buying limit", buying more for less, which customers find economical, but which is consistent with the ideal picture of the circular supply chain. This research suggests that industries and government should start this initiative by educating and spreading awareness among societies by showing the results of accepting

it and the consequences of carrying out linear processes (Sung et al., 2020). The most effective instrument suggested is social media networks. Providing financial support to these endeavours can also lead to a change. Environmental models are found to be less favourable by management because of lower financial gains (Kirchherr et al., 2018). Literature shows that monetary benefits can be achieved for adopting CE as model by reducing the waste, remanufacturing, and reusing are significant elements of the model and by getting competitive advantage. Therefore, management should consider circular achievement as part of their company's long-term plans and should design the strategies on that basis.

Conclusions, limitations and future research

This exploratory research is a preliminary step to gain deep insight into the CSCM topic, due to the less availability of literature in the food industry in the UK, where application of such an approach is demanding yet imminent from practical as well as theoretical perspectives. This study comes up with the framework of implications incurring challenges and drivers for it. The findings of this study need interpretation of limitations that are relevant for future research. The present research followed specific methods for sampling and analysis, limitations related to which should be stated. This research is carried out in a specific setting limited to the UK context and limited to the food industry. Application in the different settings may give different results. Research is limited from the sampling size of 34 participants. Although it brought valuable insights for the implementation of CE, large sampling including quantitative empirical studies is recommended to validate the findings. Based on the stakeholder theory, this study is conducted involving the stakeholders directly involved in the FSC. However, the supplier stage is first included then discarded due to data quality and relevance issues. Similarly, there is only one participant involved from upcycling because of less availability of food upcycling companies. Future studies can be performed by involving these stakeholders. Furthermore, the participants involved in this research are directly related to FSC. But the context of stakeholders who are indirectly related i.e., institutional bodies and academics, can be different and may be worth exploring for the same settings. This study includes companies related to the food industry which are

involved and interested in sustainability practices, but the CE is not applied as a business model. Further empirical study should be conducted from a comparative perspective with the findings of this study with the companies where it is applied as a business strategy.

Furthermore, the participants involved in this research are directly related to food supply chain. But context of stakeholders who are indirectly related i.e., institutional bodies and academic, can be different and worth exploring for same settings. This study includes companies related to food industry which are involved and interested in sustainability practices, but the circular economy is not applied as business model. Further empirical study should be conducted from comparative perspective with the findings of this study with the companies where it is applied as business strategy. Purely qualitative design is another limitation this research. This study conducted semi-structured interviews with the stakeholders for exploring experience, feelings, perceptions and understanding of the circular economy approach to develop the framework. In which respondents bias could not be entirely limited. Future research should include quantitative methods to validate qualitative the findings. This research presented challenges and explored their repercussions on various phases of supply chain. The way they affect the stakeholders. To provide the additional understanding on the context specificity of challenges to supply chain stages and to different industries and business environment can be tested with quantitative methods. This research has taken stakeholder theory as a lens to create value for stakeholders and is one of the few research studies of the circular economy from a management perspective. Future research can be conducted through other management theories and model. Strategies are introduced to overcome the barriers come on the way to accept the circular economy transition, i.e., traceability, big data, measurability. The findings are significance for the whole supply chain management. Further research can investigate the effectiveness of these strategies on different levels of supply chain. Due to Covid-19 restrictions data collection process was restricted to online (telephone interview) method. Which has disadvantages to "lack of social cues" and "No view of the situation", future research can be conducted involving face-to-face interviews and industry visits.

This study has unlocked many doors for the possibilities of future research. The following are some suggestions to extend the current body of knowledge in the circular supply chain literature and its business and management context. This research has used stakeholder perspective as theoretical glance and propose holistic framework for adopting circular supply chain approach considering challenges and barriers to its different stages. A different theoretical approach can be perceived to analyses the concept. Further research can be performed on various geographical locations and industries. A mixed method approach (qualitative and quantitative) can be applied to test research objectives. Moreover, this study has explored the circular economy from UK food supply chain settings. Researchers studying circular supply chain management can explore and validate it in different settings. This paper is a first attempt to carry out systematic analysis of various challenges from circular supply chain stakeholders' perspective who are directly related to its processes. It should consider institutional and academic perspectives. In this respect future studies can integrate the views of government representatives and academics. It could be interesting to study the different combinations such as inter-organisational comparisons (different manufacturers, different retailers, or recyclers). It should also be helpful to focus on one aspect of the supply chain such as designing and testing the findings of this research using quantitative methods. Direct conceptual relationships of challenging factors and supply chain actors can be explored, tested, and validated. Future studies can also explore how companies can implement suggested strategies for value creation. There are new themes originated from this research related to the food industry i.e., post-Brexit trade, minimum order quantities, shelf life of product and demographical factors. Further research can explore and test these factors for validity and reliability in different settings.

REFERENCES

Adams, K.T., Osmani, M., Thorpe, T. and Thornback, J. 2017. Circular economy in construction: current awareness, challenges and enablers. In *Proceedings of the Institution of Civil Engineers-Waste and Resource Management* 170(1), 15-24. Thomas Telford Ltd.

Al Zaabi, S., Al Dhaheri, N. and Diabat, A. 2013. Analysis of interaction between the barriers for the implementation of sustainable supply chain management, *The International Journal of Advanced Manufacturing Technology*, 68(1-4), 895-905.

Ali, M.H., Zhan, Y., Alam, S.S., Tse, Y.K., and Tan, K.H. 2017. Food supply chain integrity: the need to go beyond certification. *Industrial Management & Data Systems*, 1589-1611.

