

# Gender and equality in economics and finance journals\*

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## ABSTRACT

Using (asinh) citations as a proxy for quality, we show that female-authored papers published in a wide array of economics and finance journals are, on average, higher quality than male-authored papers; however, we find no evidence that women’s manuscripts are accepted at higher rates. Conditional on publishing in the very top journals, we also find that men’s and women’s papers are higher quality when they co-author with women instead of men: for example, the same senior male economist receives almost 80 log points more citations when he co-authors with a junior woman as opposed to a junior man. Under strong—but we believe reasonable—assumptions, we argue that these findings imply that economics and finance journals hold female-authored papers to higher standards and, consequently, do not publish the highest quality research. They also suggest that popular proxies of academic impact discount women’s contributions, and that existing co-authoring relationships in economics under-exploit the capacity of female researchers.

KEYWORDS: Gender, Discrimination, Quality, Citations, Research, Productivity, Collaboration;  
*JEL*: A11, J16, J24.

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# 1 Introduction

Publications in academic journals are heavily weighted in tenure, promotion and salary decisions (Gibson *et al.* 2014; Heckman and Moktan 2019). They also serve as a signal for quality and integrity to policy makers and the media. As a result, they undoubtedly have an impact on who succeeds in the profession, the research they produce, and the general direction of economic policy.

Unfortunately, economics and finance journals do not publish very many papers by female authors. At the “top-five”, women make up 12 percent of all authors published since 2000; elsewhere, they fare only slightly better: using data on publications in a broad array of journals, we find that just 15–20 percent of submitting authors are women.

In this paper, we ask whether higher standards for female authors contribute to their under-representation. To study our question, we construct two bibliographic datasets. Our first includes almost 11,000 full-length papers published between 1950–2015 in the *American Economic Review* (*AER*), *Econometrica* (*ECA*), *Journal of Political Economy* (*JPE*), *Quarterly Journal of Economics* (*QJE*) and *Review of Economic Studies* (*REStud*). The second includes almost 130,000 manuscripts submitted between 2002–2019 to 32 economics and finance journals published by Elsevier.

Because these data are a selected sample, our analysis is guided by a theoretical framework that makes assumptions about the distribution of quality among submissions. Our framework identifies three conditions to determine whether female-authored papers are held to higher standards if quality is normally (although not necessarily identically) distributed among male- and female-authored submissions (Theorem 3.1): (1) the mean quality of accepted female-authored papers is higher than the mean quality of accepted male-authored papers; (2) the variance in quality of accepted female-authored papers is no larger than the variance in quality of accepted male-authored papers; and (3) the mean acceptance rate for male-authored papers is the same as the mean acceptance rate for female-authored papers. To proxy for quality, we use citations and adjust for potential confounders—including time since publication, field and the Matthew effect—by transforming them with the inverse hyperbolic sine function ( $\text{asinh}$ ) and controlling for co-author count, author seniority and reputation and journal-year and *JEL* fixed effects (primary, secondary and tertiary).<sup>1</sup>

When we define the set of submissions to be the population of full-length manuscripts submitted to top-five journals, our evidence suggests that Theorem 3.1’s three conditions hold. We find that accepted female-authored papers receive, on average, 11–12 log points more citations compared to male-authored papers (Condition 1); that rises to 20 log points after adjusting for the Matthew effect. Conclusions are roughly similar when estimated without these controls on a sample of papers likely less affected by the Matthew effect—*i.e.*, papers published after 2000 (for a discussion, see Section 4.1)—and after accounting for field fixed effects.

Meanwhile, variance in quality is consistently higher among male-authored papers than it is among female-authored papers, conditional on acceptance (Condition 2).<sup>2</sup> Although we lack the data to test Condition 3, evidence from other studies suggests that male- and female-authored submissions to other general interest economics journals are accepted at similar rates (see, *e.g.*, Card *et al.* 2020).

We replicate these results using several alternative ways to capture a paper’s gender composition, proxy for quality using the log of 1 plus citations and test Condition 1 using raw counts as the dependent variable in negative binomial and quantile regression models. We also adjust for the length of an article’s

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<sup>1</sup>According to the Matthew effect, “winners” (*e.g.*, of prestigious awards) experience an artificial jump in status compared to otherwise identical “losers” (Merton 1968).

<sup>2</sup>As we discuss in Section 5.1, however, higher mean quality among female-authored papers combined with higher variance among male-authored papers (conditional on publication) is *not* consistent with the “greater male variability” hypothesis.

reference list, authors' institutions and non-parametrically account for co-author counts. In all instances, our evidence suggests that female-authored submissions to top-five journals are held to higher standards than are male-authored submissions.

We next define the set of submissions as the population of full-length manuscripts submitted to the 32 economics and finance journals covered by our second dataset. Again, our evidence suggests that Theorem 3.1's three conditions hold. After accounting for the Matthew effect, we find that accepted female-authored papers receive 7 log points more citations than accepted male-authored papers (Condition 1); the variance in their quality is also lower than it is among male-authored papers (Condition 2). These results are robust to alternative proxies for quality, controlling for primary, secondary and tertiary *JEL* codes and adjusting for the length of an article's reference list; gender differences are also more pronounced among solo-authored papers.

Because these data include rejected submissions, we can also explicitly test whether female-authored papers are accepted at higher rates (Condition 3). They are not: women's manuscripts are accepted at similar or *lower* rates than men's.

As a final exercise, we define the set of submissions as the population of co-authored papers submitted to top-five journals by a single individual. Controlling for the Matthew effect, we find that men's accepted co-authored papers receive 11 log points more citations when they are co-authored with at least one woman; conversely, female authors receive 33-37 log points *fewer* citations when they are co-authored with at least one man. These results do not dramatically change after accounting for *JEL* fixed effects. Among male authors, however, the gap is somewhat sensitive to controlling for number of co-authors, which could be evidence that male authors are more likely to collaborate with high-quality men on projects with at least one female co-author.

To investigate, we restrict our sample to senior male economists with at least two top-five papers co-authored with a single junior author of each sex. This creates a treatment group—senior male authors co-authoring with exactly one junior woman—that very closely resembles the counterfactual group—those very same seniors co-authoring with exactly one junior man.

Controlling for author and journal-year fixed effects, we find that senior men's papers receive 34 log points more citations when they are co-authored with junior women as opposed to junior men, although the gap is not statistically significant. Once the Matthew effect and field are taken into account, however, it more than doubles and becomes highly significant. We therefore conclude that accepted papers by senior men are higher quality when they are co-authored with junior women (as opposed to junior men), and contributions from unobserved co-authors, if anything, bias downward our estimates of the gender quality gap in multi-authored papers.

Finally, variance in quality is consistently lower when men *and* women co-author with women (Condition 2), and evidence in Card *et al.* (2018, p. 2018) suggests no statistically significant difference in acceptance rates between papers co-authored by one or more women compared to papers co-authored entirely by men (Condition 3). As before, we also replicate our results using the log of 1 plus citations and raw counts as a proxy for quality and adjust for the length of an article's reference list, authors' institutions and fixed effects for number of co-authors. We always find that men's and women's papers are higher quality when they are co-authored with women instead of men.

Combined, our evidence suggests journals subject female authors to higher standards and, as a result, their articles are better quality, conditional on acceptance. Nevertheless, there are several reasons to be cautious before coming to this conclusion. First, when the set of submissions is defined as the population of co-authored papers by a single individual, Theorem 3.1's three conditions must all hold simultaneously for that same author; however, we just test if they are satisfied on average. These particular results should

therefore be interpreted as providing suggestive evidence of journals holding women to higher standards, only.

Second, higher standards only apply if (i) transformed citations are not biased in woman’s favour, conditional on quality, and (ii) quality is normally (although not necessarily identically) distributed in the relevant populations of male- and female-authored submissions. We discuss the former assumption in detail in Section 4.1. Briefly, however, a large body of research consistently finds that female authors are more likely to cite female-authored papers than male authors are (Dion *et al.* 2018; Dworkin *et al.* 2020; Ferber 1986; Ferber 1988) even among very similar manuscripts (Koffi 2019); as a result, we believe our estimates represent lower bounds on gender differences in quality at the mean.

Furthermore, it seems reasonable to suppose that most submissions to top-five journals are of roughly similar quality, very few are really good or really bad and the distribution is symmetric about the mean; thus, we consider normality to be a credible assumption when the set of submissions is the population of full-length manuscripts.<sup>3</sup> In our opinion, normality is more plausibly violated among the population of co-authored papers by a single individual—for example, senior male authors might only submit their co-authored manuscripts to top-five journals when quality exceeds a threshold that many fail to meet. As we discuss in Section 4.2.2, our results in this case would still be informative about the presence of higher standards, just not about who, precisely, is responsible for setting them—*i.e.*, it could be editors and/or referees applying higher acceptance standards or the authors themselves applying higher co-authoring or submission standards.

This paper makes several contributions to the literature. First, we contribute to a substantial body of research suggesting that women are often subjected to tougher standards than men (see, *e.g.*, Card *et al.* 2020; Foschi 1996; Hengel 2022; Hospido and Sanz 2021; Krawczyk and Smyk 2016; Moss-Racusin *et al.* 2012; Reuben *et al.* 2014; Sarsons *et al.* 2019). Most relevant to our paper, Card *et al.* (2020) study manuscript submissions to the *Journal of the European Economic Association*, *Review of Economics and Statistics*, *QJE* and *REStud*. We find results that are roughly in line with and complementary to theirs—namely that exclusively female-authored manuscripts receive about a quarter more citations than observably similar male-authored manuscripts—despite applying a different methodological approach and analysing a much larger sample of submissions across a wider array of journals.<sup>4</sup> Nevertheless, there are important differences between our two papers. In particular, Card *et al.* (2020) perform a between-paper comparison and find that mixed-gendered papers with a senior male co-author are not cited more than papers co-authored entirely by men; in contrast, we come to the opposite conclusion using within-author comparisons (for further discussion, see Appendix E.9).

Our second contribution is to the growing literature questioning common definitions of “research quality” and studying how they materially impact women’s visibility and perceived academic productivity. Of particular relevance is Zacchia (2021). She shows that the rankings of women in popular “top economists” lists decline as the weight given to journal articles increases. We complement her work by documenting evidence that productivity proxies relying on top-five publication counts will likely underestimate the productivity of female economists relative to male economists. As a result, women’s contributions are probably (unintentionally) discounted in many popular proxies of academic impact.

Relatedly, we join an emerging literature studying how gender differences in “market power” when choosing collaborators affects women’s productivity. Our results from analysing returns to co-authoring suggest that women are held to higher standards in co-authoring relationships; however, they do not identify the party responsible for setting those standards. One possible explanation is that (senior) men

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<sup>3</sup>Note that the assumption of normality applies to the quality of *submissions*, not to the quality of accepted papers. Theorem 3.1 makes no assumptions about the distribution of quality among accepted papers.

<sup>4</sup>See also Koffi (2021) for descriptive evidence of a similarly sized positive association between female authorship and citations to papers published in top-five economics journals.

prefer co-authoring with other men and collaborate with women only when the expected value of their joint output is especially high. This interpretation is congruent with evidence from Gertsberg (2022) and Amano-Patiño *et al.* (2024), who find that female economists’ research output and collaborations with senior co-authors declined in the post-#MeToo era, possibly because male economists perceived a greater risk of being falsely accused of sexual harassment. Combined, our studies may suggest that male economists do not fully internalise the negative externality their preference for co-authoring with other men has on women’s productivity; as a result, existing co-authoring relationships in economics may under-exploit the capacity of female researchers.

Finally, we contribute to the methodological literature on outcome tests (see, *e.g.*, Anwar and Fang 2006; Arnold *et al.* 2018; Knowles *et al.* 2001; Marx 2021). Originally developed by Becker (Becker 1957; Becker 1993), outcome tests compare group measures of success conditional on outcome—*e.g.*, if men’s and women’s papers were treated identically in peer review, then marginally accepted male- and female-authored papers should be the same quality. Unfortunately, however, marginal outcomes are usually unobserved, and average outcomes often poorly proxy for them (see, *e.g.*, Ayres and Waldfogel 2006; Simoiu *et al.* 2017). To overcome this “infra-marginality” problem, we develop a simple test that relies on distributional assumptions about male- and female-authored submissions. This allows us to identify conditions where the average quality of accepted papers is also informative about the quality of marginally accepted papers. We believe our test can provide useful policy-relevant information in cases where it is difficult or impossible to identify the marginal unit of assessment, and there are strong *a priori* grounds to believe that unconditional, group-specific measures of success are normally distributed.<sup>5</sup>

Our paper proceeds in the following order. Section 2 discusses our data as well as the representation of women in economics and finance journals. Sections 3 and 4 introduce the theoretical and empirical strategies we use to identify higher standards. Section 5 presents the results, and Section 6 concludes.

## 2 Where are the women?

### 2.1 Top-five journals

Our first dataset contains basic bibliographic information and author characteristics for 10,951 regular issue, full-length, original research articles published between 1950–2015 in the *AER*, *ECA*, *JPE*, *QJE* and *REStud*.<sup>6</sup> These data were originally collected and analysed in Hengel (2022); for further details on sources, coverage, collection procedures and variable definitions, see Appendix B and Hengel (2022).

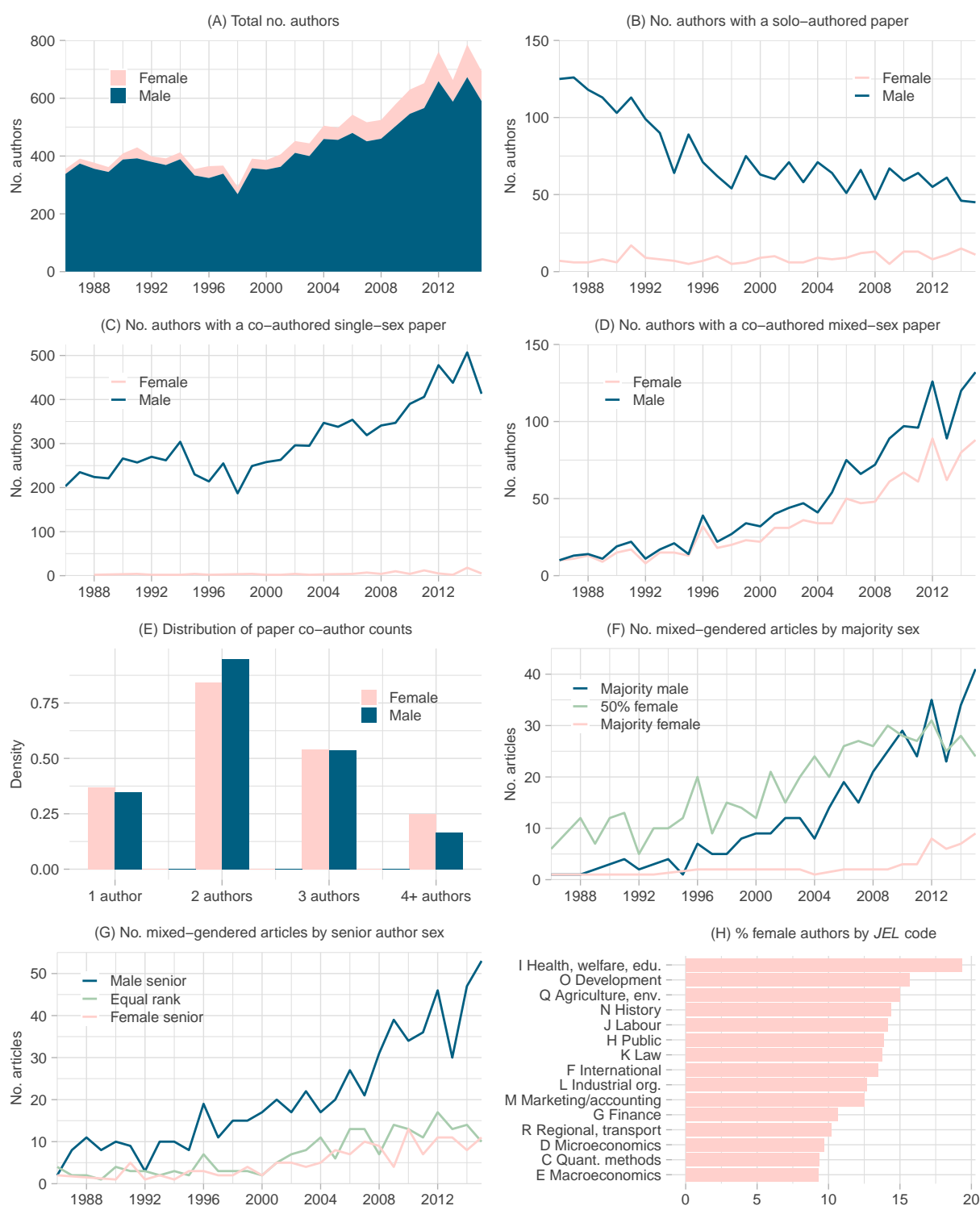
Figure 1 illustrates numerous stylised facts revealed by our data. First, not only are women under-represented in top-five journals, but the situation has improved little with time (Figure 1, Graph (A)). Women are only 11 percent of all authors published since 1990, 12 percent since 2000 and 14 percent since 2010.<sup>7</sup>

Second, top-five journals publish about as many solo female-authored papers today as they did in the late 1980s (Figure 1, graph (B)): seven in 1986, ten in 1997 and eleven in 2015. The number of solo male-authored papers, however, has declined: 125 were published in 1986, 62 in 1997 and 45 in 2015. As

<sup>5</sup>Benson *et al.* (2023) recently developed a conceptually similar test to distinguish between taste-based discrimination, screening discrimination and complementary production.

<sup>6</sup>We define “regular issue, full-length, original research” articles as any non-errata/corrigenda/editorial article published with an abstract, excluding *Papers & Proceedings* issues of the *AER*. Before 1980, our sample is disproportionately made up of articles published in *ECA*, *JPE* and *REStud*, which systematically published abstracts with their full-length, original research articles before *AER* and *QJE*. Starting in the mid-1980s, however, almost all full-length original research papers in any top-five journal were published with an abstract.

<sup>7</sup>In contrast, women are somewhat better represented in university economics departments. For example, women were 26 percent of academic economists at UK universities in 2018—33 percent of lecturers, 27 percent of senior lecturers/readers and 15 percent of professors (Bateman and Hengel 2023). Figures from the US are roughly similar (Chevalier 2021; Lundberg and Stearns 2019), but are slightly higher in continental Europe (Auriol *et al.* 2022).



Note. Graph (A) displays the stacked total number of female (pink) and male (blue) authors published in a top-five journal each year. Graph (B) is the (non-unique) number of male and female economists with a solo-authored paper; Graphs (C) and (D) plot the corresponding number of authors with a co-authored single-sex paper and a co-authored mixed-gendered paper. Graph (E) plots the distribution of co-author counts for male and female authors. Graphs (F) and (G) plot the total number of mixed-gendered papers with a strict majority of male and female co-authors and a male and female senior author, respectively; papers with an equal number of each gender or two or more senior authors of the opposite gender shown in green. Graph (H) shows the percentage of female authors by primary *JEL* code.

Figure 1: Gender composition of authors at top-five publications



a result, the proportion of solo-authored papers by women has increased from five percent in 1986 to 20 percent in 2015.

Third, falling male solo-authored papers has been more than offset by rising male *co-authored* papers; consequently, the proportion of female authors on single-sex papers has remained stubbornly close to zero for the past 30 years (Figure 1, graph (C)). In 1987, top-five journals collectively published 96 articles co-authored by two men and zero articles co-authored by two women; in 2015, the corresponding figures were 102 and one. Meanwhile, journals have sharply increased the number of single-sex articles they publish by three or more men: 65 were published in 2015 versus 15 in 1986. As of 2015, however, only *six* had *ever* been published by women; no top-five journal had yet to publish a full-length paper exclusively authored by four or more women.

Fourth, women *do not* make up a greater share of authors on mixed-gendered papers. Journals are publishing more articles with at least one female author, but the number of male authors on these papers has increased slightly faster than the number of female authors—meaning the share of women among authors on mixed-gendered papers has actually *declined*. Graph (D) in Figure 1 plots the number of authors with a co-authored mixed-sex top-five paper each year. In the late 1980s, men and women were about equally represented. Since then, however, mixed-gendered papers have tended to generate more publications for men than they do for women.

Fifth, women are particularly under-represented on papers with exactly two co-authors. Figure 1, Graph (E) plots the distribution of top-five co-author counts by author gender. Women are disproportionately likely to either solo author or co-author with three or more people; in contrast, men are more likely to co-author with exactly one other person.<sup>8</sup>

Sixth, majority- and senior-female-authored papers are almost as rare today as they were 30 years ago. Very few majority-female mixed-sex papers were published in top-five journals before 2000; since then, they publish about four a year (Figure 1, Graph (F)). Meanwhile, the number of mixed-gendered papers with a majority or equal share of *male* authors has risen. The result is little or no growth in majority-female papers. Similarly, mixed-gendered papers with male senior authors have steadily increased since the late 1980s (Graph (G)); growth in papers with a senior female author or male and female co-authors of equal rank, however, has not.

Finally, the percentage of female authors published in top-five journals is low in every field. Figure 1, Graph (H) displays women’s representation by primary *JEL* code. Although female authors do not exceed 20 percent in any field, there are nevertheless noticeable differences across them: the average percentage of women is lowest in *JEL* codes E (macroeconomics and monetary economics), C (mathematical and quantitative methods) and D (microeconomics) and highest in I (health, education and welfare), O (economic development, innovation, technological change, and growth) and Q (agriculture and natural resource economics and environmental and ecological economics).<sup>9</sup>

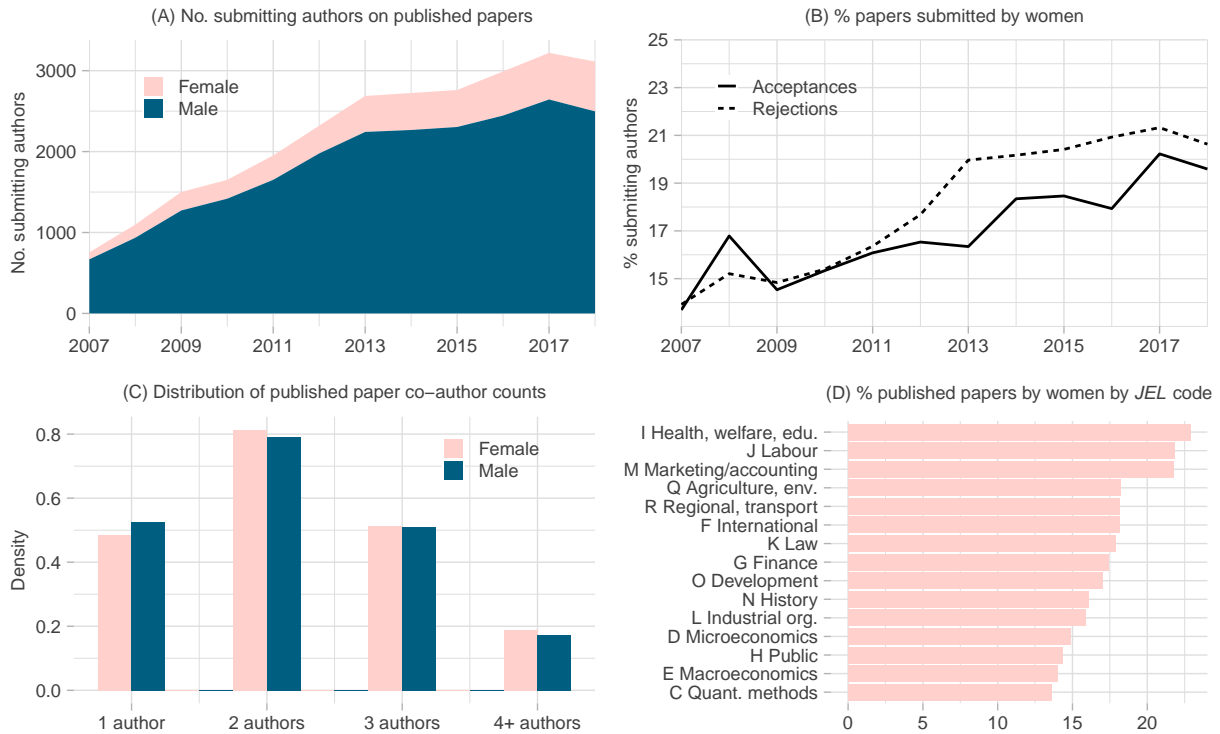
## 2.2 32 economics and finance journals

Our secondary dataset contains editorial outcomes and submitting author gender for 131,108 manuscripts submitted between 2002–2019 to 32 economics and finance journals published by Elsevier. We subsequently matched 29,679 accepted manuscripts (100 percent of all accepted manuscripts) to published articles using the process described in Alexander *et al.* (2023). For the list of journals and further details on matching and collection procedures, see Appendix B and Alexander *et al.* (2023).

The fraction of female-authored papers published in non-top journals is growing (Figure 2). Graph (A)

<sup>8</sup> Although women are over-represented among articles with four or more co-authors, these articles’ average percentage of female authors per paper is only 13.7 percent.

<sup>9</sup> We omit *JEL* codes A, B, P and Z due to small numbers of top-five articles (fewer than 200) published in these fields.



Note. Graph (A) displays the stacked total number of papers submitted by women (pink) and men (blue) authors published one of the 32 economics and finance journals. Graph (B) is fraction of submitted (dotted line) and accepted (solid line) papers with a female submitting author. Graph (C) plots the distribution of co-author counts for male and female authors. Graph (D) shows the percentage of female authors by primary *JEL* code.

Figure 2: Gender composition of submitting authors 32 economics and finance journals

plots the number of papers published each year by male and female submitting authors.<sup>10</sup> Publications from both have been rising over time, but the number submitted by women has increased somewhat faster than the number submitted by men. As a result, the fraction by women grew 5 percentage points between 2008–2018.

However, female-authored submissions are growing faster than female-authored acceptances. In Graph (B) we plot the percentage of accepted (solid line) and rejected (dashed line) papers with female submitting authors. Since 2012, women's share among rejected manuscripts is always higher than their share among accepted manuscripts.

Graph (C) in Figure 2 plots the distribution of co-author counts by submitting author gender, conditional on publication. Men are more likely to solo-author and less likely to co-author with one other person. Otherwise, patterns resemble those in Graph (E) of Figure 1: women and men are equally likely to co-author with exactly two other people whereas women are slightly more likely to co-author with more than that.

Finally, Graph (D) in Figure 2 displays the percentage of female submitting authors on published papers by primary *JEL* code. Consistent with Graph (H) in Figure 1, women are under-represented in every field: the fraction of published papers with a female submitting author only breaks 25 percent in a single field (I, health welfare and education) and is below 20 percent in all but two more (J, labour and M, marketing/accounting). Compared to top-five journals, women's representation in N (history) and H (public) is low relative to other fields.

<sup>10</sup>The sample only includes papers submitted via Elsevier's Editorial Manager (EEM) system. The steep rise in publications earlier in the sample mostly reflects journals' transition from paper submissions to EEM.



### 3 Theoretical framework

In this section, we construct a simple theoretical framework to help us evaluate whether higher standards contribute to the under-representation of women documented in Section 2. Suppose  $q_k$  is an indicator that perfectly captures the quality of papers in  $\mathcal{G}$ , where  $\mathcal{G}$  can be partitioned into male- ( $\mathcal{G}_M$ ) and female-authored ( $\mathcal{G}_F$ ) subsets. Assume  $q_k$  is normally (although not necessarily identically) distributed in both  $\mathcal{G}_M$  and  $\mathcal{G}_F$  (normality). Further suppose that referees and editors observe  $q_k$  (perfect information) and aim to accept manuscripts if  $q_k > \theta_g$ ,  $g \in \{M, F\}$  (meritocracy).

Under these circumstances, Theorem 3.1 identifies sufficient conditions to establish that papers in  $\mathcal{G}_F$  are accepted less often than papers in  $\mathcal{G}_M$ , conditional on  $q_k$ . First, the mean acceptance rate for papers in  $\mathcal{G}_M$  is the same as the mean acceptance rate for papers in  $\mathcal{G}_F$ . Second, the variance in the quality of papers in  $\mathcal{G}_F$  is no larger than the variance in the quality of papers in  $\mathcal{G}_M$ , conditional on acceptance. And third, the mean quality of papers in  $\mathcal{G}_F$  is strictly greater than the mean quality of papers in  $\mathcal{G}_M$ , again conditional on acceptance.

#### Theorem 3.1.

Let  $\mathcal{G}$  denote a set of papers that can be partitioned into male- ( $\mathcal{G}_M$ ) and female-authored ( $\mathcal{G}_F$ ) subsets and assume:

*Assumption 1. **Perfect information.** Editors and referees observe an indicator  $q_k$  that perfectly captures the quality of papers in  $\mathcal{G}$ .*

*Assumption 2. **Meritocracy.** Editors and referees accept papers in  $\mathcal{G}$  if  $q_k > \theta_g$ , where  $\theta_g$  is some threshold specific to  $\mathcal{G}_g$ ,  $g \in \{M, F\}$ .*

*Assumption 3. **Normality.**  $q_k$  in  $\mathcal{G}_M$  and  $q_k$  in  $\mathcal{G}_F$  are both normally (although not necessarily identically) distributed with mean  $\mu_g$  and variance  $\sigma_g^2$ ,  $g \in \{M, F\}$ .*

*If the following three conditions are satisfied, then  $\theta_F > \theta_M$ .*

*Condition 1. Conditional on acceptance, the mean of  $q_k$  in  $\mathcal{G}_F$  is strictly larger than the mean of  $q_k$  in  $\mathcal{G}_M$ :  $\mu_F(\theta_F) > \mu_M(\theta_M)$ , where  $\mu_g(\theta_g)$  is the mean quality of accepted papers in  $\mathcal{G}_g$ ,  $g \in \{M, F\}$ .*

*Condition 2. Conditional on acceptance, the variance of  $q_k$  in  $\mathcal{G}_F$  is not larger than the variance of  $q_k$  in  $\mathcal{G}_M$ :  $\sigma_F^2(\theta_F) \leq \sigma_M^2(\theta_M)$ , where  $\sigma_g^2(\theta_g)$  is the variance in the quality of accepted papers in  $\mathcal{G}_g$ ,  $g \in \{M, F\}$ .*

*Condition 3. The average acceptance rate of papers in  $\mathcal{G}_M$  is the same as the average acceptance rate of papers in  $\mathcal{G}_F$ :  $\Phi_F(\theta_F) = \Phi_M(\theta_M)$ , where  $\Phi_g$  is the cumulative normal distribution of  $q_k$  in  $\mathcal{G}_g$  for gender  $g \in \{M, F\}$ .*

Theorem 3.1 is proved in Appendix A. To understand its rough intuition, suppose  $\theta_M = \theta_F = \theta$  and the proportion of accepted papers in  $\mathcal{G}_F$  is the same as it is in  $\mathcal{G}_M$ . Under these conditions, greater variability in  $\mathcal{G}_M$  means that the average  $q_k$  for male-authored papers is further to the right of  $\theta$  compared to the average  $q_k$  for female-authored papers, conditional on  $q_k > \theta$ . Or in other words, the average quality of accepted papers in  $\mathcal{G}_M$  is higher than the average quality of accepted papers in  $\mathcal{G}_F$ . When it isn't,  $\theta_F > \theta_M$ .

Assumption 3 (normality) is crucial to Theorem 3.1. It would be violated, for example, if most  $q_k$  in  $\mathcal{G}$  clustered around an upper or lower limit.<sup>11</sup> As normality ultimately depends on the definition of  $\mathcal{G}$ , care

<sup>11</sup>The assumption of normality applies to the quality of all submissions and *not* to the subset of submissions that are eventually accepted. Indeed, if Assumptions 1 and 2 hold, then quality in the latter follows a truncated normal distribution where the truncation occurs at  $\theta$ .

must be taken to define it so that  $q_k \sim \Phi_g$  is normally distributed for both  $g = M$  and  $g = F$ .

Perfect information (Assumption 1) and meritocracy (Assumption 2) are also crucial to Theorem 3.1. If they hold,  $\theta_F > \theta_M$  corresponds to traditional “taste-based” discrimination. If they don’t, then the mean and variance of  $q_k$  conditional on acceptance are no longer necessarily informative about the right-tails of the underlying distributions of quality among male- and female-authored submissions.<sup>12</sup>

Nevertheless, as long as information is roughly perfect and editorial decisions are largely made according to merit—or equivalently, that the mean and variance of  $q_k$  conditional on acceptance is sufficiently informative about the right-tails of the underlying distributions of male- and female-authored submissions—then Theorem 3.1 still applies, although taste-based discrimination is no longer necessarily the cause of  $\theta_F > \theta_M$ . Instead, it could have plausibly resulted from “statistical discrimination”—broadly defined to include any kind of differential treatment that would not have occurred had information been perfect—or indirect discrimination—*i.e.*, because editors and/or referees select manuscripts using non-meritocratic rules that (perhaps unintentionally) disadvantage women.

To see this, relax first imperfect information. If there is uncertainty about manuscript quality, then editors and referees could have biased beliefs about women’s ability and, in the absence of perfect information, rate their papers lower quality, all else equal. Alternatively, there may be subtle differences between men’s and women’s manuscripts that are orthogonal to quality (conditional on gender) but that imperfectly informed referees nevertheless discriminate on—*e.g.*, female authors may write on topics or use methodologies that the existing pool of referees are less familiar with and therefore more likely to reject, conditional on the overall quality of the research. Relatedly, referees (or editors) may rely on imperfect cues—*e.g.*, number of equations—to proxy for quality; if those proxies are particularly poor at identifying high quality female-authored work, then women may be (unintentionally) penalised during peer review.

Relax now the assumption of meritocracy. If  $q_k$  does not drive referees’ and editors’ decisions, then whatever selection rule takes its place could disadvantage women. For example, journal editors might favour papers by their colleagues’ students over otherwise identical papers by students they have no connection to. If the latter group is disproportionately female compared to the former, then peer review disadvantages women relative to men.

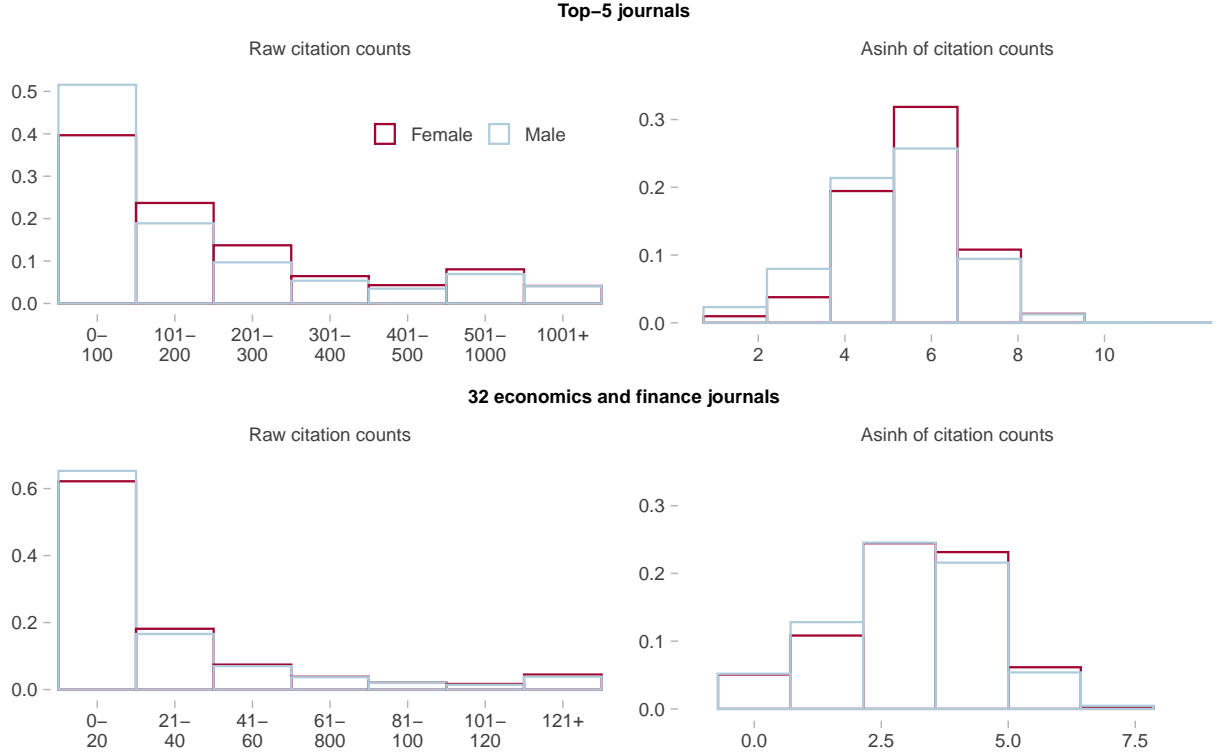
We conclude by noting that the definition of  $\mathcal{G}$  identifies the parties responsible for applying  $\theta_F \neq \theta_M$ . To see this, suppose  $\mathcal{G}$  includes all manuscripts submitted to top-five journals. In this case, Theorem 3.1 would establish whether editors and/or referees hold female-authored submissions to higher standards. Alternatively, if  $\mathcal{G}$  were defined as the set of all *potential* co-authored papers by individual  $i$ , then Theorem 3.1 determines if  $i$  expects higher standards from female collaborators as a condition of co-authorship.

## 4 Empirical implementation

### 4.1 Citations as a proxy for $q_k$

Theorem 3.1’s first assumption requires that  $q_k$  exists and is known. Because “quality” is not well-defined, however, it cannot be perfectly measured; instead we use citations as an imperfect proxy. Although papers are cited for a variety of reasons—including to criticise and correct—most studies find they positively correlate with peer assessments of research quality (see *e.g.*, Aksnes and Taxt 2004; Oppenheim 1997; Rinia *et al.* 1998; van Raan 2006). As a result, bibliometricians generally agree that citations roughly

<sup>12</sup>For example, the mean of accepted female-authored papers could be higher than the mean of accepted male-authored papers because editors reject high quality manuscripts submitted by men but accept high quality manuscripts submitted by women. In this case, accepted female-authored papers are informative about the right-tail of the distribution of quality among female-authored submissions, but accepted male-authored papers are informative about the *left*-tail of the distribution of quality among male-authored submissions.



*Note.* Left-hand graphs display the fraction of authors with a paper cited the number of times indicated on the  $x$ -axes; right-hand graphs plot the histogram of transformed citations (asinh). Top two graphs use citation data from top-five articles and include all authors on a paper; bottom two graphs use citation data from articles published in the 32 journals listed in Table B.4 (Appendix B.2) and include only submitting authors.

Figure 3: Distribution of citations

quantify (albeit noisily) the value of a scholarly output to its relevant research community (for further discussions, see *e.g.*, Aksnes *et al.* 2019; D’Ippoliti 2021).

Unadjusted citations do, however, suffer from several forms of measurement error that may bias their estimates of gender differences in quality at the mean. First, older articles have had more time to accumulate citations and are also disproportionately male-authored. Second, men and women differ in the number of people they collaborate with, and higher co-author counts may artificially inflate citations relative to quality—*e.g.*, by increasing a paper’s scope to accumulate self-citations.<sup>13</sup> And third, different fields have different citation practices and norms and also vary in terms of female representation.

A fourth source of non-classical measurement error is the so-called “Matthew effect” (Merton 1968)—*i.e.*, fame begets more fame: “For to every one who has will more be given, and he will have abundance; but from him who has not, even what he has will be taken away” (Matthew 25:29, Revised Standard Version). In the context of citations, the Matthew effect skews the distribution’s right-tail beyond what is probably justified by differences in quality. Since men’s papers are slightly more prevalent at this end of the distribution (Figure 3, Graph (A)), the skew is likely greater for them than it is for women. As a result, citations arguably give too much weight to a small number of highly cited—and disproportionately male-authored—papers when used as a proxy for quality.<sup>14</sup>

A final source of measurement error is bias against women in the decision to cite. A large body of research analyses manuscript bibliographies to determine whether female authors are more likely than

<sup>13</sup>For a variety of reasons, co-authored papers may also be higher quality (see, *e.g.*, Ahmadpoor and Jones 2019). We therefore always show results with and without controlling for the number of authors on a paper.

<sup>14</sup>For evidence of the “Matthew effect” in citations, see Azoulay *et al.* (2014) and Doleac *et al.* (2024). In Appendix F, we illustrate the impact it likely has on gender differences in mean raw citation counts by constructing and controlling for a set of “superstar” and Nobel Prize fixed effects.

male authors to cite female-authored papers—and consistently finds that they are (Dion *et al.* 2018; Dworkin *et al.* 2020; Ferber 1986; Ferber 1988) even among very similar manuscripts (Koffi 2019). Thus, citation counts probably under-estimate the quality of female-authored papers—and over-estimate the quality of male-authored papers—across the entire distribution of citations.<sup>15</sup>

We account for the first two forms of measurement error—*i.e.*, time since publication and number of co-authors—by controlling for journal-year fixed effects and co-author counts. To adjust for field-specific citation practices and norms, we include fixed effects for primary, secondary and tertiary *JEL* categories. Because *JEL* codes are only as good as the legitimacy and accuracy of the *JEL* classification system, we also apply an alternative approach common in the bibliometric literature: citing-side normalisation. Evidence suggests that differences between fields in citation densities are largely driven by field-specific differences in the propensity to cite (for further discussion and the related literature, see Waltman 2016); one way to correct for this is by adjusting for the length of a manuscript’s reference list.

To temper the Matthew effect, we adjust for both the *immediate* impact of co-author fame—measured as the most prolific co-author’s total number of articles at the time a paper was published ( $\max t$ )—as well as the *delayed* effect<sup>16</sup>—measured as the most prolific co-author’s total number of articles when citations were collected ( $\max T$ ). For robustness, we also limit our sample of top-five articles to papers published after 2000; assuming early citations to an article are less susceptible to distortions caused by the Matthew effect (Aksnes 2003; Aksnes *et al.* 2019), this allows us to omit the partially endogenous controls  $\max t$  and  $\max T$ .

Finally, often-cited papers are probably cited more, conditional on quality, even after accounting for  $\max t$  and  $\max T$ . We therefore also transform raw citation counts with the inverse hyperbolic sine function ( $\text{asinh}$ ); this reduces the impact of outlier observations while preserving rank order (Figure 3, Graph (B)).<sup>17</sup> We do not, however, explicitly adjust for general bias against women in the decision to cite. As a result, even  $\text{asinh}$  citations probably under-estimate the quality of women’s research relative to men’s. Thus, our results likely represent lower bounds on gender differences in quality, conditional on  $\mathcal{G}$ .

## 4.2 Estimation strategy

### 4.2.1 Submissions to a selection of journals

Suppose  $\mathcal{G}$  is the set of all papers submitted to a subset of journals. To determine whether Theorem 3.1’s Conditions 1 and 2 are satisfied, estimate Equation (1) using data on accepted papers in  $\mathcal{G}$ :

$$\hat{q}_k = \beta_0 + \beta_1 \text{female}_k + \beta_2 N_k + \beta_3 \max t_k + \beta_4 \max T_k + \theta \mathbf{X}_k + \varepsilon_k, \quad (1)$$

where  $\hat{q}_k$  is our proxy for quality ( $\text{asinh}$  citations),  $\text{female}_k$  an indicator equal to 1 if paper  $k$  is female-authored,  $N_k$  the number of co-authors on  $k$ ,  $\max t_k$  the seniority of its most senior co-author,  $\max T_k$  the prominence of its most prominent co-author,  $\mathbf{X}_k$  a vector of journal, year and *JEL* fixed effects, and  $\varepsilon_k$  the error term. (Our reasons for including these variables are discussed in Section 4.1.)

If Assumption 3 in Theorem 3.1 holds, then the sign and significance of  $\beta_1$  in Equation (1) determines

<sup>15</sup>A related issue is that men have denser research networks (Ductor *et al.* 2021); as a result, male-authored research may be cited more, simply because male authors have stronger social ties to their colleagues (D’Ippoliti 2021; D’Ippoliti *et al.* 2021).