Andrews, D. 2015. The circular economy, design thinking and education for sustainability, *Local Economy*, 30(3), 305-315.

Ayati, S. M., Shekarian, E., Majava, J., & Wæhrens, B. V. (2022). Toward a circular supply chain: Understanding barriers from the perspective of recovery approaches. *Journal of Cleaner Production*, *359*, 131775.

Barquet, A.P.B., de Oliveira, M.G., Amigo, C.R., Cunha, V.P. and Rozenfeld, H. 2013. Employing the business model concept to support the adoption of product–service systems (PSS), *Industrial Marketing Management*, 42(5), 693-704.

Batista, L., Bourlakis, M., Liu, Y., Smart, P. and Sohal, A. 2018. Supply chain operations for a circular economy. *Production Planning & Control*, 29(6), 419-424.

Bird, C.M. 2005. How I stopped dreading and learned to love transcription. *Qualitative inquiry*, 11(2), 226-248.

Bocken, N., Boons, F. and Baldassarre, B. 2019. Sustainable business model experimentation by understanding ecologies of business models, *Journal of Cleaner Production*, 208, 1498-1512.

Bocken, N.M., De Pauw, I., Bakker, C. and Van Der Grinten, B. 2016. Product design and business model strategies for a circular economy, *Journal of Industrial and Production Engineering*, *33*(5), 308-320.

Bonsu, N.O. 2020. Towards a circular and low-carbon economy: Insights from the transitioning to electric vehicles and net zero economy. *Journal of Cleaner Production*, *256*, 120659.

Bryman, A. (2016) Social research methods. Oxford university press.

Bryman, A., (2004) Qualitative research on leadership: A critical but appreciative review, *The leadership quarterly*, 15(6), pp.729-769.

da Silva, C.L. 2018. Proposal of a dynamic model to evaluate public policies for the circular economy: Scenarios applied to the municipality of Curitiba, *Waste Management*, 78, 456-466.

De Angelis, R. 2021. Circular economy and paradox theory: A business model perspective., *Journal of Cleaner Production*, 285, p. 124823.

De Jesus, A., & Mendonça, S. 2018. Lost in transition? Drivers and barriers in the eco-innovation road to the circular economy. *Ecological economics*, *145*, 75-89.

Drabble, L., Trocki, K.F., Salcedo, B., Walker, P.C., and Korcha, R.A. (2016) Conducting qualitative interviews by telephone: Lessons learned from a study of alcohol use among sexual minority and heterosexual women, *Qualitative Social Work*, *15*(1), pp.118-133.

Elzinga, R., Reike, D., Negro, S. O., & Boon, W. P. (2020). Consumer acceptance of circular business models. *Journal of Cleaner Production*, 254, 119988.

Erhun, F., Kraft, T., & Wijnsma, S. 2021. Sustainable triple-A supply chains. *Production and Operations Management*, 30(3), 644-655.

Esteso, A., Alemany, M.M.E., Ortiz, A., and Liu, S. 2021. Optimization model to support sustainable crop planning for reducing unfairness among farmers, *Central European Journal of Operations Research*, 1-27.

FAO 2016., Food wastage footprint and climate change, Retrieved 12 July 2020, http://www.fao.org/fileadmin/templates/nr/sustainability_pathways/docs/FWF_and_climate_change.pdf
Farooque, M., Zhang, A., and Liu, Y. 2019. Barriers to circular food supply chains in China, *Supply Chain*

Management: An International Journal, 24(5), 677-696.

Formentini, M., Secondi, L., Ruini, L., Guidi, M., and Principato, L. 2021. Enablers and barriers to circular supply chain management: a decision-support tool in soft wheat bread production, *Journal of Enterprise Information Management*, 35(3), 796-816.

Foroudi, P. and Palazzo, M. eds. 2021. Sustainable Branding: Ethical, Social, and Environmental Cases and Perspectives. Routledge.

Geng, Y., Zhu, Q., Doberstein, B. and Fujita, T. 2009. Implementing China's circular economy concept at the regional level: A review of progress in Dalian, China. *Waste Management*, *29*(2), 996-1002.

Glaser, W.R. 1992. Picture naming. Cognition, 42(1-3), 61-105.

Govindan, K. and Hasanagic, M. 2018. A systematic review on drivers, barriers, and practices towards circular economy: a supply chain perspective, *International Journal of Production Research*, *56*(1-2), 278-311.

Guillard, V., Gaucel, S., Fornaciari, C., Angellier-Coussy, H., Buche, P., and Gontard, N. 2018. The next generation of sustainable food packaging to preserve our environment in a circular economy context, *Frontiers in nutrition*, *5*, p.121.

Gumley, W. 2014. An analysis of regulatory strategies for recycling and re-use of metals in Australia. *Resources*, 3(2), 395-415.

Gupta, S., Chen, H., Hazen, B.T., Kaur, S. and Gonzalez, E.D.S. (2019) Circular economy and big data analytics: A stakeholder perspective. *Technological Forecasting and Social Change*, *144*, pp.466-474.

Hart, J., Adams, K., Giesekam, J., Tingley, D.D., and Pomponi, F. 2019. Barriers and drivers in a circular economy: the case of the built environment, *Procedia Cirp.* 80, 619-624.

Hill, J.E. 2015, February. The circular economy: from waste to resource stewardship, part I. In *Proceedings* of the Institution of Civil Engineers-Waste and Resource Management (Vol. 168, No. 1, 3-13). Thomas Telford Ltd.