<sup>16</sup>That is, the citations a paper accumulates aren’t fixed in time. As a result, they could be influenced by the future success or failure of a paper’s authors. Thus, a stronger publishing record later on probably drives citations to earlier work, all else equal (see, *e.g.*, Azoulay *et al.* 2014; Bjarnason and Sigfusdottir 2002; Doleac *et al.* 2024).

<sup>17</sup>Very few papers in our sample are cited zero times—5 percent in the data from the 32 economics and finance journals and less than 1 percent in the data from top-five journals—suggesting very little extensive margin. Thus, our estimates should be largely insensitive to the scaling problem identified in Chen and Roth (2024).

whether Condition 1 is satisfied.<sup>18</sup> For the second condition, separately estimate Equation (1) on male- and female-authored subsets to obtain the gender-specific variance of  $\hat{q}_k$ , conditional on acceptance. Condition 3 requires editorial outcomes for all papers in  $\mathcal{G}$ , which we do not always have. When we do, we estimate it using Equation (2):

$$\text{accept}_k = \beta_0 + \beta_1 \text{female}_k + \theta \mathbf{X}_k + \varepsilon_k, \quad (2)$$

where  $\text{accept}_k$  is an indicator variable equal to one if manuscript  $k$  was accepted and 0 if it was rejected.

As discussed in Section 3, the definition of  $\mathcal{G}$  determines which parties are potentially responsible for applying  $\theta_F \neq \theta_M$ . Suppose, for example, that Theorem 3.1 establishes that women are held to higher standards. Assumption 3 implies that both men and women submitted papers with  $\hat{q}_k \in [\theta_M, \theta_F)$ , but among them, only the male-authored submissions were accepted. Since editors and/or referees make these decisions, they set  $\theta_F > \theta_M$ .

#### 4.2.2 Co-authored submissions to top-five journals by individual $i$

Now define  $\mathcal{G}_i$  as the set of all co-authored papers by individual  $i$  that  $i$  also submits to a subset of journals. To apply Theorem 3.1, estimate Equation (3) using data on accepted papers in  $\mathcal{G}_i$ :

$$\hat{q}_{it} = \alpha_i + \beta_1 g_{it}^{-i} + \beta_2 N_{it} + \beta_3 \max t_{it} + \beta_4 \max T_{it} + \theta \mathbf{X}_{it} + \varepsilon_{it}, \quad (3)$$

where  $\alpha_i$  is an individual fixed effect and  $g_{it}^{-i} \in \{F, M\}$  an indicator equal to 1 if  $i$ 's  $t$ th top-five paper is co-authored with a member of the opposite sex (*i.e.*,  $g_{it}^{-i} = \text{female}_{it}$  if  $i$  is male and  $g_{it}^{-i} = \text{male}_{it}$  if she is female);  $\hat{q}_{it}$ ,  $N_{it}$ ,  $\max t_{it}$ ,  $\max T_{it}$ ,  $\mathbf{X}_{it}$  and  $\varepsilon_{it}$  are author-level analogues of the variables defined in Equation (1).

As in Section 4.2.1, the sign and significance of  $\beta_1$  in Equation (3) indicates whether Theorem 3.1's Condition 1 is satisfied; to obtain the gender-specific variance of  $\hat{q}_{it}$  (Condition 2), separately estimate Equation (3) on  $i$ 's accepted papers with male and female co-authors. Condition 3 requires data we do not have—*i.e.*, editorial outcomes for all of  $i$ 's co-authored submissions. Unfortunately, we are also not aware of research specifically investigating whether an individual's acceptance rates differ when he co-authors with men vs. women. Nevertheless, there does not appear to be a statistically significant difference in acceptance rates among all co-authored papers by one or more women compared to all co-authored papers only by men (see Card *et al.* 2018, p. 280).

For several reasons, we encourage additional caution when applying Theorem 3.1 to  $\mathcal{G}_i$ . First, Conditions 1–3 must be satisfied for the same  $i$ . Thus, Equation (3) is ideally estimated on data from a single individual; when it isn't, conclusions drawn from it should be interpreted as suggestive, only.

A second issue relates to the distribution of quality across all  $i$ . Suppose that Theorem 3.1 establishes  $\theta_{iF} > \theta_{iM}$ . Editors and/or referees could have increased the quality of the papers they publish by accepting a greater fraction of  $i$ 's co-authored papers with women. However, without making further distributional assumptions about the quality of *all* marginally rejected co-authored papers with women, we cannot conclude that accepting a greater fraction of them would also increase quality.

Finally, Theorem 3.1 would be violated if  $i$  submits papers to top-five journals only when their quality exceeds a threshold that many fail to meet. When this happens,  $\mathcal{G}_i$  should be redefined to cover a population of  $i$ 's papers that *is* normally distributed, although (and as discussed in Section 3) it may

<sup>18</sup>As discussed in Section 3, the most consequential of Theorem 3.1's three assumptions is normality (Assumption 3), which effectively requires that most submissions are of roughly similar quality, very few are either really good or really bad and the distribution is symmetric about the mean. (Even if authors only submit their very best papers, Assumption 3 would still hold as long as the distribution of quality across all "very best papers" is itself normal.)

become more difficult to identify who decides  $\theta_{iF} \neq \theta_{iM}$ . For example, suppose  $\mathcal{G}_i$  were redefined to include all  $i$ 's co-authored papers (wherever they were submitted), but only citations to his top-five papers are observed. Unless we also explicitly assume that  $i$ 's marginally rejected paper was (or or was not) submitted to top-five journals, we cannot identify the exact party responsible for  $\theta_{iF} \neq \theta_{iM}$ —it could be editors, referees,  $i$  or all three.

## 5 Results

### 5.1 Submissions to top-five journals

Consider the case when the unobserved  $\mathcal{G}$  is the set of all papers submitted to top-five journals. Table 1 displays results from OLS estimation of Equation (1) on the sample of accepted papers in  $\mathcal{G}$ . To determine the gender of paper  $k$ , we set  $\text{female}_k = 0$  if all of its authors are male,  $\text{female}_k = 1$  if at least 50 percent are female, and drop mixed-gendered papers that satisfy neither condition.

We first test Condition 1 of Theorem 3.1. Our evidence consistently suggests that the mean quality of female-authored papers exceeds the mean quality of male-authored papers, conditional on acceptance. Results in columns (1) and (2) show that female-authored papers receive on average 11–12 log points more citations; that rises to 20 log points after adjusting for the Matthew effect with  $\max t$  (author seniority at the time of publication) and  $\max T$  (author prominence at the time citations were collected).<sup>19</sup> Conclusions are roughly similar when Equation (1) is re-estimated on the sample of papers published after 2000, accounting for *JEL* primary fixed effects, and without controlling for  $\max t$ ,  $\max T$  or  $N$  (see Section 4.1 for a discussion).<sup>20</sup>

To assess the sensitivity of  $\beta_1$  to omitted variables, we use information from selection on observables to bound potential bias from selection on unobservables (Altonji *et al.* 2005; Oster 2019). Table 1's third horizontal pane reports these bounds corresponding to the assumption that the unobservables explain about as much of the variation in the dependent variable as the observables do. According to column (9), they suggest that female-authored papers published in top-five journals receive about 16–18 log points more citations.

When we test Condition 2, we find that variance in quality is higher among male-authored papers than it is among female-authored papers, conditional on acceptance. Figure 4 plots the distribution of residualised asinh (right) and raw citations (left) among solo-authored manuscripts. Women's papers are relatively absent from the right- and (especially) left-hand tail of both distributions, suggesting a smaller variance compared to men's. Estimates of the variance of  $\varepsilon_k$  in male- and female-authored sub-samples confirm this. They consistently suggest that  $\sigma_F^2(\theta_F)$  is smaller than  $\sigma_M^2(\theta_M)$ .

As for Condition 3, we lack the data to test whether male- and female-authored submissions to top-five journals are accepted at similar rates. Nevertheless, evidence from other studies suggests that they are (for data specific to economics, see *e.g.*, Blank 1991; Card *et al.* 2020). We therefore conclude from Theorem 3.1 that  $\theta_F > \theta_M$ .

For robustness, we replicate Table 1 using several alternative ways to capture a paper's gender composition (Appendix C.4) and proxy for  $q_k$  using the log of 1 plus citations (Appendix C.3). We also re-estimate Equation (1) using raw counts as the dependent variable in negative binomial and quantile regression models (Appendices C.2 and C.1). In Appendix C.7 we control for secondary and tertiary *JEL* codes; in Appendices C.5 and C.8 we non-parametrically account for number of co-authors and control

<sup>19</sup>See Appendix C.10 for results controlling for  $\max t$ , only.

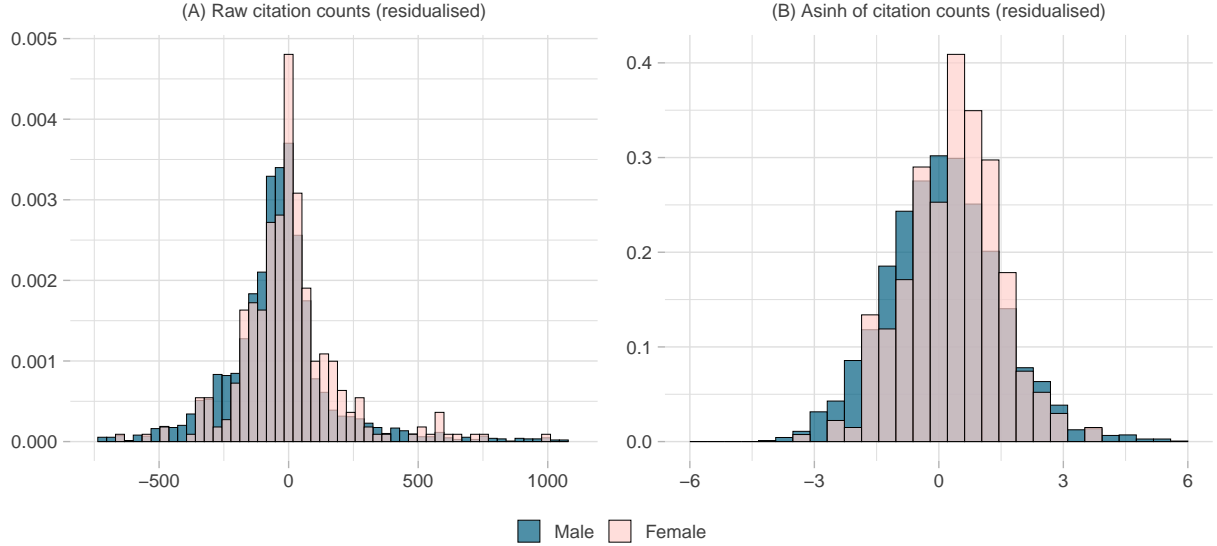
<sup>20</sup>The coefficient on  $\max t$  is negative and on  $\max T$  it's positive. We find similar relationships in Tables 2, 3 and 4. This aligns with evidence suggesting that, on average, academics publish their best work earlier in their careers (see, *e.g.*, Falagas *et al.* 2008).

Table 1: Gender differences in the quality of published top-five papers

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
female ( $\beta_1$ )	0.108*** (0.04)	0.121*** (0.04)	0.197*** (0.039)	0.141*** (0.042)	0.162*** (0.042)	0.225*** (0.041)	0.071* (0.042)	0.092** (0.041)	0.159*** (0.041)	0.210*** (0.046)	0.261*** (0.048)
$N$		0.198*** (0.018)	0.154*** (0.018)		0.193*** (0.019)	0.162*** (0.019)		0.189*** (0.019)	0.155*** (0.019)		
$\max t$			−0.052*** (0.004)			−0.052*** (0.005)			−0.049*** (0.005)		
$\max T$			0.055*** (0.003)			0.055*** (0.004)			0.054*** (0.004)		
$\sigma_M^2(\theta_M)$	1.829	1.811	1.713	1.378	1.356	1.291	1.303	1.283	1.219	1.215	1.347
$\sigma_F^2(\theta_F)$	1.007	0.990	0.958	0.988	0.968	0.936	0.929	0.910	0.877	0.942	1.181
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.037
No. obs.	10,469	10,469	10,469	5,917	5,917	5,917	5,917	5,917	5,917	3,980	3,980
$R^2$	0.241	0.249	0.289	0.131	0.145	0.186	0.175	0.189	0.228	0.147	0.053
Bounds ( $\beta_1$ )	[−0.18, 0.11]	[−0.16, 0.12]	[−0.01, 0.20]	[0.14, 0.14]	[0.16, 0.19]	[0.22, 0.31]	[0.00, 0.07]	[0.04, 0.09]	[0.16, 0.18]	[0.19, 0.21]	[0.26, 0.29]
Year × Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
<i>JEL</i> (prim.)							✓	✓	✓		
Year											✓

*Note.* Data are publications in top-five journals. Figures correspond to coefficients from OLS estimation of Equation (1). The dependent variable is citation counts (asinh). Independent variables include: a binary variable (female) equal to one if at least 50 percent of authors are female and 0 if they are all male (mixed-gendered papers with fewer than 50 percent female authors are dropped); number of co-authors ( $N$ ); author seniority at the time of publication ( $\max t$ ); and author prominence at the time citations were collected ( $\max T$ ).  $\sigma_M^2(\theta_M)$  and  $\sigma_F^2(\theta_F)$  are residual variances from estimating Equation (1) in the samples of papers satisfying female = 0 and female = 1, respectively. They are followed by  $p$ -values from testing the null hypothesis  $\sigma_M^2(\theta_M)/\sigma_F^2(\theta_F) = 1$ . Robust standard errors in parentheses. \*\*\*, \*\*, \* and \* statistically significant at 1%, 5% and 10%, respectively.





*Note.* Graphs display the histograms of raw (left) and asinh transformed (right) citations for solo-authored papers. Citations have been residualised with respect to  $\max t$ ,  $\max T$  and journal-year fixed effects.

Figure 4: Distribution of citations (residualised), solo-authored papers

for the length of an article’s bibliography, respectively; in Appendix C.6, we control for fixed effects for authors’ institutional rank. In Appendix C.9 we replicate columns (10)–(11) but control for  $N$ ,  $\max t$ ,  $\max T$  and  $JEL$  fixed effects, while in Appendix C.10 we do not control for  $\max T$ . Finally, in Appendix C.11 we adjust standard errors to account for within-author correlations. In all instances, results are consistent with those reported in Table 1.

We end by noting that Table 1 and Figure 4 present evidence that is not consistent with the “greater male variability” hypothesis. Gender differences in variability are equivalent to gender differences in conditional averages. Presumably, academic economists—and especially those publishing in the best journals—are drawn from the top half of the distribution of “talent”. Thus, greater variability among men implies that the average quality of male-authored papers is higher than the average quality of female-authored papers, conditional on publication in top-five journals. Our evidence suggests that the opposite is true and instead may indicate that referees and editors are less willing to gamble on women’s riskiest work. (See also Ball *et al.* (2020) for similar arguments and evidence using citation data from fundamental physics.)

## 5.2 Submissions to 32 economics and finance journals

Now suppose  $\mathcal{G}$  is the set of all papers submitted to the 32 economics and finance journals listed in Table B.4 (Appendix B.2). To determine the gender of paper  $k$ , we set  $\text{female}_k = 1$  if its submitting author is a woman and 0 otherwise.<sup>21</sup>

Columns (1)–(6) in Table 2 suggest that the mean quality of accepted female-authored papers is higher than the mean quality of accepted male-authored papers, particularly after adjusting for the Matthew effect. In columns (1) and (2), we find that female-authored papers receive on average 2–3 log points more citations, although estimates are not significant at traditional thresholds. In column (3) we account for the Matthew effect with  $\max t$  and  $\max T$ : our estimate of  $\beta_1$  doubles and becomes highly significant. Patterns are similar when we control for field using fixed effects for primary  $JEL$  codes (columns (4)–(6)).

<sup>21</sup>Editors, tenure committees and other researchers generally assume the submitting author contributed the most to a paper (see, *e.g.*, Bhandari *et al.* 2003; Bhandari *et al.* 2004; Bhandari *et al.* 2014; Duffy 2017; Mattsson *et al.* 2011; Wren *et al.* 2007). Ideally, we would also use submitting author to proxy for gender among top-five articles; however, we do not have these data.

Table 2: Gender differences in the quality of published papers in 32 journals

	Citations (asinh)							
	without <i>JEL</i> fixed effects		with <i>JEL</i> fixed effects				$\mathbb{P}[\text{Accept}]$	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
female ( $\beta_1$ )	0.030 (0.022)	0.034 (0.022)	0.064*** (0.021)	0.017 (0.021)	0.024 (0.02)	0.054** (0.02)	-0.010** (0.004)	0.005 (0.003)
$N$		0.220*** (0.02)	0.191*** (0.02)		0.212*** (0.019)	0.183*** (0.02)		
$\max t$			-0.025*** (0.003)			-0.025*** (0.004)		
$\max T$			0.034*** (0.003)			0.033*** (0.003)		
$\sigma_M^2(\theta_M)$	1.377	1.332	1.309	1.335	1.296	1.275	-	-
$\sigma_F^2(\theta_F)$	1.142	1.118	1.107	1.121	1.098	1.090	-	-
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	-	-
No. obs.	28,341	28,341	28,341	23,264	23,264	23,264	129,932	106,339
$R^2$	0.374	0.394	0.404	0.395	0.412	0.420	0.109	0.100
Bounds ( $\beta_1$ )	[-0.05,0.03]	[-0.04,0.03]	[0.02,0.06]	[-0.05,0.01]	[-0.04,0.02]	[0.02,0.05]	[-0.01,0.00]	[0.00,0.01]
Year $\times$ Jnl.	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)				✓	✓	✓		

*Note.* Data are submissions to the 32 journals listed in Table B.4 (Appendix B.2). Figures in columns (1)–(6) correspond to coefficients from OLS estimation of Equation (1) on published articles. The dependent variable is citation counts (asinh). Independent variables include a binary variable (female) equal to one if the submitting author was female, number of co-authors ( $N$ ), author seniority at the time of publication ( $\max t$ ), and author prominence at the time citations were collected ( $\max T$ ).  $\sigma_M^2(\theta_M)$  and  $\sigma_F^2(\theta_F)$  are residual variances from estimating Equation (1) in the samples of papers satisfying female = 0 and female = 1, respectively; they are followed by  $p$ -values from testing the null hypothesis  $\sigma_M^2(\theta_M)/\sigma_F^2(\theta_F) = 1$ . The figures in columns (7) and (8) correspond to  $\beta_1$  from OLS estimation of Equation (2) on all submissions; the dependent variable is an indicator equal to one if a paper was accepted. Standard errors clustered at the journal level in parentheses. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

When we test Condition 2, we again find that variance in quality is higher among male-authored papers than it is among female-authored papers, conditional on acceptance. Across all models, the variance of the residuals among manuscripts with female submitting authors is significantly smaller than it is among manuscripts with male submitting authors.

The final two columns of Table 2 test Theorem 3.1’s Condition 3 by estimating the female advantage in acceptance rates (Equation (2)).<sup>22</sup> In column (7) we assume authors with an unknown gender are men;<sup>23</sup> in column (8), we drop them from our sample. In the latter, the gender difference is small and insignificant at traditional thresholds; in the former, it is negative and significant—suggesting that female-authored manuscripts may be accepted less often—but its Oster (2019) bounds are still tightly clustered around zero.

Combined, the results in Table 2 suggest that all three of Theorem 3.1’s conditions are met, particularly after accounting for the Matthew effect. We therefore conclude that  $\theta_F > \theta_M$ .

In Appendices D.1 and D.2 we show additional results using raw citation counts as the dependent variable in quantile regression and negative binomial models. We also replicate columns (1)–(6) using the log of 1 plus citations as an alternative proxy for quality (Appendix D.3), in the sample of solo-authored papers (Appendix D.4), controlling non-parametrically for the number of co-authors (Appendix D.5), controlling for secondary and tertiary *JEL* codes (Appendix D.6), adjusting for the length of an article’s bibliography (Appendix D.7) and showing standard errors clustered by author (Appendix D.9).<sup>24</sup> In all instances, the evidence supports our conclusion that female authors are held to higher standards compared to male authors.

### 5.3 Co-authored submissions to top-five journals by individual $i$

Now define  $\mathcal{G}_i$  as the set of all co-authored papers by individual  $i$  that  $i$  also submits to top-five journals. In order to follow  $i$  over the  $t \in \{1, \dots, T_i\}$  co-authored papers he publishes in these journals, we duplicate each article  $N_k$  times and assign observation  $k_n$  article  $k$ ’s  $n$ th  $\in \{1, \dots, N_k\}$  co-author. We use the resulting panel dataset to estimate Equation (3) in an author-level fixed effects model. To determine the gender of  $i$ ’s co-authored papers, we set  $g_{it}^{-i} = \text{female}_{it} = 1$  if  $i$  is male and his  $t$ th paper is co-authored with at least one woman; similarly,  $g_{it}^{-i} = \text{male}_{it} = 1$  if  $i$  is a woman and her  $t$ th paper is co-authored with at least one man. (Solo-authored papers are dropped.)

The first panel of Table 3—which is estimated on the sample of male authors only—suggests that men’s papers are higher quality when they are co-authored with women (Theorem 3.1, Condition 1). The coefficient on female is consistently positive and statistically significant. According to column (1), men’s papers receive 13 log points more citations when they are co-authored with at least one woman; the gap is roughly similar conditional on  $\max t$  and  $\max T$  (column (2)), but is somewhat sensitive to controlling for  $N$  (column (3)). Columns (4)–(9) suggest a similar pattern when the sample is restricted to papers published after 1990 and conditional on primary *JEL* fixed effects. In the final two columns, we re-estimate Equation (3) on papers published after 2000 and omit controls for  $N$ ,  $\max t$  and  $\max T$  (see Section 4.1 for a discussion); coefficients and standard errors roughly resemble those reported in columns (2) and (5).

The sensitivity of  $\beta_1$  with respect to  $N$  may indicate that it is biased by contributions from unobserved co-authors—*e.g.*, male economists may be more likely to collaborate with high-quality men on projects

<sup>22</sup>For the reasons discussed in Appendix B.2, results in columns (7) and (8) are estimated on the original (and less accurate) gender classification data provided by Elsevier; in contrast, results in columns (1)–(6) are estimated using the (more accurate) gender data that we collected ourselves for submitting authors of accepted papers, only.

<sup>23</sup>When we manually identified the genders of submitting authors of accepted manuscripts whom Elsevier originally classified as having an unknown gender, we found that 83 percent of them were in fact men.

<sup>24</sup>Unfortunately, we have very limited additional information on rejected manuscripts, preventing us from conducting a similar battery of robustness checks for the results in columns (7)–(8) of Table 2.

Table 3: Returns to co-authoring with the opposite sex

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
<b>Returns to men from co-authoring with women</b>											
female co-author(s)	0.132*** (0.040)	0.147*** (0.040)	0.108*** (0.040)	0.147*** (0.040)	0.160*** (0.040)	0.105** (0.041)	0.118*** (0.039)	0.131*** (0.039)	0.079* (0.040)	0.173*** (0.041)	0.152*** (0.041)
max <i>t</i>		−0.014*** (0.004)	−0.015*** (0.004)		−0.016*** (0.005)	−0.018*** (0.005)		−0.016*** (0.005)	−0.018*** (0.005)		
max <i>T</i>		0.024*** (0.003)	0.023*** (0.003)		0.025*** (0.004)	0.024*** (0.004)		0.026*** (0.004)	0.024*** (0.004)		
<i>N</i>			0.103*** (0.021)			0.129*** (0.021)			0.126*** (0.020)		
$\sigma_M^2(\theta_M)$	0.603	0.598	0.597	0.480	0.475	0.472	0.466	0.461	0.458	0.387	0.412
$\sigma_F^2(\theta_F)$	0.137	0.136	0.135	0.129	0.128	0.128	0.119	0.118	0.117	0.129	0.167
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	13,040	13,040	13,040	9,466	9,466	9,466	9,466	9,466	9,466	7,008	7,008
<b>Returns to women from co-authoring with men</b>											
male co-author(s)	−0.149 (0.143)	−0.257* (0.139)	−0.331** (0.146)	−0.217 (0.138)	−0.302** (0.138)	−0.366** (0.144)	−0.162 (0.134)	−0.263** (0.131)	−0.355** (0.140)	−0.291* (0.150)	−0.206 (0.154)
max <i>t</i>		−0.015 (0.021)	−0.019 (0.020)		−0.010 (0.019)	−0.014 (0.019)		−0.021 (0.020)	−0.026 (0.019)		
max <i>T</i>		0.040** (0.020)	0.040** (0.018)		0.031* (0.018)	0.031* (0.017)		0.044*** (0.017)	0.045*** (0.016)		
<i>N</i>			0.223*** (0.065)			0.189*** (0.063)			0.220*** (0.065)		
$\sigma_M^2(\theta_M)$	0.948	0.901	0.887	0.971	0.919	0.910	0.919	0.872	0.862	0.895	1.246
$\sigma_F^2(\theta_F)$	0.228	0.192	0.192	0.241	0.203	0.203	−	−	−	0.241	0.401
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	−	−	−	0.000	0.000
No. obs.	1,228	1,228	1,228	1,098	1,098	1,098	1,098	1,098	1,098	925	925
Year×Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Author	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)							✓	✓	✓		
Year											✓

*Note.* Figures correspond to coefficients from fixed effects estimation of Equation (3). The dependent variable is citation counts (asinh). Both panels include co-authored papers, only. Panel one is estimated on the sample of male authors only; female co-author(s) is a binary variable equal to one if at least one co-author is female. Panel two is estimated on the sample of female authors only; male co-author(s) is a binary variable equal to one if at least one co-author is male. Standard errors account for within-author correlation by clustering at the author level (in parentheses). \*\*\*, \*\*, \* and \* statistically significant at 1%, 5% and 10%, respectively.

Table 4: Returns to senior men from co-authoring with junior women

	(1)	(2)	(3)
female co-author	0.325 (0.256)	0.748*** (0.252)	0.746*** (0.234)
max $t$		-0.214*** (0.032)	-0.218*** (0.030)
$\sigma_M^2(\theta_M)$	0.386	0.385	0.336
$\sigma_F^2(\theta_F)$	0.227	0.168	0.132
$p$ -value (ratio)	0.025	0.001	0.000
No. obs.	314	314	314
Year $\times$ Journal	✓	✓	✓
Author	✓	✓	✓
<i>JEL</i> (primary)			✓

*Note.* Figures correspond to coefficients from fixed effects estimation of Equation (3) on the sub-sample of senior male authors with at least two top-five papers co-authored with exactly one economist of each sex who has no previous top-five publications. Female co-author is a binary variable equal to one if the junior co-author was female and 0 if he was male. Standard errors account for within-author correlation by clustering at the senior author level (in parentheses). \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

with at least one female co-author. To investigate, we limit our sample to papers and authors that satisfy the following criteria: senior male economists with at least two top-five papers published on or after 1990 that were co-authored with exactly one junior economist of each sex, where junior is defined as having no previous top-five publications.<sup>25</sup> The subsequent sub-sample yields one treatment group—55 senior men co-authoring with exactly one junior woman—and one control group—those same senior men co-authoring with exactly one junior man.<sup>26</sup>

The results, shown in Table 4, suggest that senior men’s papers are higher quality when they are co-authored with junior women as opposed to junior men. In column (1),  $\beta_1$  is larger than comparable estimates in Table 3, but its standard error is also larger. After conditioning on max  $t$  and primary *JEL* fixed effects, however, it almost triples and becomes significant. (max  $T$  is perfectly collinear with senior author fixed effects.) Thus, the results in Table 4 suggest that a senior man’s paper is cited noticeably more if it is co-authored with a junior woman instead of a junior man.<sup>27</sup>

According to estimates in the second panel of Table 3, women’s papers are *also* higher quality when they are co-authored with other women (Theorem 3.1, Condition 2). On average, women receive 15 log points fewer citations when they co-author with at least one man (column (1)). The gap falls an additional 11–18 log points after adjusting for max  $t$ , max  $T$  and  $N$ . Results are similar when Equation (3) is estimated on the sample of women’s papers published after 1990 and 2000 and controlling for *JEL* fixed effects.<sup>28</sup>

<sup>25</sup>For example, Ariel Rubinstein co-authored “The 11–20 money request game: a level- $k$  reasoning study” with Ayala Arad (*AER*, 2012) and “Back to fundamentals: equilibrium in abstract economics” with Michael Richter (*AER*, 2015). At the time of publication, Rubinstein had numerous previous top-five papers whereas Arad and Richter had none.

<sup>26</sup>Given the small number of senior authors, singleton groups are a particular problem when controlling for *JEL* fixed effects. In order to keep as many senior author groups in the estimation sample as possible, we duplicate articles by their number of *JEL* codes and assign each one a single code. Results and conclusions are similar—albeit less comparable across models—if we instead control for each *JEL* code separately as we do in Table 3 (see Hengel and Moon 2020, Table 3).

<sup>27</sup>This result contrasts with Card *et al.* (2020), who do not find a difference in citations accruing to mixed-gender papers with a senior male co-author compared to papers co-authored by all-male teams. As we show in Appendix E.9, we believe our conflicting results may be due to co-author composition effects that are less distortionary in the within-author comparisons shown in Table 4.

<sup>28</sup>The results in Tables 3 and 4 are much less sensitive to controlling for field than they were in Table 1. This may reveal an underlying association between field and author-specific unobservables that could partially bias estimates of  $\beta_1$

Results in Tables 3 and 4 suggest that variance in quality is lower when men *and* women co-author with women (Theorem 3.1, Condition 2). Estimates of the variance of  $\varepsilon_{it}$  in separate samples of papers by men that satisfy  $\text{female}_{it} = 1$  and  $\text{female}_{it} = 0$  persistently suggest that  $\sigma_{iF}^2(\theta_{iF})$  is smaller than  $\sigma_{iM}^2(\theta_{iM})$ ; estimates in papers by women satisfying  $\text{male}_{it} = 1$  and  $\text{male}_{it} = 0$  similarly indicate  $\sigma_{iF}^2(\theta_{iF}) < \sigma_{iM}^2(\theta_{iM})$ .<sup>29</sup>

As discussed in Section 4.2.2, evidence from other studies indicates that Condition 3 is likewise satisfied; we therefore tentatively conclude that  $\theta_{iF} > \theta_{iM}$  for both male and female  $i$ . As emphasised in that section, however, we come to this conclusion only cautiously. First, Conditions 1–3 must actually hold *for the same  $i$* ; because we do not show this, the evidence we present in Tables 3 and 4 should be interpreted as suggestive, only. Second, in our opinion there are plausible scenarios in which Assumption 3 is violated, in which case our results are still informative about the *presence* of higher standards, but not about who, precisely, is responsible for setting them (for further discussion, see Section 4.2.2).

For robustness, we replicate Tables 3 and 4 using the log of 1 plus citations and raw counts as proxies for quality (Appendices E.1 and E.2). We also control non-parametrically for number of co-authors, institutional rank, secondary and tertiary *JEL* codes and account for the length of a manuscript’s bibliography (Appendices E.3, E.4, E.5 and E.6). In all instances, the evidence supports our conclusion that female authors are likely held to higher standards compared to male authors.

## 6 Conclusion

According to our evidence, the articles economics and finance journals publish by women are higher quality than the articles they publish by men. Among the 32 economics and finance journals listed in Table B.4 (Appendix B.2), female-authored papers are cited 6–7 log points more than male-authored papers after adjusting for the Matthew effect; in the top-five economics journals, women’s papers are cited 16–23 log points more.

As we show in Theorem 3.1, higher quality female-authored papers (conditional on publication) could be consistent with gender-neutral acceptance standards if women’s papers are accepted more often or the variance in their quality is greater. Neither appears to be the case. Variance in quality is persistently lower in female-authored papers, and all available evidence suggests that that men’s manuscripts are accepted at least as often as women’s. Although there are several reasons to be cautious when interpreting our results, on the balance of probabilities, we believe they point toward higher standards for female authors.

We also find that men *and* women publish higher quality papers when they co-author with women instead of men—in fact, the same senior man receives almost 70 log points more citations per top-five paper when he co-authors with a junior woman instead of a junior man. This evidence may suggest that senior men do not fully internalise the negative externality their preference for co-authoring with other men has on women’s productivity; as a result, existing co-authoring relationships may under-exploit the capacity of female economists.

Journals function as price mechanisms—*i.e.*, the journals in which articles are published serve as nominal currency for their value. If women could hedge (without friction) against every possible publication outcome in every possible state of the world, then biased acceptance decisions at one journal could simply be “undone” by a costless change in one’s submission and publication strategy the previous date—*e.g.*, women could simply publish their higher quality papers in currently lower-tiered journals, confident that their actions would lead to an appropriate relative change in journal rankings the very next period.

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downward when controlling for the former but not the latter in columns (7)–(9) of Table 1.

<sup>29</sup>The number of female authors with two or more exclusively female co-authored papers is too small to reliably estimate  $\sigma_{iF}^2(\theta_{iF})$  when conditioning on *JEL* code; we therefore omit these results from Table 3.

When competition isn't perfect, however, discrimination interacts with one or more market frictions to prevent those who discriminate—whether intentionally or not—from fully internalising its costs. Consequently, its victims will have to *partially* bear them. For example, imperfect information about journal rankings may mean tenure and promotion committees' expectations are slow to adjust to the lower quality of journals that reject too many women.<sup>30</sup> As a result, women (and the men they co-author with) are tenured and promoted at lower rates than they otherwise would be if markets were complete and perfect. To the extent that grant committees similarly rely on applicants' past publication histories to choose between projects, women will also have a harder time funding future work.

In economics, we tend to favour policies targeted at individual market imperfections. But when the space of information asymmetries and transaction costs is large and poorly understood, active policy solutions—including formal and informal quotas—may be sensible alternatives (Lundberg 1991; Lundberg and Startz 1983). Not only are they non-punitive and verifiable, but they may also create positive externalities that could not have been achieved using markets alone (see, *e.g.*, Besley *et al.* 2017; Niederle *et al.* 2013). For example, clearly signalling a determination to publish more female authors will likely decrease the relative price of co-authoring with women and encourage more fruitful collaborations.

But active policy interventions are only Pareto improving when based on an adequate understanding of the context. More research is certainly needed. We hope journals are challenged to address the tougher standards they likely impose on women, willing to support the access and research needed to better understand them and open to whatever policy options most effectively check them.

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<sup>30</sup>See Heckman and Moktan (2019) for evidence that tenure expectations are indeed sticky.



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# Appendices

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## A Proofs

*Proof of Theorem 3.1.* Conditional on acceptance, the mean quality of papers by group  $g \in \{M, F\}$  is

$$\mathbb{E}_g[q|q \geq \theta_g] = \int_{\theta_g}^{\infty} \frac{q \Phi'_g(q)}{1 - \Phi_g(\theta_g)} dq = \int_{\theta_g}^{\infty} \frac{1 - \Phi_g(q)}{1 - \Phi_g(\theta_g)} dq + \theta_g, \quad (1)$$

where the last equality is obtained using integration by parts (see for example Hajec (2015), p. 19; the Remark following this proof provides a full derivation). Thus,

$$\mathbb{E}_F[q|q \geq \theta_F] > \mathbb{E}_M[q|q \geq \theta_M]$$

is equivalent to

$$\int_{\theta_M}^{\infty} \frac{1 - \Phi_M(q)}{1 - \Phi_M(\theta_M)} dq < \int_{\theta_M}^{\infty} \frac{1 - \Phi_F(q)}{1 - \Phi_F(\theta_F)} dq - \int_{\theta_F}^{\theta_M} \frac{\Phi_F(q) - \Phi_F(\theta_F)}{1 - \Phi_F(\theta_F)} dq. \quad (2)$$

By way of a contradiction, assume  $\theta_F \leq \theta_M$ . Thus,  $\Phi_F(\theta_F) \leq \Phi_F(q)$  for all  $q \in (\theta_F, \theta_M)$ , so Equation (2) together with  $\Phi_M(\theta_M) = \Phi_F(\theta_F)$  implies

$$\int_{\theta_M}^{\infty} (1 - \Phi_M(q)) dq < \int_{\theta_M}^{\infty} (1 - \Phi_F(q)) dq. \quad (3)$$

Note that

$$\lim_{x \rightarrow \infty} \int_y^x \Phi_g(q) dq = \infty \quad \text{for any } y \in \mathbb{R}. \quad (4)$$

Since  $\Phi_F$  and  $\Phi_M$  are continuous distributions, however, there exists a sufficiently large  $\bar{q}$  such that Equation (3) implies

$$\int_{\theta_M}^{\bar{q}} \Phi_F(q) dq < \int_{\theta_M}^{\bar{q}} \Phi_M(q) dq. \quad (5)$$

Suppose  $\sigma_M^2 = \sigma_F^2$ . If  $\mu_F \leq \mu_M$ , then  $\Phi_M(q) \leq \Phi_F(q)$  for all  $q \in \mathbb{R}$ , contradicting the inequality in Equation (5). But if  $\mu_M < \mu_F$ ,  $\Phi_F(q) < \Phi_M(q)$  for all  $q \in \mathbb{R}$ ; combined with  $\theta_F \leq \theta_M$ , this implies

$$\Phi_F(\theta_F) \leq \Phi_F(\theta_M) < \Phi_M(\theta_M),$$

contradicting our assumption that  $\Phi_F(\theta_F) = \Phi_M(\theta_M)$ . Thus,  $\sigma_M^2 \neq \sigma_F^2$ .

Normal distributions are ordered in dispersion according to their variances (Lewis and Thompson 1981, Section 6.3). That is, the distribution with the greater variance dominates the other in the dispersive order (denoted by  $<_{\text{disp}}$ ).  $\Phi_g <_{\text{disp}} \Phi_{g'}$  and  $\sigma_g^2 \neq \sigma_{g'}^2$  imply  $\Phi_g$  intersects  $\Phi_{g'}$  exactly once and from below (Shaked 1982, Theorem 2.1). Thus,  $\Phi_{g'}(q) \leq \Phi_g(q)$  for all  $q \geq q^*$  where  $q^* < \infty$  uniquely satisfies  $\Phi_g(q^*) = \Phi_{g'}(q^*)$ .

If  $q^* \leq \theta_M$ , then Equation (5) implies that  $\Phi_M$  lies above  $\Phi_F$  for all  $q \geq q^*$ . To see that the same is true when  $\theta_M < q^*$ , rewrite Equation (5) as

$$\int_{q^*}^{\bar{q}} \Phi_F(q) dq + \int_{\theta_M}^{q^*} \Phi_F(q) dq < \int_{q^*}^{\bar{q}} \Phi_M(q) dq + \int_{\theta_M}^{q^*} \Phi_M(q) dq. \quad (6)$$

As  $\bar{q} \rightarrow \infty$ , the limits of the first terms on each side of the inequality in Equation (6) are infinite (Equation

(4)) whereas the second terms are not. Thus, for a sufficiently large  $\bar{q}'$ , Equation (6) implies

$$\int_{q^*}^{\bar{q}'} \Phi_F(q) dq < \int_{q^*}^{\bar{q}'} \Phi_M(q) dq.$$

We therefore conclude that  $\Phi_M$  lies above  $\Phi_F$  for all  $q \geq q^*$ . Thus,  $\Phi_M <_{\text{disp}} \Phi_F$  and so  $\sigma_M^2 < \sigma_F^2$  and also  $\sigma_M^2(\theta_M) < \sigma_F^2(\theta_F)$  (without proof). This establishes the desired contradiction.  $\square$

*Remark* (Derivation of Equation 1). Recall from the first part of Equation (1) that

$$\begin{aligned} \mathbb{E}_g[q|q \geq \theta_g] &= \int_{\theta_g}^{\infty} \frac{q \Phi'_g(q)}{1 - \Phi_g(\theta_g)} dq \\ &= -\frac{1}{1 - \Phi_g(\theta_g)} \int_{\theta_g}^{\infty} q d(1 - \Phi_g(q)). \end{aligned} \quad (7)$$

Using integration by parts on the last step of Equation (7), we get

$$\begin{aligned} &= -\frac{1}{1 - \Phi_g(\theta_g)} \left( \lim_{q \rightarrow \infty} \{q(1 - \Phi_g(q))\} - \theta_g(1 - \Phi_g(\theta_g)) - \int_{\theta_g}^{\infty} (1 - \Phi_g(q)) dq \right) \\ &= \int_{\theta_g}^{\infty} \frac{1 - \Phi_g(q)}{1 - \Phi_g(\theta_g)} dq + \theta_g - \frac{1}{1 - \Phi_g(\theta_g)} \lim_{q \rightarrow \infty} q(1 - \Phi_g(q)). \end{aligned} \quad (8)$$

It remains to show that the limit in Equation (8) is zero. Note that

$$\lim_{q \rightarrow \infty} q(1 - \Phi_g(q)) = \lim_{q \rightarrow \infty} \frac{1 - \Phi_g(q)}{1/q}.$$

Applying l'Hôpital's rule, we have

$$\lim_{q \rightarrow \infty} \frac{1 - \Phi_g(q)}{1/q} = \lim_{q \rightarrow \infty} \frac{\Phi'_g(q)}{1/q^2}. \quad (9)$$

Since  $\Phi'_g$  is the density function for the normal distribution, Equation (9) is equivalent to

$$\begin{aligned} \lim_{q \rightarrow \infty} \frac{\Phi'_g(q)}{1/q^2} &= \lim_{q \rightarrow \infty} \frac{\frac{1}{\sqrt{2\pi\sigma_g^2}} \exp\left\{-\frac{(q-\mu_g)^2}{2\pi\sigma_g^2}\right\}}{1/q^2} \\ &= \frac{1}{\sqrt{2\pi\sigma_g^2}} \lim_{q \rightarrow \infty} \frac{q^2}{\exp\left\{\frac{(q-\mu_g)^2}{2\pi\sigma_g^2}\right\}} \\ &= 0. \end{aligned}$$

$\square$



## B Data

### B.1 Top-five journal articles

*Data coverage.* Our data include 10,951 full-length, original research articles published between 1950–2015 in the *AER*, *ECA*, *JPE*, *QJE* and *REStud*.<sup>1</sup> We define “full-length, original research” as any article published with an abstract, excluding articles published in the *Papers & Proceedings* issues of the *AER*, errata and corrigenda. We make this distinction because before 1990, almost all top-five journals—and especially *JPE* and *AER*—published a large variety of non-original research—*e.g.*, book reviews, editorials and reports—that rarely included an abstract.

Data coverage by journal and decade are shown in Table B.1. Before 1980, our dataset includes only articles published in *ECA*, *JPE* and *REStud*—these journals systematically published abstracts with their full-length, original research articles before the *AER* and *QJE*. Starting in the mid-1980s, however, almost all original research published in any top-five journal contained an abstract and are therefore included in our data.

Table B.1: Data coverage by journal and decade for articles published in top-five journals

Decade	<i>AER</i>	<i>ECA</i>	<i>JPE</i>	<i>QJE</i>	<i>REStud</i>	Total
1950-59		120				120
1960-69		344	184			528
1970-79		660	633	1	227	1,521
1980-89	180	648	562	401	490	2,281
1990-99	476	443	478	409	383	2,189
2000-09	693	519	408	413	430	2,463
2010-15	732	382	181	251	303	1,849
Total	2,081	3,116	2,446	1,475	1,833	10,951

*Author gender.* Each of the 7,561 unique authors in our dataset was manually assigned a gender based on (i) obviously gendered given names (*e.g.*, “James” or “Brenda”); (ii) photographs on personal or faculty websites; (iii) personal pronouns used in text written about the individual; and (iv) by contacting the author himself or people and institutions connected to him.

*Citation source data.* Citation data were obtained from Web of Science (2023), a comprehensive database of all social science research published since 1900. Counts correspond to the number of published papers in the Web of Science database that cite a given article as of the date citations were collected and include self-citations to later work. Citations for all articles were collected on 5 June 2024.<sup>2</sup>

*Independent variable definitions.* Table B.2 specifies precisely how each of the independent variables used in the analysis were calculated.

<sup>1</sup>The data were originally collected and analysed in Hengel (2022) and Hengel (2017). The original dataset analysed in Hengel (2017) included only articles published with an abstract between 1950–2015 in the *AER*, *ECA*, *JPE* and *QJE*. Later, Hengel (2022) added full-length articles published with a submit-accept date in *REStud*. (Almost all of these articles also include an abstract, but the presence of a submit-accept date is effectively another indicator that an article is original research and fully peer reviewed.)