Huamao, X. and Fengqi, W. 2007. Circular economy development mode based on system theory. *Chinese Journal of Population Resources and Environment*, *5*(4), 92-96.

Jaeger, B. and Upadhyay, A. 2020. Understanding barriers to circular economy: cases from the manufacturing industry. *Journal of Enterprise Information Management*, 33(4), 729-745.

Jimenez-Jimenez, D., Martínez-Costa, M., & Sanchez Rodriguez, C. (2019). The mediating role of supply chain collaboration on the relationship between information technology and innovation. *Journal of Knowledge Management*, 23(3), 548-567.

Kazancoglu, I., Kazancoglu, Y., Yarimoglu, E. and Kahraman, A. 2020. A conceptual framework for barriers of circular supply chains for sustainability in the textile industry. *Sustainable Development*, *28*(5), 1477-1492. Kirchherr, J., Piscicelli, L., Bour, R., Kostense-Smit, E., Muller, J., Huibrechtse-Truijens, A. and Hekkert, M. 2018. Barriers to the circular economy: Evidence from the European Union (EU), *Ecological Economics*, *150*, 264-272.

Kirchherr, J., Reike, D. and Hekkert, M. 2017. Conceptualizing the circular economy: An analysis of 114 definitions, *Resources, conservation and recycling*, *127*, 221-232.

Kiss, K., Ruszkai, C., & Takács-György, K. (2019). Examination of short supply chains based on circular economy and sustainability aspects. *Resources*, 8(4), 161.

Lakatos, E.S., Cioca, L.I., Dan, V., Ciomos, A.O., Crisan, O.A. and Barsan, G. 2018. Studies and investigation about the attitude towards sustainable production, consumption and waste generation in line with circular economy in Romania. *Sustainability*, 10(3), p.865.

Lewandowski, M. 2016. Designing the business models for circular economy—Towards the conceptual framework, *Sustainability*, 8(1), p.43.

Li, G., Wu, H., Sethi, S. P., & Zhang, X. (2021). Contracting green product supply chains considering marketing efforts in the circular economy era. *International Journal of Production Economics*, 234, 108041.

Li, Y. and Ma, C. 2015. Circular economy of a papermaking park in China: a case study, *Journal of Cleaner Production*, 92, 65-74.

Lieder, M. and Rashid, A. 2016. Towards circular economy implementation: a comprehensive review in context of manufacturing industry, *Journal of Cleaner Production*, *115*, 36-51.

Linder, M. and Williander, M. 2017. Circular business model innovation: inherent uncertainties. *Business strategy and the environment*, 26(2), 182-196.

Liu, Y. and Bai, Y. 2014. An exploration of firms' awareness and behaviour of developing circular economy: Empirical research in China. *Resources, Conservation and Recycling*, 87, 145-152.

Manavalan, E., and Jayakrishna, K. 2019. A review of Internet of Things (IoT) embedded sustainable supply chain for industry 4.0 requirements. *Computers & Industrial Engineering*, 127, 925-953.

Mangla, S.K., Luthra, S., Mishra, N., Singh, A., Rana, N.P., Dora, M. and Dwivedi, Y. 2018. Barriers to effective circular supply chain management in a developing country context. *Production Planning & Control*, 29(6), 551-569.

Mastos, T.D., Nizamis, A., Terzi, S., Gkortzis, D., Papadopoulos, A., Tsagkalidis, N., Ioannidis, D., Votis, K. and Tzovaras, D. 2021. Introducing an application of an industry 4.0 solution for circular supply chain management. *Journal of Cleaner Production*, 300, 126886.

Mathiyazhagan, K., Govindan, K. and Noorul Haq, A. 2014. Pressure analysis for green supply chain management implementation in Indian industries using analytic hierarchy process. *International Journal of Production Research*, *52*(1), 188-202.

Mckinsey and Company (2015) Growth within a circular economy vision for competitive Europe, https://www.mckinsey.com/business-functions/sustainability/our-insights/growth-within-a-circular-economy-vision-for-a-competitive-europe

Mendoza, J.M.F., Gallego-Schmid, A. and Azapagic, A. 2019. Building a business case for implementation of a circular economy in higher education institutions. *Journal of Cleaner Production*, 220, 553-567.

Miemczyk, J., Howard, M., and Johnsen, T.E. 2016. Dynamic development and execution of closed-loop supply chains: a natural resource-based view, *Supply Chain Management: An International Journal*, 21(4), 453-469.

Narimissa, O., Kangarani-Farahani, A., & Molla-Alizadeh-Zavardehi, S. 2020. Drivers and barriers for implementation and improvement of Sustainable Supply Chain Management. *Sustainable Development*, 28(1), 247-258.

Nasir, M.H.A., Genovese, A., Acquaye, A.A., Koh, S.C.L. and Yamoah, F. 2017. Comparing linear and circular supply chains: A case study from the construction industry. *International Journal of Production Economics*, 183, 443-457.

Pheifer, A.G. 2017. Barriers and enablers to circular business models. White Paper. Brielle.

Pomponi, F. and Moncaster, A. 2018. Briefing: BS 8001 and the built environment: a review and critique, In *Proceedings of the Institution of Civil Engineers-Engineering*.

Preston, F. 2012. A global redesign? Shaping the circular economy. London: Chatham House.

Quarshie, A. M., Salmi, A., & Leuschner, R. (2016). Sustainability and corporate social responsibility in supply chains: The state of research in supply chain management and business ethics journals. *Journal of Purchasing and Supply Management*, 22(2), 82-97.

Rademaekers, K., Asaad, S.S.Z. and Berg, J. 2011. Study on the competitiveness of the European companies and resource efficiency, *ECORYS: Rotterdam, The Netherlands*.

Ranta, V., Aarikka-Stenroos, L., Ritala, P. and Mäkinen, S.J. 2018. Exploring institutional drivers and barriers of the circular economy: A cross-regional comparison of China, the US, and Europe, *Resources, Conservation and Recycling*, *135*, 70-82.

Ravi, V. and Shankar, R. 2005. Analysis of interactions among the barriers of reverse logistics. *Technological Forecasting and Social Change*, 72(8), 1011-1029.

Redclift, M.R. and Benton, T. eds. 1994. *Social theory and the global environment* (51-65). London: Routledge.

Ritchie, J., Spencer, L., and O'Connor, W. 2003. Carrying out qualitative analysis, *Qualitative research* practice: A guide for social science students and researchers, 219-62.

Ritzén, S. and Sandström, G.Ö. 2017. Barriers to the Circular Economy–integration of perspectives and domains, *Procedia Cirp*, *64*, 7-12.

Rizos, V., Tuokko, K. and Behrens, A. 2017. The Circular Economy: A review of definitions, processes, and impacts. *CEPS Papers*, (12440).

Russell, M., Gianoli, A., and Grafakos, S. 2020. Getting the ball rolling: An exploration of the drivers and barriers towards the implementation of bottom-up circular economy initiatives in Amsterdam and Rotterdam. *Journal of Environmental Planning and Management*, 63(11), 1903-1926.

Sandvik, I. M., & Stubbs, W. (2019). Circular fashion supply chain through textile-to-textile recycling. *Journal of Fashion Marketing and Management: An International Journal*, 23(3), 366-381.

Saunders, B., Sim, J., Kingstone, T., Baker, S., Waterfield, J., Bartlam, B., Burroughs, H., and Jinks, C. 2018. Saturation in qualitative research: exploring its conceptualization and operationalization, *Quality & quantity*, *52*(4), 1893-1907.

Sekaran, U. and Bougie, R. (2003) Research Methods for Business, A Skill Building Approach, John Willey & Sons, *Inc. New York*.

Shahbazi, S., Wiktorsson, M., Kurdve, M., Jönsson, C. and Bjelkemyr, M. 2016. Material efficiency in manufacturing: Swedish evidence on potential, barriers and strategies, *Journal of Cleaner Production*, *127*, 438-450.

Shao, J., Huang, S., Lemus-Aguilar, I., and Ünal, E. 2020. Circular business models generation for automobile remanufacturing industry in China: Barriers and opportunities. *Journal of Manufacturing Technology Management*, *31*(3), 542-571.

Sheffi, Y. 2018. *Balancing green: When to embrace sustainability in a business (and when not to)*. MIT Press. Shi, K., and Xiao, T. 2008. Coordination of a supply chain with a loss-averse retailer under two types of contracts. *International Journal of Information and Decision Sciences*, *1*(1), 5-25.

Stahel, W.R., and Clift, R. 2016. Stocks and flows in the performance economy. In *Taking stock of industrial ecology* (137-158). Springer, Cham.

Steeneck, D.W. and Sarin, S.C. 2018. Product design for leased products under remanufacturing, *International Journal of Production Economics*, 202, 132-144.

Strauss, A., and Corbin, J. 1990. Basics of qualitative research. Sage publications.

Sung, K., Cooper, T., Oehlmann, J., Singh, J., and Mont, O. 2020. Multi-stakeholder perspectives on scaling up UK fashion upcycling businesses. *Fashion Practice*, *12*(3), 331-350.

Tesch, R. 2013. Qualitative research: Analysis types and software, Routledge.

Tukker, A. 2015. Product services for a resource-efficient and circular economy–a review, *Journal of Cleaner Production*, 97, 76-91.

Tura, N., Hanski, J., Ahola, T., Ståhle, M., Piiparinen, S. and Valkokari, P. 2019. Unlocking circular business:

A framework of barriers and drivers. Journal of Cleaner Production, 212, 90-98.

Ünal, E. and Shao, J. 2019. A taxonomy of circular economy implementation strategies for manufacturing firms: Analysis of 391 cradle-to-cradle products, *Journal of Cleaner Production*, *212*, 754-765.

Vadakkepatt, G.G., Winterich, K.P., Mittal, V., Zinn, W., Beitelspacher, L., Aloysius, J., Ginger, J. and Reilman, J. 2021. Sustainable retailing. *Journal of Retailing*, 97(1), 62-80.

van Loon, P. and Van Wassenhove, L.N. 2020. Transition to the circular economy: the story of four case companies, *International Journal of Production Research*, *58*(11), 3415-3422.

Walker, A. M., Vermeulen, W. J., Simboli, A., & Raggi, A. 2021. Sustainability assessment in circular interfirm networks: An integrated framework of industrial ecology and circular supply chain management approaches. *Journal of Cleaner Production*, 286, 125457.

Walker, D., and Myrick, F. 2006. Grounded theory: An exploration of process and procedure, *Qualitative health research*, 16(4), 547-559.

Wycherley, I. 1999. Greening supply chains: the case of the Body Shop International. Business Strategy and the Environment, 8(2), 120-127.

Zhang, J., Ye, H., Bhatt, S., Jeong, H., Deutsch, J., Ayaz, H., and Suri, R. (2021) Addressing food waste: How to position upcycled foods to different generations. Journal of Consumer Behaviour, 20(2), pp.242-250.