<sup>2</sup>In earlier versions of this paper (see, *e.g.*, Hengel and Moon (2022)), the citation data for *AER*, *ECA*, *JPE* and *QJE* were first collected in August 2017 and updated in January 2018; citations for *REStud* were collected in October 2018. We replaced these data with citations as of 5 June 2024 in order to ensure a uniform collection date across all journals.

Table B.2: Variable descriptions for the sample of publications in top-five journals

Variable name	Description	Notes
$N$	Number of co-authors on a paper.	
$\max t$	Author seniority at the time of publication, measured as the number of top-five papers the most prolific author on a paper had at the time the paper was published.	For example, consider the paper “Efficient intra-household allocations: a general characterization and empirical tests” by Martin J. Browning and Pierre-André Chiappori, which was published in <i>Econometrica</i> in 1998. In 1998, Chiappori had 7 top-five publications (including this paper) and Browning had 11, so $\max t = \max(7, 11) = 11$ . By the end of 2015, however, Browning had 19 top-five publications whereas Chiappori had 21. Thus, $\max T = \max(19, 21) = 21$ .
$\max T$	Author prominence at the time citations were collected, measured as the total number of top-five papers the most prolific author on a paper had at the end of 2015.	
$JEL$ fixed effects	Fixed effects for $JEL$ codes. In the body of the paper, we control for primary $JEL$ code fixed effects; in the appendices, we control for secondary and tertiary $JEL$ code fixed effects.	$JEL$ codes were significantly revised in 1990; comparable codes are not available for periods pre- and post-reform. We therefore only control for $JEL$ fixed effects in articles published after the reform.
Institutional rank fixed effects	Fixed effects for the rank of authors’ institutions.	To determine institutional rank, we follow the same procedure as Hengel (2022). That is, for each institution, we count the number of articles in which it was listed as an affiliation in a given year and smooth the average over a five-year period. Institutions are ranked on an annual basis using this figure and then grouped to create fifteen dynamic dummy variables. Institutions ranked in positions 1–9 are assigned individual dummy variables. Those in positions 10–59 are grouped in bins of 10 to form six dummy variables. Institutions ranked 60 or above were collectively grouped to form a final dummy variable. When multiple institutions are associated with an article, only the dummy variable of the highest ranked institution is used. For more details on how data for institutions were collected, see Hengel (2022).
Bibliography length	Number of works cited in a manuscript’s bibliography.	Data from Web of Science.

## B.2 32 economics and finance journals

*Data coverage.* The original, full dataset includes 164,809 submissions to the 32 journals listed in Table B.4. Elsevier obtained permission from all journals’ editorial boards and extracted the data for us in June 2019. As a condition of using the data, we agreed not to release results that could identify gender gaps at specific journals.

The full dataset contains the following information: journal name, basic data on submitting author (title, first name, country of residence and predicted gender), final editorial decision, total rounds of review, and submission, first decision, final acceptance and publication dates. We exclude manuscripts for which a final decision had not yet been made, were withdrawn by the authors, removed from Elsevier’s Editorial Manager system by a third party (*e.g.*, a journal editor or Elsevier administrator) or immediately “desk accepted” upon submission. By omitting papers that have not completed the peer review process, we hope to limit the impact of administrative errors, such as forgotten submissions and improperly recorded decisions. Withdrawn and removed manuscripts—which are 4.5 percent of total submissions—represent non-standard peer review experiences.<sup>3</sup> “Desk accepted” articles generally contain non-academic content, *e.g.*, announcements by the editorial team, changes to peer review procedures or notifications about the death of an individual who had a close connection to the journal. The observation count after removing these manuscripts is 131,108.

To estimate gender differences in citations, we further matched accepted manuscripts to published articles using submitting authors’ first names and submission, acceptance and publication dates. (This information is almost always published in the typeset versions of accepted papers.) Matches were manually verified in all instances where a manuscript matched to more than one published article, a published article matched to more than one manuscript, two or more dates did not match or no co-author’s first name in the published article exactly matched the first name of the author who submitted the manuscript. In total, we matched 100 percent of accepted manuscripts.

*Author gender.* In the data provided by Elsevier, each submitting author had been assigned a gender (male, female or unknown) using a combination of non-gender-neutral titles (*e.g.*, “Ms.” or “Mr.”) and country-specific name lists. Among accepted papers, we subsequently manually verified the genders of female submitting authors and attempted to assign genders to submitting authors with an unknown gender. In total, this final dataset includes 29,300 accepted manuscripts with a known gender: 4,881 with a female submitting author and 24,419 by a male submitting author. (Unless otherwise mentioned, we exclude the 379 papers submitted by an author of unknown gender.) These data are used to estimate Equation (1).

We are unable to verify the genders of submitting authors on rejected manuscripts; thus, combining the corrected gender data we have for accepted manuscripts with the original (uncorrected) gender data for rejected manuscripts could introduce selection bias. We therefore estimate Equation (2) using the original gender classification provided by Elsevier. Because the number of submitting authors with an unknown gender is substantial (23,869 manuscripts, or 18.2 percent of manuscripts), we always show results excluding these observations and including them but assuming they are men. (Among accepted manuscripts, 83 percent of submitting authors originally classified by Elsevier as having an unknown gender were in fact men.)

*Citation source data.* Citation data were obtained from Web of Science (2023). Citations for all accepted articles matched to a published article were collected on 5 June 2024. Published articles not matched to a Web of Science record are assumed to have zero citations (2.5 percent of manuscripts).

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<sup>3</sup>Authors withdraw papers for a variety of reasons, *e.g.*, they find errors in their analysis or decide to submit to another journal. Editors and Elsevier administrators generally remove papers to correct administrative errors; in rare instances, they may remove problematic submissions that authors refuse to withdraw themselves.

*Independent variable definitions.* Table B.3 specifies how we constructed the independent variables  $\max t$  and  $\max T$ .  $N$ ,  $JEL$  fixed effects and the length of articles' reference lists are constructed in the same way they are for articles published in top-five journals (see Table B.2).

Table B.3: Variable descriptions for the sample of submissions to 32 economics and finance journals

Variable name	Description
$\max t$	Author seniority at the time of publication of the most prolific co-author, measured as the total number of papers published in any of the 32 economics and finance journals listed in Table B.4 at the time an accepted manuscript was published.
$\max T$	Author prominence at the time citations were collected of the most prolific co-author, measured as the total number of papers published in any of the 32 economics and finance journals listed in Table B.4 as of June 2019.

Table B.4: List of the 32 economics and finance journals

Journal	Years covered	Obs.
<i>Economic Modelling</i>	2005–2019	9,095
<i>Economic Systems</i>	2008–2019	2,376
<i>Economics Letters</i>	2004–2019	19,729
<i>European Economic Review</i>	2002–2019	8,771
<i>European Journal of Political Economy</i>	2005–2019	2,852
<i>Global Finance Journal</i>	2014–2019	596
<i>International Economics</i>	2013–2019	1,057
<i>International Review of Economics and Finance</i>	2010–2019	2,750
<i>Japan and the World Economy</i>	2005–2019	1,065
<i>Journal of Banking and Finance</i>	2007–2019	12,724
<i>Journal of Behavioral and Experimental Finance</i>	2013–2019	489
<i>Journal of Commodity Markets</i>	2015–2019	426
<i>Journal of Corporate Finance</i>	2004–2019	3,825
<i>Journal of Development Economics</i>	2004–2019	10,978
<i>Journal of Economic Theory</i>	2013–2019	5,168
<i>Journal of Economics and Business</i>	2006–2019	1,246
<i>Journal of Empirical Finance</i>	2005–2019	3,495
<i>Journal of Environmental Economics and Management</i>	2010–2019	3,571
<i>Journal of Financial Intermediation</i>	2013–2019	1,467
<i>Journal of Financial Stability</i>	2006–2019	3,514
<i>Journal of Housing Economics</i>	2006–2019	1,572
<i>Journal of International Economics</i>	2007–2019	5,128
<i>Journal of Macroeconomics</i>	2005–2019	3,920
<i>Journal of Mathematical Economics</i>	2005–2019	3,694
<i>Journal of Monetary Economics</i>	2004–2019	4,150
<i>Journal of Multinational Financial Management</i>	2005–2019	1,161
<i>Journal of the Japanese and International Economies</i>	2004–2019	1,116
<i>North American Journal of Economics and Finance</i>	2007–2019	1,308
<i>Pacific-Basin Finance Journal</i>	2006–2019	2,289
<i>Regional Science and Urban Economics</i>	2007–2019	2,885
<i>Research in International Business and Finance</i>	2006–2019	3,305
<i>Resource and Energy Economics</i>	2005–2019	2,996
<i>Resources Policy</i>	2007–2019	2,390

## C Section 5.1, supplemental output

### C.1 Quantile regression

Table C.1 re-estimates Table 1 using a quantile regression model and raw citation counts as the dependent variable. The first panel replicates Table 1, column (3) at the 25th, median and 75th percentiles of citations; the second panel similarly replicates column (9). The coefficient on female is positive across all three percentiles, but standard errors are larger in the 75th percentile.

Table C.1: Table 1 columns (6) and (9), quantile regression

	without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects		
	25 pc.	50 pc.	75 pc.	25 pc.	50 pc.	75 pc.
	(1)	(2)	(3)	(4)	(5)	(6)
female	9.203*** (2.156)	17.687*** (4.656)	26.470** (10.945)	10.956*** (3.692)	14.701*** (5.275)	29.405*** (10.812)
<i>N</i>	5.136*** (0.955)	11.719*** (1.764)	22.316*** (4.539)	9.261*** (1.696)	14.278*** (2.718)	30.063*** (5.455)
max <i>t</i>	−1.912*** (0.308)	−4.375*** (0.519)	−9.888*** (1.57)	−5.739*** (0.578)	−8.931*** (1.014)	−17.603*** (2.185)
max <i>T</i>	2.160*** (0.213)	5.094*** (0.382)	12.607*** (0.955)	5.393*** (0.457)	9.243*** (0.931)	18.619*** (1.745)
Constant	11.519** (5.582)	34.094** (15.505)	55.929 (67.981)	−6.592 (14.555)	82.778** (38.262)	151.969* (82.699)
$\sigma_M^2(\theta_M)$	560,700	556,152	552,674	274,420	268,520	263,060
$\sigma_F^2(\theta_F)$	138,871	134,258	129,322	159,367	152,359	146,662
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	10,469	10,469	10,469	5,917	5,917	5,917
Year	✓	✓	✓	✓	✓	✓
Journal	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)				✓	✓	✓

*Note.* First panel replicates results shown in Table 1, column (3) across different percentiles of the distribution using quantile regressions and raw citation counts as the dependent variable; second panel similarly replicates results from column (9). The estimates shown only include year and journal fixed effects; estimates that include fixed effects for their interactions (not shown) are very similar. Bootstrapped standard errors in parentheses. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## C.2 Negative binomial

In Table C.2, we estimate Equation (1) in a negative binomial model.  $\beta_1$  is generally smaller and insignificant before controlling for  $N$  and the Matthew effect; however, it is consistently positive and significant after controlling for  $N$  and, especially,  $\max t$  and  $\max T$ .

In the final panel of Table C.2, we restrict the sample to include only papers published between 2000–2015 and omit controls for  $N$ ,  $\max t$  and  $\max T$ . Again, results suggest that women’s papers are, on average, higher quality conditional on publication.

Theorem 3.1 does not apply if submissions are assumed to follow a negative binomial distribution. We therefore do not estimate the variance of male- and female-authored paper quality, conditional on acceptance.

Table C.2: Table 1, negative binomial model

	All data			1990–2015				2000–2015			
				without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
female	−0.018 (0.043)	−0.005 (0.043)	0.073* (0.042)	0.053 (0.041)	0.073* (0.041)	0.129*** (0.04)	0.010 (0.04)	0.026 (0.04)	0.084** (0.04)	0.147*** (0.044)	0.213*** (0.045)
<i>N</i>		0.179*** (0.018)	0.145*** (0.018)		0.192*** (0.018)	0.159*** (0.018)		0.184*** (0.018)	0.148*** (0.018)		
max <i>t</i>			−0.059*** (0.004)			−0.045*** (0.004)			−0.043*** (0.004)		
max <i>T</i>			0.059*** (0.002)			0.047*** (0.003)			0.048*** (0.003)		
Constant	3.860*** (0.457)	3.650*** (0.456)	3.687*** (0.447)	5.671*** (0.149)	5.337*** (0.151)	5.060*** (0.15)	5.449*** (0.154)	5.146*** (0.156)	4.883*** (0.154)	5.871*** (0.076)	5.745*** (0.073)
No. obs.	10,469	10,469	10,469	5,917	5,917	5,917	5,917	5,917	5,917	3,980	3,980
Year	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)							✓	✓	✓		

*Note.* Figures correspond to coefficients from estimating Equation (1) in a negative binomial model with raw citation counts as the dependent variable. The estimates shown only include year and journal fixed effects; estimates that include fixed effects for their interactions (not shown) are very similar. Robust standard errors in parentheses. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.



### C.3 Log of 1 plus citations

Table C.3 replicates Table 1 using the log of 1 plus citations as the dependent variable. As expected, the results are very similar to the results shown in Table 1.

Table C.3: Table 1, log of 1 plus citations

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
female ( $\beta_1$ )	0.105*** (0.039)	0.118*** (0.039)	0.192*** (0.038)	0.137*** (0.041)	0.159*** (0.041)	0.220*** (0.04)	0.069* (0.041)	0.089** (0.041)	0.156*** (0.04)	0.205*** (0.046)	0.255*** (0.048)
$N$		0.193*** (0.017)	0.150*** (0.017)	0.190*** (0.019)	0.159*** (0.019)	0.159*** (0.019)	0.186*** (0.018)	0.186*** (0.018)	0.153*** (0.018)		
$\max t$			−0.050*** (0.004)			−0.051*** (0.005)			−0.048*** (0.005)		
$\max T$			0.054*** (0.003)			0.054*** (0.004)			0.053*** (0.004)		
$\sigma_M^2(\theta_M)$	1.707	1.689	1.597	1.325	1.305	1.241	1.253	1.233	1.172	1.166	1.294
$\sigma_F^2(\theta_F)$	0.964	0.948	0.916	0.957	0.937	0.906	0.899	0.881	0.849	0.918	1.151
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.062
No. obs.	10,469	10,469	10,469	5,917	5,917	5,917	5,917	5,917	5,917	3,980	3,980
$R^2$	0.238	0.246	0.286	0.132	0.146	0.187	0.176	0.190	0.230	0.148	0.053
Bounds ( $\beta_1$ )	[−0.17,0.11]	[−0.15,0.12]	[−0.01,0.19]	[0.14,0.14]	[0.16,0.18]	[0.22,0.31]	[0.00,0.07]	[0.04,0.09]	[0.16,0.18]	[0.19,0.21]	[0.25,0.29]
Year×Jnl	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
<i>JEL</i> (prim.)											
Year											✓

*Note.* Estimates are identical to those in Table 1 except that the dependent variable is the log of 1 plus citations. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## C.4 Alternative proxies for article gender

The following tables replicate Table 1 using alternative definitions of female authorship. Table C.4 compares papers with a senior female author to papers with a senior male author. Table C.5 replaces a binary variable of female authorship with a continuous measure of the ratio of female authors on a paper. In Table C.6, we define female-authorship as in Table 1, but also include mixed gendered papers with fewer than 50 percent female co-authors and classify them as male-authored papers. In Table C.7 we compare papers with at least one female author to papers that are exclusively male-authored. Table C.8 restricts the sample to solo-authored papers, only. Table C.9 compares entirely male co-authored papers to entirely female co-authored papers. Finally, Table C.10 replaces a dummy variable for female with a categorical variable that classifies papers as female according to Card *et al.* (2020)—*i.e.*, all-male authors, all-female authors, mixed-sex teams with a senior female co-author and mixed-sex teams without a senior female co-author. Mixed-gendered papers not satisfying the relevant “female” criteria in Table C.4, all co-authored papers in Table C.8, and all solo-authored and mixed-gendered co-authored papers in Table C.9 are dropped.

In general, results in Tables C.4–C.10 are similar to those presented in Table 1, especially after accounting for the Matthew effect.

See Hengel and Moon (2020, Table D.5) for similar results using a categorical variable to account for seven different gender categories: (i) female solo-authored, (ii) female co-authored, (iii) mixed sex co-authored with a senior female author, (iv) mixed sex co-authored with senior male and female authors of equal rank, (v) mixed sex co-authored with a senior male author, (iv) male solo-authored and (vii) male co-authored.

Table C.4: Table 1, senior female author

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
sr. fem. ( $\beta_1$ )	0.028 (0.045)	0.057 (0.045)	0.160*** (0.045)	0.061 (0.046)	0.094** (0.046)	0.180*** (0.046)	−0.014 (0.046)	0.018 (0.045)	0.111** (0.045)	0.134*** (0.051)	0.210*** (0.053)
$N$		0.204*** (0.016)	0.162*** (0.016)		0.199*** (0.017)	0.167*** (0.017)		0.190*** (0.017)	0.156*** (0.017)		
$\max t$			−0.050*** (0.004)			−0.050*** (0.005)			−0.047*** (0.005)		
$\max T$			0.055*** (0.003)			0.054*** (0.004)			0.053*** (0.004)		
$\sigma_M^2(\theta_M)$	1.797	1.774	1.679	1.366	1.338	1.275	1.292	1.267	1.205	1.200	1.334
$\sigma_F^2(\theta_F)$	0.893	0.884	0.838	0.862	0.850	0.802	0.805	0.794	0.744	0.859	1.159
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.045
No. obs.	10,853	10,853	10,853	6,281	6,281	6,281	6,281	6,281	6,281	4,310	4,310
$R^2$	0.241	0.251	0.290	0.127	0.144	0.185	0.173	0.188	0.228	0.143	0.047
Bounds ( $\beta_1$ )	[−0.26, 0.03]	[−0.20, 0.06]	[−0.01, 0.16]	[0.05, 0.06]	[0.09, 0.11]	[0.18, 0.29]	[−0.10, −0.01]	[−0.04, 0.02]	[0.11, 0.15]	[0.09, 0.13]	[0.21, 0.24]
Year $\times$ Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)											
Year											✓

*Note.* Estimates are identical to those in Table 1, except that the independent variable female has been replaced with a dummy variable equal to 1 if a paper had at least one female author who had previously published at least as many top-five papers as her co-authors at the time the paper paper in question was published. (Mixed-gendered papers with a senior male co-author are excluded.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table C.5: Table 1, ratio of female authors

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
fem. ratio ( $\beta_1$ )	0.144*** (0.053)	0.166*** (0.053)	0.280*** (0.052)	0.196*** (0.056)	0.223*** (0.055)	0.318*** (0.055)	0.086 (0.055)	0.113*** (0.054)	0.215*** (0.053)	0.307*** (0.064)	0.378*** (0.066)
$N$		0.204*** (0.016)	0.162*** (0.016)		0.200*** (0.017)	0.167*** (0.017)		0.191*** (0.017)	0.156*** (0.017)		
$\max t$			−0.051*** (0.004)			−0.051*** (0.005)			−0.048*** (0.005)		
$\max T$			0.056*** (0.003)			0.055*** (0.004)			0.054*** (0.004)		
$\sigma_M^2(\theta_M)$	1.829	1.811	1.713	1.378	1.356	1.291	1.303	1.283	1.219	1.215	1.347
$\sigma_F^2(\theta_F)$	0.738	0.734	0.716	0.701	0.693	0.679	0.558	0.554	0.541	0.734	1.110
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.075
No. obs.	10,853	10,853	10,853	6,281	6,281	6,281	6,281	6,281	6,281	4,310	4,310
$R^2$	0.242	0.251	0.291	0.128	0.145	0.187	0.173	0.189	0.229	0.146	0.050
Bounds ( $\beta_1$ )	[−0.26, 0.14]	[−0.22, 0.17]	[0.00, 0.28]	[0.20, 0.21]	[0.22, 0.26]	[0.32, 0.45]	[−0.01, 0.09]	[0.04, 0.11]	[0.22, 0.25]	[0.30, 0.31]	[0.38, 0.44]
Year $\times$ Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
<i>JEL</i> (prim.)							✓	✓	✓		
Year											✓

*Note.* Estimates are identical to those in Table 1, except that the independent variable female has been replaced with a continuous variable equal to the ratio of female authors on a paper. ( $\sigma_M^2(\theta_M)$  is estimated on the sample of exclusively male-authored papers and  $\sigma_F^2(\theta_F)$  is estimated on the sample of exclusively female-authored papers.) \*\*\*, \*\*, \* and \* statistically significant at 1%, 5% and 10%, respectively.