Table 1: Definitions of Constructs and Concepts

DEFINITIONS OF CONSTRUCTS AND CONCEPTS				
Circular Supply Chain	Circular Supply Chain Management is the co-ordination of forward and reverse supply			
Management	chains (Batista et al., 2018a, p. 446) which systematically restore technical material			
	and regenerate biological material towards a zero waste vision through system-wide			
	innovation in business models and supply chain functions from product/service design			
	to end-of-life and waste management, involving all stakeholders in a product/service			
	lifecycle including parts/product manufacturers, service providers, consumers, and			
	users (Farooque et al., 2019, p.884).			
Circular economy	The circular economy is a restorative and regenerative production technique (EMP,			
	2012; 2013; 2014) which contributes in raising productivity (Linder and Williander,			
	2015; EEA, 2016; Souza-Zomer et al., 2018) and bringing economic and			
	environmental benefits like increasing Gross Domestic Product, net material saving,			
	employment growth (EMF, 2013a; Morgan and Mitchell, 2015) reducing carbon			
	footprints (EMF and MCK, 2014; Pratt and Lenaghan, 2015) by keeping the product			
	components, natural and human resources and material at highest utility and optimum			
	level (Linder and Williander, 2017; EEA, 2016; Souza-Zomer et al., 2018).			
Supply Chain Management	Supply Chain Management is systematic and strategic co-ordination of traditional			
	business functions (Mentzer et al., 2001b, p. 22) that helps in management of			
	relationships from upstream to downstream and from end user to original supplier to			
	deliver superior customer value at less cost and to improve the long-term performance			
	of individual companies and the supply chain as a whole (Christopher 1998; Cooper et			
	al., 1997).			
Upcycling	Upcycling is a green practice within the realm of product management (Griskevicius			
	et al., 2010; Lin and Chang, 2012) which encourages the environmentally conscious			
	entrepreneur to create and modify products from used material (Sung and Cooper,			
	2015) which is of higher quality or value than compositional elements (Sung et al.,			
	2014; Sung, 2017), consumers to engage with alternatives (Albinsson and Yasanthi			
	Perera,2012) and environmentally sustainable products and facilitate economic			
	diversification and employment opportunities (Khan and Tondon,2018).			
Recycling	Recycling is a critical part of the circular economy which ensures products are valued			
	not wasted or left to pollute the environment (WRAP, 2019), by activities of			
	reprocessing of recovered material at the end of the product life (Worrel and Reuter,			
	2014).			
Logistics in circular supply	Logistics in circular supply chain management is a combination of green and reverse			
chain management	logistics processes, which focus to change the environmental performance of supplier			
	to customers (Oksana Seroka-Stolka and Ociepa-Kubicka, 2018) by combining the			
	activities of recycling, reusing, and reducing (Carter and Ellram,1998) and efficiently			
	planning, implementing, and controlling the cost-effective flow of materials, from the			
	point of consumption to the point of origin of the product (Rogers and Tibben-Lembke			
	1999, p. 2).			

Table 2: All stages of coding process

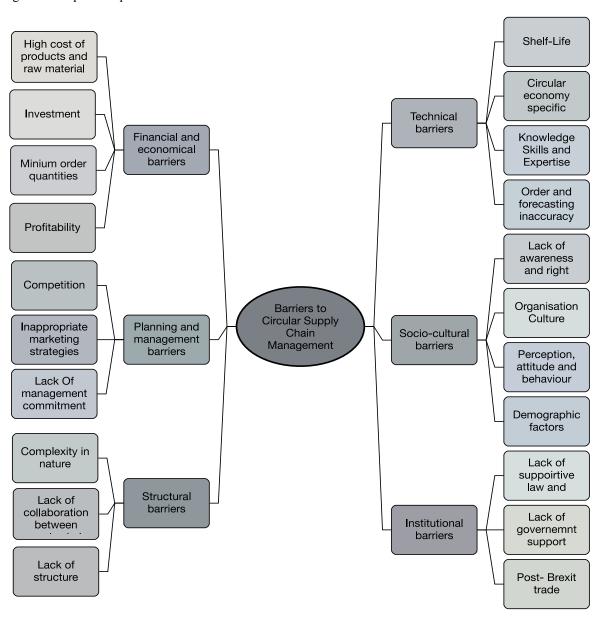
Manaria	Stages in addition of the control of	Description
Memoing:	Stages in coding process of	Description
Take notes,	Thematic analysis	
capturing	0 1	
the thought	Open coding	Identify concepts of interest in qualitative data; code them
process		
process	Axial coding	Identify relationships between concepts via inductive reasoning
	Selective coding	Choose a "core concept" for analysis
Source: Adapt	ted from Dillon (2012)	
1		

Table 3: The details of in-depth interviews with key stakeholders of the circular supply chain

S.	Supply Chain	Gender	Organisation	Position	No. yrs	No. yrs in	Interview
N.	Stage				experience	the position	duration
					in the		
					industry		
1	Supplier	Male	NSD	Farmer	11	11	20 mins
2	Designing	Male	Kerry	Technical Manager	11	4	52 mins
3	Designing	Male	Kerry	R & D Manager	20	3	1hr 5mins
4	Designing	Male	Kerry	Chef Manager	9	3	58 mins
5	Manufacturing	Male	Anonymous	Operations Manager	13	4	1hr
6	Manufacturing	Male	Nomad Foods	Operations Project Manager	26	1.5	1hr 10 mins
7	Manufacturing	Female	Kerry	Planning Manager	7	3.5	50 mins
8	Manufacturing	Female	Nomad Foods	Manufacturing Manager	10	1	38 mins
9	Manufacturing	Male	Kerry	Technical Manager	6	2	44 mins
10	Manufacturing	Male	Bakkavor	Operations Manager	10	4	48 mins
11	Manufacturing	Female	Kerry	Supply Chain Head	15	5.5	56 mins
12	Manufacturing	Male	Kerry	Demand Planner	6	2	1 hr
13	Manufacturing	Male	Kerry	Senior National Account Manager	1	3	35 mins
14	Logistics	Male	Bakkavor	Despatch Manager	17	4	1hr 25 mins
15	Retailing	Male	Anonymous	Floor Manager	20	1.5	30 mins
16	Retailing	Female	Greggs	Manager	8	2	31 mins
17	Retailing	Female	M&S	Head of International	6	4	48 mins
	, c			Supply Chain and Logistics	0,		
18	Retailing	Male	Morrison's	Floor Manager	7	3.5	1hr 15 mins
19	Consumer	Male	Consumer	Consumer	-	-	55 mins
20	Consumer	Female	Consumer	Consumer	-	-	30 mins
21	Consumer	Male	Consumer	Consumer	-	-	40 mins
22	Upcycling	Male	Coffee Cup	Director	5	5	1 hr 29 mins
23	Recycling	Male	Cymru Lan holdings Ltd	Director	3	3	30 mins
24	Recycling	Male	Biogen (UK) Ltd	Business Development Manager	4	1	58 mins

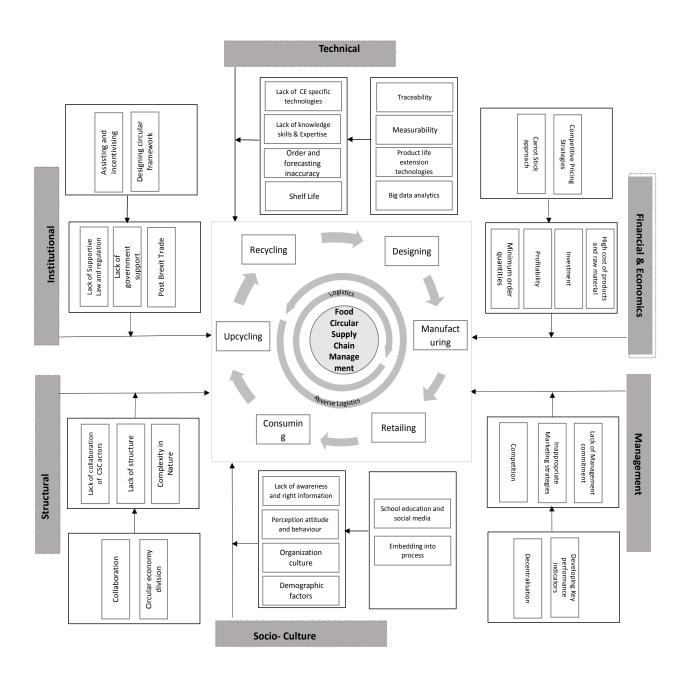
25	Manufacturing	Male	Noon Products	Vice President	27	10	27 mins
26	Manufacturing	Male	Bakkavor	R&D Head	9	2	47 mins
27	Manufacturing	Male	Ginni Ent. Ltd	Director	29	29	30 mins
28	Designing	Male	Anonymous	R&D Packaging Lead	5	2	47 mins
29	Retailing	Male	Tesco	Supply Chain Manager	7	1	35 mins
30	Recycling	Female	Council	CSO	6	3	30 mins
31	Recycling	Male	Household recycling Ltd	Managing Director	13	13	45 mins
32	Consumer	Female	Consumer	Consumers	-	-	40 mins
33	Manufacturing	Male (Not included)	Anonymous	Health & Safety Manager	3	1	33 mins
34	Consumer	Female	Consumer	Consumer	-	-	30 mins
35	Retailing	Female	Morrison	Sales Manager	7	2.5	43 mins
36	Consumer	Male (Not included)	Consumer	Consumer	-	-	30 mins

Figure 1: Graphical representation of themes and sub-themes



Source: NVivo 12 Mind map

Figure 2: Final theoretical model



Circular supply chain management in post-pandemic context.

A qualitative study to explore how knowledge, environmental initiatives and economic viability affect sustainability.

LETTER TO REVIEWERS

Dear Reviewers,

We would like to kindly thank you for your evaluation and for the constructive and copious suggestions which have helped us to improve the draft significantly. All your comments and suggestions have been taken into account in the revised paper, as described in the following table. We highlighted all the changes in the revised manuscript.

Reviewer(s)' Comments to Author:	
Reviewer I	
Comments	Responses
Congratulations. The authors have tried to address the concerns and improve the	Thank you for your comments about the paper.
manuscript. I belive that the manuscript can be conditionally accepted. The manuscript	All your suggestions have been taken into account in the revised
can be accepted for publication if the authors address the following issues:	paper with the aim of improving the understanding of the topic to the
1- In Table 3, the two interviewees that were not included in the analysis should be	reader.
specified. Only No. 36 is specified.	1- Table 3 has been revised
2- In this revised version of the manuscript, we see many syntax-related errors, such as	2- The manuscript was proofread carefully.
"Future research can should include quantitative methods". Thus, the manuscript	
should be proofread carefully.	
1. Originality: Does the paper contain new and significant information adequate to	Thank you for your enthusiasm and your positive view of the paper.
justify publication?: Yes, the study contributes to circular economy literature by	All your comments and suggestions have been taken into account in
proposing a conceptual framework on circular supply chain management.	the revised paper with the aim of improving the understanding of the
2. Relationship to Literature: Does the paper demonstrate an adequate understanding of	topic to the reader.
the relevant literature in the field and cite an appropriate range of literature sources? Is	1/0-
any significant work ignored?: Yes, the paper cites pertinent studies in the literature and	
the range of literature sources is acceptable.	
the range of meratare sources is acceptance.	research
3. Methodology: Is the paper's argument built on an appropriate base of theory, concepts,	4/0/
or other ideas? Has the research or equivalent intellectual work on which the paper is	
based been well designed? Are the methods employed appropriate?: Yes, the study is	
grounded on the stakeholder theory and the applied methods are appropriate.	*
4. Results: Are results presented clearly and analysed appropriately? Do the conclusions	
adequately tie together the other elements of the paper?: Yes, the results are presented	
appropriately and in the discussion section, the authors summarize the study's results and	
findings.	