Table C.6: Table 1, 50 percent female authors

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
50% female ( $\beta_1$ )	0.086** (0.04)	0.117*** (0.039)	0.192*** (0.039)	0.114*** (0.041)	0.157*** (0.041)	0.219*** (0.041)	0.048 (0.041)	0.089** (0.041)	0.157*** (0.04)	0.176*** (0.046)	0.226*** (0.048)
$N$		0.206*** (0.016)	0.164*** (0.016)	0.203*** (0.017)	0.172*** (0.017)	0.192*** (0.017)			0.159*** (0.017)		
$\max t$			−0.051*** (0.004)			−0.051*** (0.005)			−0.048*** (0.005)		
$\max T$			0.055*** (0.003)			0.055*** (0.004)			0.054*** (0.004)		
$\sigma^2_{\theta_M}$	1.807	1.784	1.687	1.368	1.340	1.274	1.290	1.266	1.202	1.200	1.333
$\sigma^2_F(\theta_F)$	1.007	0.990	0.958	0.988	0.968	0.936	0.929	0.910	0.877	0.942	1.181
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.052
No. obs.	10,853	10,853	10,853	6,281	6,281	6,281	6,281	6,281	6,281	4,310	4,310
$R^2$	0.241	0.251	0.291	0.128	0.145	0.186	0.173	0.189	0.229	0.144	0.048
Bounds ( $\beta_1$ )	[−0.20,0.09]	[−0.14,0.12]	[0.00,0.19]	[0.11,0.11]	[0.16,0.19]	[0.22,0.32]	[−0.03,0.05]	[0.06,0.09]	[0.16,0.19]	[0.15,0.18]	[0.23,0.25]
Year $\times$ Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)							✓	✓	✓		
Year											✓

*Note.* Estimates are identical to those in Table 1, except that the independent variable female has been replaced with a dummy variable equal to 1 if at least 50 percent of authors are female and 0 otherwise. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table C.7: Table 1, at least one female author

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
1+ female ( $\beta_1$ )	0.173*** (0.035)	0.114*** (0.035)	0.187*** (0.035)	0.202*** (0.037)	0.144*** (0.037)	0.201*** (0.036)	0.132*** (0.036)	0.075** (0.036)	0.136*** (0.035)	0.254*** (0.039)	0.298*** (0.041)
$N$		0.196*** (0.016)	0.149*** (0.016)		0.187*** (0.017)	0.150*** (0.017)		0.184*** (0.017)	0.144*** (0.017)		
$\max t$			−0.051*** (0.004)			−0.051*** (0.005)			−0.048*** (0.005)		
$\max T$			0.056*** (0.003)			0.055*** (0.004)			0.054*** (0.004)		
$\sigma_M^2(\theta_M)$	1.829	1.811	1.713	1.378	1.356	1.291	1.303	1.283	1.219	1.215	1.347
$\sigma_F^2(\theta_F)$	1.049	1.029	0.985	1.025	1.006	0.962	0.969	0.950	0.907	0.950	1.147
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.002
No. obs.	10,853	10,853	10,853	6,281	6,281	6,281	6,281	6,281	6,281	4,310	4,310
$R^2$	0.242	0.251	0.291	0.131	0.145	0.187	0.175	0.189	0.229	0.149	0.054
Bounds ( $\beta_1$ )	[−0.13,0.17]	[−0.27,0.11]	[−0.14,0.19]	[0.20,0.23]	[0.11,0.14]	[0.20,0.23]	[0.09,0.13]	[−0.03,0.08]	[0.09,0.14]	[0.25,0.26]	[0.30,0.35]
Year×Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
<i>JEL</i> (prim.)								✓	✓		
Year								✓	✓		✓

*Note.* Estimates are identical to those in Table 1, except that the independent variable female has been replaced with a dummy variable equal to 1 if at least one author on a paper is female. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.



Table C.8: Table 1, solo-authored papers

	1990–2015							
	All data		without <i>JEL</i> fixed effects		with <i>JEL</i> fixed effects		2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
solo female ( $\beta_1$ )	0.116 (0.072)	0.227*** (0.072)	0.174** (0.077)	0.254*** (0.077)	0.061 (0.074)	0.147** (0.074)	0.274*** (0.096)	0.254*** (0.095)
$\max t$		−0.053*** (0.007)		−0.061*** (0.01)		−0.055*** (0.01)		
$\max T$		0.060*** (0.004)		0.063*** (0.007)		0.059*** (0.007)		
$\sigma_M^2(\theta_M)$	1.999	1.891	1.368	1.290	1.285	1.215	1.191	1.369
$\sigma_F^2(\theta_F)$	0.731	0.704	0.679	0.654	0.532	0.514	0.723	1.100
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.086
No. obs.	4,786	4,786	1,912	1,912	1,912	1,912	1,105	1,105
$R^2$	0.235	0.275	0.154	0.200	0.208	0.249	0.172	0.062
Bounds ( $\beta_1$ )	[−0.23, 0.12]	[−0.02, 0.23]	[0.17, 0.25]	[0.25, 0.41]	[0.02, 0.06]	[0.15, 0.20]	[0.27, 0.35]	[0.25, 0.31]
Year $\times$ Jnl.	✓	✓	✓	✓	✓	✓	✓	
<i>JEL</i> (prim.)					✓	✓		
Year								✓

*Note.* Estimates are identical to those in Table 1, except that the independent variable female has been replaced with a dummy variable equal to 1 if the paper was solo-authored by a woman and zero if it was solo-authored by a man. (Co-authored papers are excluded.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table C.9: Table 1, 100 percent female co-authored papers

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
100% fem. ( $\beta_1$ )	0.346** (0.141)	0.396*** (0.141)	0.483*** (0.14)	0.335** (0.132)	0.401*** (0.132)	0.484*** (0.131)	0.196 (0.13)	0.257** (0.13)	0.346*** (0.13)	0.427*** (0.124)	0.618*** (0.14)
$N$		0.164*** (0.032)	0.155*** (0.032)		0.211*** (0.033)	0.200*** (0.032)		0.199*** (0.031)	0.187*** (0.031)		
$\max t$			−0.044*** (0.005)			−0.043*** (0.006)			−0.042*** (0.006)		
$\max T$			0.048*** (0.003)			0.047*** (0.004)			0.048*** (0.005)		
$\sigma_M^2(\theta_M)$	1.548	1.541	1.464	1.309	1.294	1.239	1.235	1.222	1.166	1.170	1.311
$\sigma_F^2(\theta_F)$	0.239	0.239	0.199	0.255	0.255	0.211	0.000	0.000	0.000	0.235	0.364
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	5,040	5,040	5,040	3,461	3,461	3,461	3,461	3,461	3,461	2,444	2,444
$R^2$	0.240	0.244	0.282	0.158	0.167	0.203	0.206	0.214	0.249	0.165	0.063
Bounds ( $\beta_1$ )	[0.09,0.35]	[0.18,0.40]	[0.36,0.48]	[0.28,0.34]	[0.40,0.41]	[0.48,0.58]	[0.00,0.20]	[0.12,0.26]	[0.30,0.35]	[0.30,0.43]	[0.62,0.69]
$\text{Year} \times \text{Jnl.}$	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
<i>JEL</i> (prim.)							✓	✓	✓		
$\text{Year}$											✓

*Note.* Estimates are identical to those in Table 1, except that the independent variable female has been replaced by a dummy variable equal to 1 if the paper was co-authored entirely by women and 0 if it was co-authored entirely by men. (Solo-authored and mixed-gendered co-authored papers are excluded.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table C.10: Table 1, gender classification according to Card *et al.* (2020)

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
all-female authors	−0.013 (0.062)	0.118* (0.063)	0.225*** (0.062)	0.023 (0.065)	0.167** (0.066)	0.255*** (0.065)	−0.070 (0.063)	0.067 (0.063)	0.162*** (0.063)	0.131* (0.076)	0.181** (0.079)
mixed-gender, senior female	0.232** (0.097)	0.119 (0.096)	0.204** (0.094)	0.235** (0.099)	0.128 (0.099)	0.205** (0.096)	0.153 (0.1)	0.052 (0.1)	0.132 (0.097)	0.334*** (0.097)	0.471*** (0.102)
mixed-gender, other	0.246*** (0.042)	0.111** (0.043)	0.166*** (0.042)	0.264*** (0.044)	0.137*** (0.045)	0.177*** (0.044)	0.205*** (0.043)	0.083* (0.044)	0.126*** (0.043)	0.277*** (0.045)	0.302*** (0.047)
$N$		0.197*** (0.017)	0.152*** (0.017)		0.190*** (0.018)	0.155*** (0.018)		0.183*** (0.018)	0.147*** (0.018)		
$\max t$			−0.051*** (0.004)			−0.051*** (0.005)			−0.048*** (0.005)		
$\max T$			0.056*** (0.003)			0.055*** (0.004)			0.054*** (0.004)		
No. obs.	10,853	10,853	10,853	6,281	6,281	6,281	6,281	6,281	6,281	4,310	4,310
$R^2$	0.243	0.251	0.291	0.132	0.145	0.187	0.176	0.189	0.229	0.150	0.056
Year×Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)							✓	✓	✓		
Year											✓

*Note.* Estimates are similar to those in Table 1, except that the independent variable female has been replaced with a categorical variable that classifies papers as female according to Card *et al.* (2020), *i.e.*, all-male authors (baseline), all-female authors, mixed-sex teams with a senior female co-author and mixed-sex teams without a senior female co-author. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## C.5 Controlling non-parametrically for the number of co-authors

Table C.11 replicates columns (2), (3), (5), (6), (8) and (9) of Table 1 except it controls non-parametrically for the number of co-authors. (Given space constraints, we do not report the coefficients on each fixed effect for number of co-authors.) Results are very similar to those reported in Table 1.

Table C.11: Table 1, controlling non-parametrically for the number of co-authors

	1990–2015					
	All data		without <i>JEL</i> fixed effects		with <i>JEL</i> fixed effects	
	(2)	(3)	(5)	(6)	(8)	(9)
female ( $\beta_1$ )	0.113*** (0.04)	0.196*** (0.04)	0.162*** (0.042)	0.230*** (0.041)	0.089** (0.042)	0.163*** (0.041)
max $t$		−0.052*** (0.004)		−0.052*** (0.005)		−0.049*** (0.005)
max $T$		0.055*** (0.003)		0.055*** (0.004)		0.054*** (0.004)
$\sigma_M^2(\theta_M)$	1.810	1.712	1.356	1.290	1.282	1.218
$\sigma_F^2(\theta_F)$	0.987	0.951	0.964	0.931	0.908	0.873
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	10,469	10,469	5,917	5,917	5,917	5,917
$R^2$	0.249	0.289	0.146	0.187	0.189	0.229
Bounds ( $\beta_1$ )	[−0.18,0.11]	[−0.02,0.20]	[ 0.16,0.19]	[ 0.23,0.33]	[ 0.04,0.09]	[ 0.16,0.19]
Year×Jnl.	✓	✓	✓	✓	✓	✓
$N$	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)					✓	✓
Year						

*Note.* Estimates are identical to those in columns (2), (3), (5), (6), (8) and (9) of Table 1 except that we control for  $N$  non-parametrically. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## C.6 Controlling for institutional rank

Table C.12 replicates Table 1 but includes fixed effects for institutional rank. (See Appendix B for information on how institutional rank was constructed.) Results are very similar to those in Table 1.

Table C.12: Table 1, controlling for institutional rank

	1990–2015												
	All data			without <i>JEL</i> fixed effects				with <i>JEL</i> fixed effects				2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)		
female ( $\beta_1$ )	0.096** (0.039)	0.105*** (0.039)	0.153*** (0.039)	0.124*** (0.041)	0.140*** (0.041)	0.182*** (0.04)	0.063 (0.041)	0.078* (0.04)	0.125*** (0.04)	0.198*** (0.045)	0.240*** (0.046)		
$N$		0.127*** (0.017)	0.115*** (0.018)		0.135*** (0.019)	0.127*** (0.019)		0.134*** (0.018)	0.124*** (0.019)				
max $t$			−0.048*** (0.004)			−0.047*** (0.005)			−0.044*** (0.005)				
max $T$			0.043*** (0.003)			0.044*** (0.004)			0.044*** (0.004)				
$\sigma_M^2(\theta_M)$	1.692	1.685	1.634	1.272	1.263	1.227	1.211	1.202	1.168	1.123	1.221		
$\sigma_F^2(\theta_F)$	0.939	0.929	0.912	0.911	0.898	0.881	0.857	0.847	0.829	0.855	1.046		
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.015		
No. obs.	10,469	10,469	10,469	5,917	5,917	5,917	5,917	5,917	5,917	3,980	3,980		
$R^2$	0.297	0.300	0.321	0.196	0.203	0.225	0.232	0.238	0.260	0.210	0.140		
Bounds ( $\beta_1$ )	[−0.21,0.10]	[−0.19,0.10]	[−0.10,0.15]	[0.11,0.12]	[0.14,0.14]	[0.18,0.23]	[−0.01,0.06]	[0.02,0.08]	[0.11,0.13]	[0.17,0.20]	[0.24,0.25]		
Year×Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓			
Institution	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		
<i>JEL</i> (prim.)							✓	✓	✓				
Year											✓		

*Note.* Estimates are identical to those in Table 1, except that all models include fixed effects for the institutional rank of the author from the highest ranked institution. (See Appendix B for information on how institutional rank was constructed.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## C.7 Controlling for secondary and tertiary *JEL* codes

Table C.13 replicates columns (7)–(9) in Table 1 but includes fixed effects for secondary (columns (1)–(3)) and tertiary (columns (4)–(6)) *JEL* codes. The coefficients on female are very similar to the estimates that control for primary *JEL* code fixed effects reported in Table 1.

Table C.13: Table 1, controlling for secondary and tertiary *JEL* codes

	Secondary <i>JEL</i> fixed effects			Tertiary <i>JEL</i> fixed effects		
	(1)	(2)	(3)	(4)	(5)	(6)
female ( $\beta_1$ )	0.069*	0.089**	0.150***	0.051	0.074*	0.137***
	(0.042)	(0.041)	(0.041)	(0.045)	(0.045)	(0.044)
$N$		0.193***	0.159***		0.191***	0.151***
		(0.019)	(0.019)		(0.02)	(0.02)
$\max t$			−0.047***			−0.047***
			(0.005)			(0.005)
$\max T$			0.052***			0.053***
			(0.004)			(0.004)
$\sigma_M^2(\theta_M)$	1.230	1.210	1.153	1.064	1.047	0.991
$\sigma_F^2(\theta_F)$	0.769	0.753	0.722	0.331	0.325	0.310
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	5,917	5,917	5,917	5,917	5,917	5,917
$R^2$	0.221	0.234	0.270	0.316	0.328	0.364
Bounds ( $\beta_1$ )	[−0.01,0.07]	[ 0.03,0.09]	[ 0.15,0.17]	[−0.08,0.05]	[−0.03,0.07]	[ 0.14,0.14]
Year×Journal	✓	✓	✓	✓	✓	✓
<i>JEL</i> (secondary)	✓	✓	✓			
<i>JEL</i> (tertiary)				✓	✓	✓

*Note.* Estimates are identical to those in columns (7)–(9) in Table 1, except that columns (1)–(3) include fixed effects for secondary *JEL* categories and columns (4)–(6) include fixed effects for tertiary *JEL* categories. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## C.8 Accounting for bibliography length

Tables 1 and C.13 account for field using primary, secondary and tertiary *JEL* fixed effects. A limitation of this approach is that it crucially depends on the accuracy of the *JEL* classification system, which, unfortunately, “does not provide a pure image of the discipline” (Cherrier 2017, p. 547).<sup>4</sup>

An alternative approach common in the bibliometric literature is citing-side normalisation. Citing-side normalisation techniques aim to account for field-specific differences in the propensity to cite. To understand how this can distort estimates of gender differences in citations at the mean, suppose there are two fields: field A is female-dominated and field B is male-dominated. In both fields there are 100 researchers, each researcher has authored exactly one paper and the “quality” of every paper is exactly the same. However, the custom in field A is for every researcher to cite all 99 other papers in A, whereas the custom in field B is to randomly cite only 9 other papers in B. Thus, every paper in A receives 99 citations but papers in B are only cited (on average) by 9 other papers. Given A is female-dominated and B is male-dominated, estimates of gender differences in citations will give an inaccurate picture of the true gender difference in quality.

If A and B are clearly defined and observed by the researcher, then the obvious solution is simply to condition on them directly. In most situations, however, the boundaries between fields are poorly defined and difficult to observe. Citing-side normalisations circumvent this problem by accounting for the field-specific citation patterns themselves. This concept originates from Zitt and Small (2008) and numerous citing-side normalisation techniques have since emerged (for a discussion and references, see Waltman 2016).

In Table C.14, we take a straightforward approach and simply control for the number of papers listed in each article’s reference list. In Table C.15, we weight observations by the inverse length of the cited paper’s bibliography. (46 papers citing zero other papers have been dropped.) This down weights observations that cite many papers in their bibliographies and up weights observations that cite fewer papers.

Consistent with other studies, papers with longer reference lists are also cited more, on average. However, accounting for bibliography length does not appear to affect the direction—and has only a small impact on the magnitude—of the coefficient on female.

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<sup>4</sup>Cherrier (2017) provides a fascinating historical account of the evolution and limitations of and controversies surrounding the *JEL* classification system.



Table C.14: Table 1, controlling for length of the bibliography

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
female ( $\beta_1$ )	0.095** (0.039)	0.108*** (0.039)	0.181*** (0.039)	0.114*** (0.041)	0.135*** (0.041)	0.194*** (0.04)	0.060 (0.041)	0.079* (0.041)	0.143*** (0.04)	0.173*** (0.045)	0.211*** (0.047)
$N$		0.193*** (0.017)	0.151*** (0.017)		0.186*** (0.018)	0.157*** (0.018)		0.178*** (0.018)	0.146*** (0.018)		
max $t$			−0.049*** (0.004)			−0.046*** (0.005)			−0.044*** (0.005)		
max $T$			0.053*** (0.003)			0.049*** (0.004)			0.049*** (0.004)		
bibl. length	0.022*** (0.001)	0.022*** (0.001)	0.021*** (0.001)	0.020*** (0.001)	0.020*** (0.001)	0.019*** (0.001)	0.020*** (0.001)	0.020*** (0.001)	0.019*** (0.001)	0.019*** (0.001)	0.021*** (0.001)
$\sigma_M^2(\theta_M)$	1.717	1.699	1.610	1.260	1.240	1.187	1.190	1.173	1.121	1.087	1.184
$\sigma_F^2(\theta_F)$	0.973	0.955	0.922	0.951	0.929	0.898	0.901	0.881	0.847	0.901	1.119
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.003	0.367
No. obs.	10,469	10,469	10,469	5,917	5,917	5,917	5,917	5,917	5,917	3,980	3,980
$R^2$	0.285	0.293	0.329	0.199	0.212	0.246	0.239	0.251	0.284	0.227	0.155
Bounds ( $\beta_1$ )	[−0.21,0.09]	[−0.19,0.11]	[−0.05,0.18]	[0.09,0.11]	[0.13,0.14]	[0.19,0.25]	[−0.02,0.06]	[0.02,0.08]	[0.14,0.15]	[0.12,0.17]	[0.19,0.21]
Year $\times$ Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	
<i>JEL</i> (prim.)							✓	✓	✓		
Year							✓	✓			✓

*Note.* Estimates are identical to those in Table 1, except that all models control for the length of a paper's bibliography. (See Appendix B for information on how this indicator was constructed.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table C.15: Table 1, weighting observations by the inverse of the length of their bibliography

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
female ( $\beta_1$ )	0.134* (0.079)	0.128 (0.081)	0.217*** (0.079)	0.241*** (0.057)	0.253*** (0.059)	0.328*** (0.057)	0.154*** (0.055)	0.166*** (0.056)	0.245*** (0.054)	0.321*** (0.068)	0.388*** (0.081)
$N$		0.230*** (0.03)	0.167*** (0.03)		0.227*** (0.03)	0.177*** (0.03)		0.215*** (0.029)	0.166*** (0.029)		
max $t$			−0.047*** (0.007)			−0.058*** (0.007)			−0.055*** (0.007)		
max $T$			0.055*** (0.005)			0.063*** (0.005)			0.062*** (0.005)		
$\sigma_{M}^2(\theta_M)$	1.877	1.856	1.759	1.433	1.410	1.344	1.356	1.334	1.270	1.283	1.368
$\sigma_F^2(\theta_F)$	1.093	1.083	1.046	1.058	1.047	1.010	0.998	0.987	0.948	1.018	1.215
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.059
No. obs.	10,428	10,428	10,428	5,916	5,916	5,916	5,916	5,916	5,916	3,979	3,979
$R^2$	0.278	0.286	0.319	0.159	0.175	0.219	0.208	0.222	0.264	0.166	0.079
Bounds ( $\beta_1$ )	[−0.22,0.13]	[−0.23,0.13]	[−0.07,0.22]	[0.23,0.24]	[0.25,0.25]	[0.33,0.40]	[0.05,0.15]	[0.07,0.17]	[0.23,0.24]	[0.28,0.32]	[0.39,0.42]
Year×Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)							✓	✓	✓		
Year											✓

*Note.* Estimates are identical to those in Table 1, except that observations have been weighted by the inverse of the number of references in the cited paper. (46 papers citing zero other papers have been dropped.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

### C.9 Table 1, columns (10)–(11) controlling for potential confounders

In Table C.16 we replicate columns (4)–(9) in Table 1 using the same sample restriction from columns (10)–(11) (*i.e.* we restrict the sample to papers published between 2000–2015).<sup>5</sup> Results are consistently larger than those shown in columns (4)–(9) of Table 1 and generally slightly smaller than those shown in columns (10)–(11).

Table C.16: Table 1, columns (10)–(11) controlling for potential confounders

	2000–2015					
	without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects		
	(1)	(2)	(3)	(4)	(5)	(6)
female ( $\beta_1$ )	0.212*** (0.046)	0.237*** (0.046)	0.269*** (0.046)	0.133*** (0.046)	0.157*** (0.046)	0.197*** (0.045)
$N$		0.185*** (0.021)	0.164*** (0.021)		0.187*** (0.021)	0.162*** (0.021)
$\max t$			−0.045*** (0.007)			−0.042*** (0.007)
$\max T$			0.046*** (0.005)			0.045*** (0.005)
$\sigma_M^2(\theta_M)$	1.214	1.193	1.164	1.132	1.110	1.083
$\sigma_F^2(\theta_F)$	0.945	0.923	0.899	0.881	0.857	0.834
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	3,965	3,965	3,965	3,965	3,965	3,965
$R^2$	0.147	0.163	0.182	0.199	0.215	0.234
Bounds ( $\beta_1$ )	[0.20,0.21]	[0.24,0.24]	[0.27,0.31]	[0.03,0.13]	[0.08,0.16]	[0.16,0.20]
Year $\times$ Jnl.	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)				✓	✓	✓

*Note.* Estimates are similar to those in columns (10)–(11) of Table 1—in that we restrict the sample to papers published on or after 2000—but control for the same potential confounders as we do in columns (4)–(9). \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

<sup>5</sup>Sample sizes in Table C.16 are slightly smaller than sample sizes in columns (10)–(11) of Table 1 because we exclude a small number of observations published between 2000–2015 without any data on *JEL* classification. (We do this in order to make the samples with and without *JEL* fixed effects in Table C.16 as comparable as possible.)

### C.10 Table 1, columns (3), (6) and (9), not controlling for $\max T$

Table C.17 replicates columns (3), (6) and (9) in Table 1, except that we do not control for  $\max T$ . The coefficients are similar (albeit somewhat smaller) to corresponding estimates in Table 1. The coefficient on  $\max t$  is now positive, likely due to the fact that  $\max t$  and  $\max T$  are highly correlated; thus, when we refrain from controlling for  $\max T$ , the coefficient on  $\max t$  partially absorbs its effect.

Table C.17: Table 1, columns (3), (6) and (9), not controlling for  $\max T$

	All data	1990–2015	
	(1)	(2)	(3)
female ( $\beta_1$ )	0.154*** (0.04)	0.189*** (0.042)	0.121*** (0.041)
$N$	0.166*** (0.018)	0.165*** (0.02)	0.158*** (0.019)
$\max t$	0.019*** (0.002)	0.015*** (0.002)	0.016*** (0.002)
$\sigma_M^2(\theta_M)$	1.801	1.347	1.272
$\sigma_F^2(\theta_F)$	0.983	0.961	0.903
$p$ -value	0.000	0.000	0.000
No. obs.	10,469	5,917	5,917
$R^2$	0.253	0.151	0.195
Bounds ( $\beta_1$ )	[-0.09,0.15]	[ 0.19,0.24]	[ 0.22,0.31]
Year $\times$ Jnl.	✓	✓	✓
$JEL$ (prim.)			✓

*Note.* Estimates are identical to those shown in columns (3), (6) and (9) of Table 1 except that we do not control for  $\max T$ . \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

### C.11 Table 1, standard errors clustered by author

Table C.18 replicates Table 1 except that standard errors account for within-author correlation by clustering by the author with the highest  $\max t$  (*i.e.*, the highest number of top-five publications at the time an article was published). Standard errors are slightly larger than those shown in Table 1.

Table C.18: Table 1, standard errors account for within-author correlation

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
female ( $\beta_1$ )	0.108** (0.045)	0.121*** (0.044)	0.197*** (0.043)	0.141*** (0.048)	0.162*** (0.047)	0.225*** (0.045)	0.071 (0.048)	0.092** (0.047)	0.159*** (0.045)	0.210*** (0.053)	0.261*** (0.059)
$N$		0.198*** (0.021)	0.154*** (0.021)	0.193*** (0.022)	0.162*** (0.021)	0.162*** (0.021)		0.189*** (0.021)	0.155*** (0.021)		
$\max t$			−0.052*** (0.006)		(0.022)	−0.052*** (0.01)			−0.049*** (0.011)		
$\max T$			0.055*** (0.006)			0.055*** (0.009)			0.054*** (0.01)		
$\sigma^2_{\beta_1}(\theta_M)$	1.829	1.811	1.713	1.378	1.356	1.291	1.303	1.283	1.219	1.215	1.347
$\sigma^2_F(\theta_F)$	1.007	0.990	0.958	0.988	0.968	0.936	0.929	0.910	0.877	0.942	1.181
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.037
No. obs.	10,469	10,469	10,469	5,917	5,917	5,917	5,917	5,917	5,917	3,980	3,980
$R^2$	0.241	0.249	0.289	0.131	0.145	0.186	0.175	0.189	0.228	0.147	0.053
Bounds ( $\beta_1$ )	[−0.18,0.11]	[−0.16,0.12]	[−0.01,0.20]	[0.14,0.14]	[0.16,0.19]	[0.22,0.31]	[0.00,0.07]	[0.04,0.09]	[0.16,0.18]	[0.19,0.21]	[0.26,0.29]
Year × Jnl.	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)							✓	✓	✓		
Year											✓

*Note.* Estimates are identical to those in Table 1, except that standard errors account for within-author correlation by clustering at the author level (in parentheses). \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## D Section 5.2, supplemental output

### D.1 Quantile regression

Table D.1 re-estimates Table 2 using a quantile regression model and raw citation counts as the dependent variable. The first panel replicates Table 2, column (3) at the 25th, median and 75th percentiles of citations; the second panel similarly replicates column (6). The coefficient on female is positive across all three percentiles, but standard errors are larger in the 75th percentile.

Table D.1: Table 2 columns (3) and (6), quantile regression

	without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects		
	25 pc.	50 pc.	75 pc.	25 pc.	50 pc.	75 pc.
	(1)	(2)	(3)	(4)	(5)	(6)
female	0.305** (0.136)	0.563** (0.265)	1.000** (0.49)	0.142 (0.146)	0.628** (0.265)	0.528 (0.541)
$N$	1.000*** (0.048)	2.087*** (0.117)	4.143*** (0.255)	0.966*** (0.061)	1.993*** (0.118)	3.986*** (0.278)
$\max t$	-0.202*** (0.043)	-0.575*** (0.089)	-1.143*** (0.167)	-0.197*** (0.039)	-0.555*** (0.08)	-1.065*** (0.166)
$\max T$	0.240*** (0.032)	0.638*** (0.066)	1.286*** (0.128)	0.240*** (0.028)	0.615*** (0.062)	1.183*** (0.133)
Constant	3.551 (7.29)	4.150 (16.362)	26.286* (15.232)	3.244 (7.488)	-0.058 (15.413)	16.463 (14.01)
$\sigma_M^2(\theta_M)$	3,236	3,129	3,042	3,382	3,259	3,154
$\sigma_F^2(\theta_F)$	2,704	2,583	2,502	2,763	2,634	2,540
$p$ -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	29,300	29,300	29,300	23,973	23,973	23,973
Year $\times$ Journal	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)				✓	✓	✓

*Note.* First panel replicates results shown in Table 2, column (3) across different percentiles of the distribution using quantile regressions and raw citation counts as the dependent variable; second panel similarly replicates results from column (6). Bootstrapped standard errors in parentheses. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## D.2 Negative binomial

In Table D.2, we estimate Equation (1) in a negative binomial model.  $\beta_1$  is small and insignificant before controlling for the Matthew effect; it is positive and significant once we control for it with  $\max t$  and  $\max T$ . As discussed in Appendix C.2, we do not test Condition 2 as Theorem 3.1 does not apply if submission quality is assumed to follow a negative binomial distribution.

Table D.2: Table 2, negative binomial model

	without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects		
	(1)	(2)	(3)	(4)	(5)	(6)
female	−0.031*	−0.014	0.024	−0.009	0.006	0.041**
	(0.018)	(0.018)	(0.018)	(0.02)	(0.02)	(0.02)
<i>N</i>		0.198***	0.162***		0.176***	0.146***
		(0.007)	(0.007)		(0.008)	(0.008)
$\max t$			−0.027***			−0.025***
			(0.003)			(0.003)
$\max T$			0.037***			0.033***
			(0.002)			(0.002)
Constant	3.012***	2.684***	2.559***	2.497***	2.241***	2.154***
	(0.438)	(0.433)	(0.43)	(0.432)	(0.429)	(0.426)
No. obs.	29,300	29,300	29,300	23,973	23,973	23,973
Year	✓	✓	✓	✓	✓	✓
Journal	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)				✓	✓	✓

*Note.* Figures correspond to coefficients from estimating Equation (1) in a negative binomial model with raw citation counts as the dependent variable. Robust standard errors in parentheses. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.



### D.3 Log of 1 plus citations

Table D.3 replicates columns (1)–(6) of Table 2 using the log of 1 plus citations as the dependent variable. Results are similar to those shown in Table 2.

Table D.3: Table 2, log of 1 plus citations

	without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects		
	(1)	(2)	(3)	(4)	(5)	(6)
female ( $\beta_1$ )	0.022 (0.021)	0.027 (0.021)	0.054*** (0.019)	0.012 (0.019)	0.018 (0.019)	0.046** (0.019)
$N$		0.199*** (0.017)	0.173*** (0.017)		0.190*** (0.016)	0.165*** (0.017)
max $t$			−0.023*** (0.003)			−0.023*** (0.003)
max $T$			0.031*** (0.002)			0.030*** (0.003)
$\sigma_M^2(\theta_M)$	1.111	1.073	1.055	1.069	1.038	1.021
$\sigma_F^2(\theta_F)$	0.935	0.914	0.904	0.915	0.895	0.888
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	29,300	29,300	29,300	23,973	23,973	23,973
$R^2$	0.362	0.383	0.393	0.385	0.402	0.411
Bounds ( $\beta_1$ )	[−0.05,0.02]	[−0.04,0.03]	[ 0.01,0.05]	[−0.05,0.01]	[−0.04,0.02]	[ 0.02,0.05]
Year×Jnl.	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)				✓	✓	✓

*Note.* Estimates are identical to those in columns (1)–(6) of Table 2 except that the dependent variable is the log of 1 plus citations. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## D.4 Alternative proxies for article gender

Unfortunately, we only have data on submitting author gender and, among rejected manuscripts, we do not have information on co-author counts. Thus, the only alternative gender specification available to us is one that restricts the sample of published papers to manuscripts authored by a single individual. Table D.4 uses this specification to replicate columns (1), (3), (4) and (6) of Table 2. The results suggest that solo-female-authored papers are cited 9–12 log points more than solo-male-authored papers after accounting for the Matthew effect with  $\max t$  and  $\max T$ .

Table D.4: Table 2, solo-authored papers

	without <i>JEL</i> fixed effects		with <i>JEL</i> fixed effects	
	(1)	(2)	(3)	(4)
female ( $\beta_1$ )	0.071** (0.031)	0.107*** (0.029)	0.034 (0.029)	0.076*** (0.028)
$\max t$		−0.050*** (0.011)		−0.042*** (0.01)
$\max T$		0.058*** (0.007)		0.057*** (0.007)
$\sigma_M^2(\theta_M)$	1.419	1.395	1.349	1.324
$\sigma_F^2(\theta_F)$	1.033	1.003	1.027	0.998
<i>p</i> -value	0.000	0.000	0.000	0.000
No. obs.	7,733	7,733	6,380	6,380
$R^2$	0.365	0.376	0.387	0.398
Bounds ( $\beta_1$ )	[−0.14,0.07]	[−0.07,0.11]	[−0.17,0.03]	[−0.09,0.08]
Year×Jnl.	✓	✓	✓	✓
<i>JEL</i> (prim.)			✓	✓

*Note.* Estimates are identical to those in columns (1), (3), (4) and (6) of Table 2, except that the sample is restricted to solo-authored papers, only. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## D.5 Controlling non-parametrically for the number of co-authors

Table D.5 replicates columns (2), (3), (5) and (6) of Table 2 except that all columns controls non-parametrically for the number of co-authors. (Given space constraints, we do not report the coefficients on each fixed effect for number of co-authors.) Results are very similar to those reported in Table 2.

Table D.5: Table 2, controlling non-parametrically for the number of co-authors

	without <i>JEL</i> fixed effects		with <i>JEL</i> fixed effects	
	(1)	(2)	(3)	(4)
female ( $\beta_1$ )	0.031 (0.022)	0.061*** (0.021)	0.019 (0.021)	0.049** (0.02)
max $t$		-0.025*** (0.003)		-0.025*** (0.004)
max $T$		0.033*** (0.002)		0.033*** (0.003)
$\sigma_M^2(\theta_M)$	1.337	1.315	1.293	1.273
$\sigma_F^2(\theta_F)$	1.118	1.107	1.097	1.089
$p$ -value	0.000	0.000	0.000	0.000
No. obs.	29,300	29,300	23,973	23,973
$R^2$	0.399	0.408	0.417	0.426
Bounds ( $\beta_1$ )	[-0.04,0.03]	[ 0.02,0.06]	[-0.04,0.02]	[ 0.02,0.05]
Year $\times$ Jnl.	✓	✓	✓	✓
$N$	✓	✓	✓	✓
<i>JEL</i> (prim.)			✓	✓

*Note.* Estimates are identical to those in columns (2), (3), (5) and (6) of Table 2 except that we control for  $N$  non-parametrically. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## D.6 Controlling for secondary and tertiary *JEL* codes

Table D.6 replicates columns (4)–(6) in Table 2 but includes fixed effects for secondary (columns (1)–(3)) and tertiary (columns (4)–(6)) *JEL* codes. The coefficients on female are smaller than corresponding estimates in Table 2, but still positive and significant after accounting for the Matthew effect in panel 1 (column (3)). In panel 2, the estimate is positive after accounting for the Matthew effect, but it is not quite significant at the 10-percent level.

Table D.6: Table 2, controlling for secondary and tertiary *JEL* codes

	Secondary <i>JEL</i> fixed effects			Tertiary <i>JEL</i> fixed effects		
	(1)	(2)	(3)	(4)	(5)	(6)
female ( $\beta_1$ )	−0.007 (0.018)	0.002 (0.019)	0.031* (0.018)	−0.018 (0.016)	−0.010 (0.016)	0.019 (0.015)
$N$		0.201*** (0.016)	0.174*** (0.015)		0.189*** (0.013)	0.162*** (0.013)
$\max t$			−0.023*** (0.003)			−0.022*** (0.004)
$\max T$			0.031*** (0.003)			0.030*** (0.003)
$\sigma_M^2(\theta_M)$	1.291	1.256	1.237	1.193	1.164	1.147
$\sigma_F^2(\theta_F)$	1.069	1.048	1.041	0.870	0.849	0.843
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	23,973	23,973	23,973	23,973	23,973	23,973
$R^2$	0.418	0.432	0.440	0.459	0.471	0.478
Bounds ( $\beta_1$ )	[−0.10, −0.01]	[−0.08, 0.00]	[−0.02, 0.03]	[−0.13, −0.02]	[−0.11, −0.01]	[−0.05, 0.02]
Year $\times$ Jnl.	✓	✓	✓	✓	✓	✓
<i>JEL</i> (secondary)	✓	✓	✓			
<i>JEL</i> (tertiary)				✓	✓	✓

*Note.* Estimates are identical to those in columns (4)–(6) in Table 2, except that columns (1)–(3) include fixed effects for secondary *JEL* categories and columns (4)–(6) include fixed effects for tertiary *JEL* categories. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## D.7 Accounting for bibliography length

As discussed in Appendix C.8, an alternative way to account for field is to adjust for field-specific differences in the propensity to cite. In Table D.7, we do this by controlling for the number of papers listed in an article’s reference list. In Table D.8, we weight observations by the inverse of the length of the bibliography. (That is, citations to papers that reference relatively fewer papers in their bibliographies are up weighted and citations to papers that reference relatively more papers are down weighted. 1,302 papers citing zero other papers have been dropped.)

Accounting for bibliography length does not affect the direction or magnitude of the coefficient on female (Table D.7). In Table D.8, the coefficient on female actually increases and is significant in all models.

Table D.7: Table 2, controlling for length of the bibliography

	without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects		
	(1)	(2)	(3)	(4)	(5)	(6)
female ( $\beta_1$ )	0.022 (0.023)	0.027 (0.023)	0.056** (0.022)	0.013 (0.022)	0.021 (0.022)	0.048** (0.021)
$N$		0.213*** (0.02)	0.185*** (0.021)		0.204*** (0.021)	0.178*** (0.022)
max $t$			−0.024*** (0.003)			−0.026*** (0.004)
max $T$			0.033*** (0.003)			0.032*** (0.003)
bibl. length	0.017*** (0.001)	0.016*** (0.001)	0.016*** (0.001)	0.016*** (0.001)	0.015*** (0.001)	0.015*** (0.001)
$\sigma_M^2(\theta_M)$	1.330	1.288	1.267	1.293	1.257	1.238
$\sigma_F^2(\theta_F)$	1.122	1.097	1.086	1.114	1.089	1.082
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	28,009	28,009	28,009	22,908	22,908	22,908
$R^2$	0.288	0.310	0.320	0.306	0.325	0.334
Bounds ( $\beta_1$ )	[−0.10,0.02]	[−0.09,0.03]	[−0.03,0.06]	[−0.10,0.01]	[−0.09,0.02]	[−0.03,0.05]
Year×Jnl.	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)				✓	✓	✓

*Note.* Estimates are identical to those in columns (1)–(6) of Table 2, except that all models control for the length of a paper’s bibliography. (See Appendix B for information on how this indicator was constructed.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table D.8: Table 2, weighting observations by the inverse of the length of their bibliography

	without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects		
	(1)	(2)	(3)	(4)	(5)	(6)
female ( $\beta_1$ )	0.082*** (0.02)	0.076*** (0.017)	0.103*** (0.015)	0.044** (0.018)	0.041** (0.017)	0.067*** (0.016)
$N$		0.285*** (0.022)	0.256*** (0.022)		0.263*** (0.022)	0.235*** (0.023)
$\max t$			-0.036*** (0.004)			-0.036*** (0.004)
$\max T$			0.041*** (0.003)			0.040*** (0.003)
$\sigma_M^2(\theta_M)$	1.437	1.384	1.361	1.384	1.339	1.317
$\sigma_F^2(\theta_F)$	1.202	1.175	1.163	1.193	1.166	1.158
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	28,009	28,009	28,009	22,908	22,908	22,908
$R^2$	0.232	0.264	0.275	0.255	0.281	0.291
Bounds ( $\beta_1$ )	[-0.05,0.08]	[-0.07,0.08]	[-0.01,0.10]	[-0.10,0.04]	[-0.10,0.04]	[-0.05,0.07]
Year $\times$ Jnl.	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)				✓	✓	✓

*Note.* Estimates are identical to those in Table 1, except that citation counts have been scaled by the number of references in the cited paper before the asinh transformation has been applied. (1,302 papers citing zero other papers have been dropped.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## D.8 Table 2, columns (3) and (6), not controlling for $\max T$

Table D.9 replicates columns (3) and (6) in Table 2, except that we do not control for  $\max T$ . The coefficients are similar (albeit somewhat smaller) to corresponding estimates in Table 2. As discussed in Appendix C.10, the now positive coefficient on  $\max t$  is likely due to the fact that  $\max t$  and  $\max T$  are highly positively correlated. (Thus, the coefficient on  $\max t$  partially absorbs the uncontrolled for impact of  $\max T$ .)

Table D.9: Table 2, columns (3) and (6), not controlling for  $\max T$

	(1)	(2)
female ( $\beta_1$ )	0.047** (0.022)	0.035* (0.021)
$N$	0.204*** (0.021)	0.195*** (0.021)
$\max t$	0.022*** (0.002)	0.020*** (0.003)
$\sigma_M^2(\theta_M)$	1.333	1.290
$\sigma_F^2(\theta_F)$	1.119	1.099
$p$ -value	0.000	0.000
No. obs.	29,300	23,973
$R^2$	0.401	0.419
Bounds ( $\beta_1$ )	[-0.01,0.05]	[-0.01,0.04]
Year $\times$ Jnl.	✓	✓
$JEL$ (prim.)		✓

*Note.* Estimates are identical to those shown in columns (3) and (6) of Table 2 except that we do not control for  $\max T$ . \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## D.9 Table 2, standard errors clustered by author

Table D.10 replicates columns (1)–(6) in Table 2 except that standard errors are clustered by submitting author.<sup>6</sup> Standard errors are very similar to those shown in Table 2.

Table D.10: Table 2, standard errors account for within-author correlation

	without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects		
	(1)	(2)	(3)	(4)	(5)	(6)
female ( $\beta_1$ )	0.027 (0.021)	0.031 (0.02)	0.062*** (0.02)	0.013 (0.022)	0.021 (0.022)	0.051** (0.022)
$N$		0.222*** (0.008)	0.194*** (0.008)		0.212*** (0.009)	0.184*** (0.009)
$\max t$			−0.025*** (0.005)			−0.025*** (0.005)
$\max T$			0.034*** (0.004)			0.033*** (0.004)
$\sigma_M^2(\theta_M)$	1.387	1.340	1.318	1.335	1.296	1.275
$\sigma_F^2(\theta_F)$	1.148	1.122	1.111	1.125	1.100	1.093
$p$ -value	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	29,300	29,300	29,300	23,973	23,973	23,973
$R^2$	0.378	0.398	0.407	0.399	0.416	0.425
Bounds ( $\beta_1$ )	[−0.05,0.03]	[−0.04,0.03]	[ 0.02,0.06]	[−0.05,0.01]	[−0.04,0.02]	[ 0.02,0.05]
Year×Jnl.	✓	✓	✓	✓	✓	✓
<i>JEL</i> (prim.)				✓	✓	✓

*Note.* Estimates are identical to those in columns (1)–(6) of Table 2, except that standard errors are clustered by submitting author (in parentheses). \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

<sup>6</sup>We cannot similarly cluster results from columns (7) and (8) in Table 2 as we do not have identifying information on submitting authors of rejected papers.



## E Section 5.3, supplemental output

### E.1 Log of 1 plus citations

Tables E.1 and E.2 replicate Tables 3 and 4, respectively, but use the log of 1 plus citations as the dependent variables. Again—and as expected—results are very similar to those presented in Tables 3 and 4.

Table E.1: Table 3, log of 1 plus citations

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
<b>Returns to men from co-authoring with women</b>											
female co-author(s)	0.128*** (0.039)	0.143*** (0.039)	0.104*** (0.039)	0.144*** (0.040)	0.156*** (0.040)	0.103** (0.041)	0.116*** (0.039)	0.128*** (0.039)	0.077* (0.040)	0.169*** (0.040)	0.148*** (0.040)
max <i>t</i>		−0.014*** (0.004)	−0.015*** (0.004)		−0.016*** (0.005)	−0.018*** (0.005)		−0.016*** (0.005)	−0.018*** (0.005)		
max <i>T</i>		0.023*** (0.003)	0.022*** (0.003)		0.025*** (0.004)	0.023*** (0.004)		0.025*** (0.004)	0.024*** (0.004)		
<i>N</i>			0.101*** (0.021)			0.128*** (0.020)			0.124*** (0.020)		
<b>Returns to women from co-authoring with men</b>											
$\sigma_M^2(\theta_M)$	0.578	0.573	0.572	0.464	0.459	0.456	0.450	0.446	0.442	0.373	0.398
$\sigma_F^2(\theta_F)$	0.134	0.133	0.132	0.127	0.126	0.125	0.116	0.116	0.115	0.126	0.164
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	13,040	13,040	13,040	9,466	9,466	9,466	9,466	9,466	9,466	7,008	7,008
<b>Returns to women from co-authoring with men</b>											
male co-author(s)	−0.149 (0.142)	−0.256* (0.138)	−0.329** (0.144)	−0.216 (0.137)	−0.300** (0.137)	−0.364** (0.143)	−0.161 (0.133)	−0.262** (0.129)	−0.353** (0.139)	−0.289* (0.149)	−0.202 (0.153)
max <i>t</i>		−0.015 (0.021)	−0.019 (0.020)		−0.011 (0.019)	−0.014 (0.018)		−0.022 (0.019)	−0.026 (0.019)		
max <i>T</i>		0.040** (0.019)	0.039** (0.018)		0.031* (0.017)	0.031* (0.017)		0.044*** (0.016)	0.045*** (0.016)		
<i>N</i>			0.220*** (0.064)			0.187*** (0.062)			0.218*** (0.064)		
<b>Returns to women from co-authoring with men</b>											
$\sigma_M^2(\theta_M)$	0.920	0.873	0.860	0.942	0.891	0.882	0.892	0.845	0.836	0.873	1.209
$\sigma_F^2(\theta_F)$	0.224	0.188	0.188	0.237	0.199	0.199	−	−	−	0.237	0.395
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	−	−	−	0.000	0.000
No. obs.	1,228	1,228	1,228	1,098	1,098	1,098	1,098	1,098	1,098	925	925
Year × Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Author	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)							✓	✓	✓		
Year											✓

Note. Estimates are identical to those in Table 3 except that the dependent variable is the log of 1 plus citations. \*\*\*, \*\*, \* and \* statistically significant at 1%, 5% and 10%, respectively.