- 5. Implications for research, practice and/or society: Does the paper identify clearly any implications for research, practice and/or society? Does the paper bridge the gap between theory and practice? How can the research be used in practice (economic and commercial impact), in teaching, to influence public policy, in research (contributing to the body of knowledge)? What is the impact upon society (influencing public attitudes, affecting quality of life)? Are these implications consistent with the findings and conclusions of the paper?: Yes, the paper provides theoretical and managerial implications.
- 6. Quality of Communication: Does the paper clearly express its case, measured against the technical language of the field and the expected knowledge of the journal's readership? Has attention been paid to the clarity of expression and readability, such as sentence structure, jargon use, acronyms, etc.: In the current version of the manuscript, we see many syntax-related errors and the quality of communication is not completely acceptable. The manuscript should be proofread carefully.

Reviewer II

Comments

The paper has demonstrated significant improvements in response to previous feedback, and it now stands as a well-structured and impactful contribution to the field. I recommend its acceptance for publication.

Additional Questions:

- 1. Originality: Does the paper contain new and significant information adequate to justify publication?: The paper demonstrates a commendable level of originality, presenting new and significant information that justifies its publication. The exploration of Circular Supply Chain Management in the post-pandemic context, particularly within the UK food industry, adds a fresh perspective to the existing literature.
- 2. Relationship to Literature: Does the paper demonstrate an adequate understanding of the relevant literature in the field and cite an appropriate range of literature sources? Is any significant work ignored?: The paper exhibits a thorough understanding of the relevant literature in the field, and the inclusion of additional references has significantly enriched the literature review. The authors have now appropriately cited a range of literature sources, strengthening the paper's theoretical foundation. No significant work appears to have been ignored, contributing to the paper's credibility.

Responses

ank you for your Thank you for your enthusiasm and your positive view of the paper.

- 3. Methodology: Is the paper's argument built on an appropriate base of theory, concepts, or other ideas? Has the research or equivalent intellectual work on which the paper is based been well designed? Are the methods employed appropriate?: The paper's argument is built on a solid base of theory, concepts, and ideas, and the research design has been well thought out. The authors have responded to previous suggestions, incorporating a careful design that aligns with the study's objectives. The methods employed, particularly the use of semi-structured interviews, are appropriate for the research context.
- 4. Results: Are results presented clearly and analysed appropriately? Do the conclusions adequately tie together the other elements of the paper?: The results are presented clearly, and the analysis is conducted appropriately. The conclusions effectively tie together the various elements of the paper, aligning with the research questions and hypotheses. The findings contribute to the overall coherence of the paper and enhance its scholarly merit.
- 5. Implications for research, practice and/or society: Does the paper identify clearly any implications for research, practice and/or society? Does the paper bridge the gap between theory and practice? How can the research be used in practice (economic and commercial impact), in teaching, to influence public policy, in research (contributing to the body of knowledge)? What is the impact upon society (influencing public attitudes, affecting quality of life)? Are these implications consistent with the findings and conclusions of the paper?: The paper clearly identifies implications for research, practice, and society. The newly added sections on theoretical and managerial contributions provide a robust discussion of how the research impacts the Circular Economy literature and the practical considerations for managers in the UK food industry. The identified implications are consistent with the study's findings and conclusions, showcasing a thoughtful bridge between theory and practice.
- 6. Quality of Communication: Does the paper clearly express its case, measured against the technical language of the field and the expected knowledge of the journal's readership? Has attention been paid to the clarity of expression and readability, such as sentence structure, jargon use, acronyms, etc.: The paper excels in terms of communication quality. It effectively expresses its case, employing technical language appropriate for the field and the expected knowledge of the journal's readership. Attention has been paid to clarity of expression and readability, ensuring the manuscript is accessible while maintaining a scholarly tone. Sentence structure, jargon use, and acronyms are well-managed, contributing to the overall clarity of the paper.

Reviewer III

Comments

Thank you for granting me the opportunity to review the paper titled 'Drivers and Drawbacks in Circular Supply Chain Management: Analyzing the Role of Knowledge, Environmental Initiatives, and Economic Viability in the Food Industry.' I believe there are a couple of key points the authors should consider before finalizing the paper for publication.

I highly recommend that the authors include industry reports from reputable sources like McKinsey or HBR that align with their study. This addition would underscore the significance of their research.

Additionally, the contributions outlined in the introduction could benefit from further elaboration and discussion. The paragraph added seems insufficient in convincing the readers. Moreover, it would be valuable to explore the managerial and policy implications arising from their study

Responses

Thank you for your useful comments.

We include industry reports from reputable sources like McKinsey or HBR that sustain the importance of developing our study.

Additionally, we added more contributions in the introduction. Moreover, we explored the managerial and policy implications arising from the study.

We stated that: "This study offers a comprehensive outlook by examining the weaknesses present in various phases of the supply chain. It explores how a specific stage in the circular supply chain is impacted by acknowledged challenges through the lens of stakeholder theory. This exploration is intended to contribute to the formulation of management-level strategies. Rethinking and reshaping this approach could prove advantageous in generating three-fold benefits—economic, environmental, and social.

Additionally, it can play a supportive role in involving stakeholders in the pursuit of sustainability goals.

In fact, investigating the obstacles in circular supply chain management is helpful for companies, researchers, and institutions. It further leads towards the drivers, methods, or tools for various stakeholders of companies to recognise the capacity and possibility of product regeneration in each phase of circular supply chain management. It is also a helpful attempt to gain better understanding of circular supply chain management concept and potential to implement it in the food industry. Overall, this is a considerable contribution in the theoretical and management field. The circular food supply chain is a new and propitious field in waste management that calls for zero waste strategies. It needs more

The circular food supply chain is a new and propitious field in waste management that calls for zero waste strategies. It needs more contribution in total value recovery from all the actors of the supply chain by utilising waste in making something useful. Consequently, there is a broader scope for adding more research in the area (Farooque, 2019). Companies which decide to restructure their supply chain system to the circular economy, unlike the linear economy, will receive economical, environmental and social

advantages. Reverse logistics and its configuration play a big role to develop circular supply chain framework, but major hurdles are expected to prevent the attainment of this transition on this phase as well (van Loon and Van Wassenhove, 2020). There are existing the rational play may P studies discussing quantity, quality, timing and capacity-related issues in the circular supply chain management (Linder and Williander, 2017), but a much more systematic analysis of challenges, faced at the time of redesigning a company's circular supply chain is needed, which would complement the initial research. Thus, an exploratory study is demanded (Sandvik and Wendy, 2019). Literature says that consumer behaviour plays a significant role, therefore examining business to consumer (B2C) factors and rational/irrational motives of customers and methods to satisfy them play an instrumental role to support circular supply chain management practices.

Besides, considering economic, social, and environmental impacts, the food supply chain must be more sustainable and food waste should be planned, recorded, communicated, and organised carefully. The circular supply chain management is a dynamic approach and is not very easy to assess and monitor. For its successful implementation in industries, it is important to examine the threatening indicators it faces on all levels of the supply chain. Because its aspects are interconnected in this way, any variation at one end would affect the whole. Secondly, there is rarely a study regarding the circular supply chain which considers the customer perspective which is one of the most significant and inseparable aspects of the food supply chain (Kirchherr et al., 2018). Therefore, it is valuable to explore consumer's perspective for its effective implementation. Similarly, the other actors should equally be considered. There is a lack of exploring the list of barriers under theoretical lenses (Farooque et al., 2019). Thirdly, providing tools, methods and guidelines is required for adopting the circular practices. There follow the research gaps found in previous studies:

i. Levers and challenges of the circular supply chain management can vary based on numerous factors i.e., industry, company size, role in supply chain and geography etc (Kirchherr et al., 2018; Tura et al., 2018; Hart et al., 2019). There has not been any

previous research done on the UK food industry in the context of the circular supply chain.

- Tura et al.'s (2018) study on barriers in the circular economy does not address the effect of individual barriers on the whole supply chains so this research will acknowledge the repercussions of each barrier throughout the circular supply chain.
- Furthermore, considering the consumer perspective has also been demanded (Kirchherr et al., 2018; Elzinga et al., 2020) in previous research.
- Limited research is performed on the conceptual studies for the circular business model to facilitate its practical and managerial implementation (De Angelis, 2021).

ot s. this er This study provides a detailed understanding of circular supply chain management by exploring barriers and drivers from the perspective of stakeholders. Qualitative research offers flexible framework for this study because perspectives usually vary according to the experiences and positions of stakeholders. This flexible framework is needed to explore human perspective and opinion and to utilise the opinion as research. The theoretical aspect offers a contribution of theory extension by empirical exploration. This qualitative research gathers data which can be tested through preconceived theories and hypotheses in future research. In term of methodology, this research used a multi-disciplinary approach to the circular supply chain management concept as a main contribution of this study to provide a holistic perspective of the domain the circular economy literature".

- 1. Originality: Does the paper contain new and significant information adequate to justify publication?: see below
- 2. Relationship to Literature: Does the paper demonstrate an adequate understanding of the relevant literature in the field and cite an appropriate range of literature sources? Is any significant work ignored?: see below
- 3. Methodology: Is the paper's argument built on an appropriate base of theory, concepts, or other ideas? Has the research or equivalent intellectual work on which the paper is based been well designed? Are the methods employed appropriate?: see below

Thank you for your enthusiasm and your positive view of the paper. All your comments and suggestions have been taken into account in the revised paper with the aim of improving the understanding of the topic to the reader.

- 4. Results: Are results presented clearly and analysed appropriately? Do the conclusions adequately tie together the other elements of the paper?: see below
- 5. Implications for research, practice and/or society: Does the paper identify clearly any implications for research, practice and/or society? Does the paper bridge the gap between theory and practice? How can the research be used in practice (economic and commercial impact), in teaching, to influence public policy, in research (contributing to the body of knowledge)? What is the impact upon society (influencing public attitudes, affecting quality of life)? Are these implications consistent with the findings and conclusions of the paper?: see below
- 6. Quality of Communication: Does the paper clearly express its case, measured against the technical language of the field and the expected knowledge of the journal's e je soility, such readership? Has attention been paid to the clarity of expression and readability, such as sentence structure, jargon use, acronyms, etc.: see below