Table E.2: Table 4, log of 1 plus citations

	(1)	(2)	(3)
female co-author	0.317 (0.252)	0.736*** (0.249)	0.734*** (0.231)
max $t$		-0.212*** (0.032)	-0.215*** (0.030)
$\sigma_M^2(\theta_M)$	0.367	0.367	0.328
$\sigma_F^2(\theta_F)$	0.198	0.140	0.128
$p$ -value (ratio)	0.000	0.000	0.000
No. obs.	314	314	314
Year $\times$ Journal	✓	✓	✓
Author	✓	✓	✓
<i>JEL</i> (primary)			✓

*Note.* Estimates are identical to those in Table 4 except that the dependent variable is the log of 1 plus citations. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## E.2 Raw citation counts

Tables E.3 and E.4 replicate Tables 3 and 4, but use raw citation counts as the dependent variable. The coefficients on  $g_{it}^{-i}$  in Tables E.3 and E.4 are almost always in the same direction as the corresponding coefficients in Tables 3 and 4, although the standard errors are noticeably larger.

Table E.3: Table 3, raw citation counts

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
<b>Returns to men from co-authoring with women</b>											
female co-author(s)	25.474 (17.289)	29.794* (17.308)	22.358 (17.917)	17.008 (17.798)	20.320 (17.829)	6.349 (18.635)	10.558 (17.428)	13.886 (17.506)	−0.036 (18.219)	30.066** (14.687)	29.672* (15.221)
max <i>t</i>		−3.764 (3.077)	−4.019 (3.178)		−9.597** (4.110)	−10.156** (4.173)		−9.308** (4.023)	−9.882** (4.085)		
max <i>T</i>		6.532*** (2.527)	6.346** (2.473)		10.863*** (3.602)	10.562*** (3.566)		10.689*** (3.555)	10.401*** (3.519)		
<i>N</i>			19.363 (14.307)			33.426*** (12.102)			33.398*** (12.014)		
<b>Returns to women from co-authoring with men</b>											
$\sigma_M^2(\theta_M)$	369,320.820	368,918.379	368,885.925	185,367.937	184,559.404	184,292.039	182,887.501	182,144.726	181,876.410	54,111.331	57,754.345
$\sigma_F^2(\theta_F)$	42,887.342	42,852.283	42,829.792	45,434.515	45,297.722	45,296.961	41,163.724	41,086.952	41,083.060	44,236.807	53,985.932
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.135
No. obs.	13,040	13,040	13,040	9,466	9,466	9,466	9,466	9,466	9,466	7,008	7,008
<b>Returns to women from co-authoring with men</b>											
male co-author(s)	−76.554 (82.717)	−107.597 (88.251)	−122.741 (91.701)	−90.985 (82.984)	−116.598 (88.431)	−128.682 (92.054)	−64.442 (81.812)	−98.294 (84.757)	−112.925 (90.193)	−83.479 (85.266)	−38.445 (81.953)
max <i>t</i>		−14.895 (12.563)	−15.767 (12.296)		−14.001 (12.701)	−14.607 (12.508)		−18.000 (11.070)	−18.763* (10.918)		
max <i>T</i>		20.084** (9.929)	20.049** (9.717)		18.588* (9.881)	18.465* (9.757)		24.001*** (8.487)	24.072*** (8.388)		
<i>N</i>			45.604 (34.499)			35.630 (35.329)			35.012 (38.431)		
$\sigma_M^2(\theta_M)$	164,716	160,534	158,016	177,919	172,552	170,556	169,262	164,746	162,410	163,173	224,263
$\sigma_F^2(\theta_F)$	28,556	19,640	19,579	30,252	20,806	20,742	−	−	−	30,252	73,687
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	−	−	−	0.000	0.000
No. obs.	1,228	1,228	1,228	1,098	1,098	1,098	1,098	1,098	1,098	925	925
Year × Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Author	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)							✓	✓	✓		
Year											✓

Note. Estimates are identical to those in Table 3 except that the dependent variable is raw citation counts. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table E.4: Table 4, raw citation counts

	(1)	(2)	(3)
female co-author	73.536 (58.400)	197.422*** (58.374)	196.485*** (55.245)
max $t$		-62.759*** (10.334)	-62.616*** (9.913)
$\sigma_M^2(\theta_M)$	16,393	16,378	14,887
$\sigma_F^2(\theta_F)$	5,587	4,499	4,055
$p$ -value (ratio)	0.000	0.000	0.000
No. obs.	314	314	314
Year $\times$ Journal	✓	✓	✓
Author	✓	✓	✓
<i>JEL</i> (primary)			✓

*Note.* Estimates are identical to those in Table 4 except that the dependent variable is raw citation counts. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

### E.3 Controlling non-parametrically for the number of co-authors

Table E.5 replicates columns (3), (6) and (9) of Table 3 but controls non-parametrically for the number of co-authors. (Given space constraints, we do not report the coefficients on each fixed effect for number of co-authors.) Results are very similar to those reported in Table 3.

Table E.5: Table 3, controlling non-parametrically for the number of co-authors

	(3)	(6)	(9)
<b>Returns to men from co-authoring with women</b>			
female co-author(s)	0.104*** (0.040)	0.104** (0.041)	0.077* (0.040)
$\max t$	-0.015*** (0.004)	-0.018*** (0.005)	-0.018*** (0.005)
$\max T$	0.022*** (0.003)	0.023*** (0.004)	0.024*** (0.004)
$\sigma_M^2(\theta_M)$	0.596	0.471	0.457
$\sigma_F^2(\theta_F)$	0.130	0.125	0.115
$p$ -value (ratio)	0.000	0.000	0.000
No. obs.	13,040	9,466	9,466
<b>Returns to women from co-authoring with men</b>			
male co-author(s)	-0.331** (0.146)	-0.367** (0.144)	-0.354** (0.137)
$\max t$	-0.027 (0.020)	-0.015 (0.018)	-0.027 (0.018)
$\max T$	0.048*** (0.018)	0.033* (0.017)	0.047*** (0.015)
$\sigma_M^2(\theta_M)$	0.884	0.907	0.859
$\sigma_F^2(\theta_F)$	0.192	0.203	—
$p$ -value (ratio)	0.000	0.000	—
No. obs.	1,228	1,098	1,098
Year×Journal	✓	✓	✓
Author	✓	✓	✓
$N$	✓	✓	✓
$JEL$ (primary)			✓

*Note.* Estimates are identical to those in columns (3), (6) and (9) of Table 3 except that we control for  $N$  non-parametrically. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## **E.4 Controlling for institutional rank**

In Tables E.6 and E.7, we control for institutional rank fixed effects. Results in both tables are very similar to the results reported in Tables 3 and 4.



Table E.6: Table 3, controlling for institutional rank

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
<b>Returns to men from co-authoring with women</b>											
female co-author(s)	0.132*** (0.040)	0.148*** (0.040)	0.108*** (0.040)	0.148*** (0.040)	0.161*** (0.040)	0.106*** (0.041)	0.119*** (0.039)	0.132*** (0.039)	0.079** (0.040)	0.175*** (0.041)	0.155*** (0.042)
max <i>t</i>		−0.013*** (0.004)	−0.015*** (0.004)		−0.016*** (0.005)	−0.018*** (0.005)		−0.016*** (0.005)	−0.018*** (0.005)		
max <i>T</i>		0.024*** (0.003)	0.023*** (0.003)		0.025*** (0.004)	0.024*** (0.004)		0.026*** (0.004)	0.025*** (0.004)		
<i>N</i>			0.104*** (0.021)		0.004	0.130*** (0.021)			0.126*** (0.020)		
$\sigma_M^2(\theta_M)$	0.602	0.597	0.596	0.479	0.474	0.471	0.465	0.460	0.457	0.384	0.409
$\sigma_F^2(\theta_F)$	0.130	0.130	0.129	0.121	0.121	0.120	0.110	0.110	0.109	0.120	0.159
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	13,040	13,040	13,040	9,466	9,466	9,466	9,466	9,466	9,466	7,008	7,008
<b>Returns to women from co-authoring with men</b>											
male co-author(s)	−0.082 (0.151)	−0.210 (0.146)	−0.276* (0.150)	−0.157 (0.144)	−0.262* (0.143)	−0.323** (0.149)	−0.112 (0.146)	−0.239* (0.144)	−0.330** (0.149)	−0.192 (0.152)	−0.150 (0.157)
max <i>t</i>		−0.020 (0.022)	−0.025 (0.021)		−0.013 (0.019)	−0.017 (0.019)		−0.024 (0.019)	−0.030 (0.019)		
max <i>T</i>		0.045** (0.020)	0.046** (0.019)		0.035** (0.017)	0.036** (0.017)		0.048*** (0.017)	0.050*** (0.016)		
<i>N</i>			0.193*** (0.065)		0.017	0.171*** (0.064)			0.204*** (0.066)		
$\sigma_M^2(\theta_M)$	0.916	0.877	0.860	0.934	0.891	0.878	0.887	0.848	0.835	0.851	1.168
$\sigma_F^2(\theta_F)$	0.188	0.149	0.148	0.199	0.158	0.156	−	−	−	0.199	0.356
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	−	−	−	0.000	0.000
No. obs.	1,228	1,228	1,228	1,098	1,098	1,098	1,098	1,098	1,098	925	925
Year × Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Institution	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Author	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)							✓	✓	✓		
Year								✓			✓

*Note.* Estimates are identical to those in Table 3 except that all models include fixed effects for the institutional rank of the author from the highest ranked institution. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table E.7: Table 4, controlling for institutional rank

	(1)	(2)	(3)
female co-author	0.453 (0.287)	0.778*** (0.259)	0.773*** (0.243)
$\max t$		-0.206*** (0.033)	-0.211*** (0.031)
institutional rank	0.068** (0.032)	0.024 (0.025)	0.021 (0.024)
$\sigma_M^2(\theta_M)$	0.365	0.363	0.328
$\sigma_F^2(\theta_F)$	0.191	0.143	0.131
$p$ -value (ratio)	0.000	0.000	0.000
No. obs.	314	314	314
Year $\times$ Journal	✓	✓	✓
Author	✓	✓	✓
<i>JEL</i> (primary)			✓

*Note.* Estimates are identical to those in Table 4 except that all models include fixed effects for the institutional rank of the author from the highest ranked institution. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## E.5 Controlling for secondary and tertiary *JEL* codes

In Table E.8, we replicate columns (7)–(9) of Table 3 controlling for secondary (columns (1)–(3)) and tertiary *JEL* categories (columns (4)–(6)), although the latter only for male authors.<sup>7</sup> Results are roughly similar to those reported in Table 3.

Table E.9 similarly replicates column (3) of Table 4. The coefficient on female co-author is about 20–30 percent higher after conditioning on secondary or tertiary *JEL* codes.

Table E.8: Table 3, controlling for secondary and tertiary *JEL* codes

	Secondary <i>JEL</i> fixed effects			Tertiary <i>JEL</i> fixed effects		
	(1)	(2)	(3)	(4)	(5)	(6)
<b>Returns to men from co-authoring with women</b>						
female co-author(s)	0.103** (0.041)	0.116*** (0.042)	0.056 (0.043)	0.131*** (0.044)	0.145*** (0.044)	0.098** (0.046)
max $t$		−0.012*** (0.005)	−0.015*** (0.005)		−0.013*** (0.005)	−0.015*** (0.005)
max $T$		0.023*** (0.004)	0.022*** (0.004)		0.024*** (0.004)	0.023*** (0.004)
$N$			0.140*** (0.020)			0.125*** (0.023)
$\sigma_M^2(\theta_M)$	0.440	0.436	0.432	0.341	0.339	0.337
$\sigma_F^2(\theta_F)$	0.075	0.075	0.073	—	—	—
$p$ -value (ratio)	0.000	0.000	0.000	—	—	—
No. obs.	9,466	9,466	9,466	9,466	9,466	9,466
<b>Returns to women from co-authoring with men</b>						
male co-author(s)	−0.045 (0.161)	−0.142 (0.161)	−0.186 (0.165)			
max $t$		−0.015 (0.021)	−0.016 (0.021)			
max $T$		0.043** (0.018)	0.040** (0.018)			
$N$			0.108 (0.070)			
$\sigma_M^2(\theta_M)$	0.776	0.730	0.721			
$\sigma_F^2(\theta_F)$	—	—	—			
$p$ -value (ratio)	—	—	—			
No. obs.	1,098	1,098	1,098			
Year $\times$ Journal	✓	✓	✓	✓	✓	✓
Author	✓	✓	✓	✓	✓	✓
<i>JEL</i> (secondary)	✓	✓	✓			
<i>JEL</i> (tertiary)				✓	✓	✓

*Note.* Estimates are identical to those in columns (7)–(9) of Table 3 except that the first three columns replace fixed effects for primary *JEL* categories with fixed effects for secondary *JEL* categories and the last three columns replace them with fixed effects for tertiary *JEL* categories. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

<sup>7</sup>The number of female authors with two or more co-authored papers is too small to reliably estimate Equation (3) in columns (4)–(6). For similar reasons, we also do not estimate  $\sigma_i^2(\theta_{iF})$  in the sample of male authors when conditioning on tertiary *JEL* codes.

Table E.9: Table 4, controlling for secondary and tertiary *JEL* codes

	(1)	(2)
female co-author	0.848*** (0.193)	0.921*** (0.182)
max $t$	-0.231*** (0.028)	-0.202*** (0.032)
$\sigma_M^2(\theta_M)$	0.225	0.107
$\sigma_F^2(\theta_F)$	0.061	0.014
$p$ -value (ratio)	0.000	0.000
No. obs.	393	447
Year $\times$ Journal	✓	✓
Author	✓	✓
<i>JEL</i> (secondary)	✓	
<i>JEL</i> (tertiary)		✓

*Note.* Estimates are identical to those column (3) of Table 4 except that column (1) replaces primary *JEL* fixed effects with secondary *JEL* fixed effects and in column (2) they are replaced with tertiary *JEL* fixed effects. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

## E.6 Accounting for bibliography length

In Tables E.10 and E.12 we replicate Tables 3 and 4, respectively, controlling for the number of research outputs each paper cites in its bibliography. In Tables E.11 and E.13, we weight observations by the inverse of the length of each article’s bibliography. (See Appendix C.8 for a discussion and justification of both approaches.)

The first panels of Tables E.10 and E.11 are similar to the first panel of Table 3. Among female authors, the direction of the coefficient on male co-authors is almost always negative in the second panels of Tables E.10 and E.11, although the magnitude declines relative to the corresponding results in Table 3, and this is particularly the case in Table E.11.

In Table E.12, the magnitude of the coefficient on female co-author is almost identical to the corresponding estimates in Table 4; it declines by about a half in Table E.13.

In both the male and female samples, the length of the bibliography is positively associated with the number of citations an article receives, similar to what we found in Appendix C.8. Interestingly, however, the coefficient on bibliography length is a tightly estimated zero in Table E.12. This suggests that there may not be a relationship between bibliography length and number of citations received after controlling very carefully for author-specific qualities.

Table E.10: Table 3, controlling for the length of the bibliography

	1990–2015										
	All data			without <i>JEL</i> fixed effects				with <i>JEL</i> fixed effects			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
<b>Returns to men from co-authoring with women</b>											
female co-author(s)	0.132*** (0.039)	0.147*** (0.039)	0.108*** (0.039)	0.151*** (0.040)	0.163*** (0.040)	0.109*** (0.041)	0.126*** (0.039)	0.139*** (0.039)	0.086** (0.040)	0.173*** (0.041)	0.149*** (0.041)
max <i>t</i>		−0.012*** (0.004)	−0.013*** (0.004)		−0.014*** (0.004)	−0.016*** (0.004)		−0.014*** (0.004)	−0.016*** (0.004)		
max <i>T</i>		0.022*** (0.003)	0.021*** (0.003)		0.023*** (0.004)	0.021*** (0.004)		0.024*** (0.004)	0.022*** (0.004)		
<i>N</i>			0.103*** (0.020)			0.131*** (0.020)			0.126*** (0.019)		
bibl. length	0.020*** (0.001)	0.020*** (0.001)	0.020*** (0.001)	0.017*** (0.001)	0.017*** (0.001)	0.017*** (0.001)	0.017*** (0.001)	0.017*** (0.001)	0.017*** (0.001)	0.016*** (0.001)	0.016*** (0.001)
$\sigma_M^2(\theta_M)$	0.564	0.559	0.558	0.444	0.440	0.437	0.432	0.427	0.425	0.352	0.376
$\sigma_F^2(\theta_F)$	0.130	0.129	0.128	0.125	0.124	0.123	0.115	0.114	0.114	0.123	0.162
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	13,040	13,040	13,040	9,466	9,466	9,466	9,466	9,466	9,466	7,008	7,008
<b>Returns to women from co-authoring with men</b>											
male co-author(s)	−0.053 (0.141)	−0.165 (0.139)	−0.241* (0.142)	−0.140 (0.136)	−0.228* (0.136)	−0.293** (0.141)	−0.089 (0.129)	−0.195 (0.127)	−0.290** (0.135)	−0.222 (0.149)	−0.146 (0.159)
max <i>t</i>		−0.011 (0.021)	−0.015 (0.020)		−0.007 (0.019)	−0.010 (0.019)		−0.017 (0.020)	−0.022 (0.019)		
max <i>T</i>		0.038** (0.019)	0.038** (0.018)		0.030* (0.018)	0.029* (0.017)		0.043** (0.017)	0.044*** (0.016)		
<i>N</i>			0.238*** (0.062)			0.209*** (0.062)			0.241*** (0.065)		
bibl. length	0.016*** (0.004)	0.016*** (0.004)	0.017*** (0.003)	0.011*** (0.003)	0.011*** (0.003)	0.012*** (0.003)	0.011*** (0.003)	0.012*** (0.003)	0.013*** (0.003)	0.011*** (0.003)	0.010*** (0.003)
$\sigma_M^2(\theta_M)$	0.910	0.861	0.846	0.934	0.882	0.870	0.885	0.837	0.825	0.863	1.199
$\sigma_F^2(\theta_F)$	0.208	0.151	0.151	0.220	0.160	0.160	–	–	–	0.220	0.370
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	–	–	–	0.000	0.000
No. obs.	1,228	1,228	1,228	1,098	1,098	1,098	1,098	1,098	1,098	925	925
Year × Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Author	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)							✓	✓	✓		
Year											✓

*Note.* Estimates are identical to those in Table 3, except that all models control for the length of a paper's bibliography. (See Appendix B for information on how this indicator was constructed.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table E.11: Table 3, weighting observations by the inverse of the length of the bibliography

	1990–2015										
	All data			without <i>JEL</i> fixed effects			with <i>JEL</i> fixed effects			2000–2015	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
<b>Returns to men from co-authoring with women</b>											
female co-author(s)	0.145*** (0.051)	0.164*** (0.051)	0.138*** (0.052)	0.215*** (0.046)	0.230*** (0.046)	0.174*** (0.048)	0.177*** (0.044)	0.194*** (0.044)	0.140*** (0.046)	0.267*** (0.047)	0.239*** (0.048)
max <i>t</i>		−0.008 (0.006)	−0.009 (0.006)		−0.017*** (0.006)	−0.019*** (0.006)		−0.017*** (0.005)	−0.019*** (0.005)		
max <i>T</i>		0.020*** (0.004)	0.020*** (0.004)		0.026*** (0.004)	0.025*** (0.004)		0.027*** (0.004)	0.026*** (0.004)		
<i>N</i>			0.076*** (0.028)			0.132*** (0.024)			0.127*** (0.023)		
$\sigma_M^2(\theta_M)$	0.657	0.651	0.650	0.518	0.513	0.509	0.504	0.499	0.495	1.230	0.447
$\sigma_F^2(\theta_F)$	0.154	0.154	0.152	0.144	0.143	0.142	0.132	0.131	0.130	0.917	0.184
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
No. obs.	13,022	13,022	13,022	9,464	9,464	9,464	9,464	9,464	9,464	7,006	7,006
<b>Returns to women from co-authoring with men</b>											
male co-author(s)	−0.183 (0.153)	−0.308** (0.150)	−0.372** (0.157)	−0.270* (0.147)	−0.358** (0.148)	−0.415*** (0.156)	−0.178 (0.139)	−0.284** (0.135)	−0.368** (0.144)	−0.384** (0.157)	−0.371** (0.174)
max <i>t</i>		−0.033 (0.021)	−0.036* (0.021)		−0.025 (0.021)	−0.028 (0.020)		−0.031 (0.020)	−0.036* (0.019)		
max <i>T</i>		0.057*** (0.020)	0.055*** (0.019)		0.043** (0.018)	0.042** (0.018)		0.052*** (0.017)	0.052*** (0.017)		
<i>N</i>			0.220*** (0.068)			0.189*** (0.068)			0.215*** (0.066)		
$\sigma_M^2(\theta_M)$	0.218	0.214	0.201	0.212	0.207	0.199	0.194	0.188	0.178	0.219	0.277
$\sigma_F^2(\theta_F)$	0.000	0.000	0.000	0.000	0.000	0.000	−	−	−	0.000	0.000
<i>p</i> -value (ratio)	0.000	0.000	0.000	0.000	0.000	0.000	−	−	−	0.000	0.000
No. obs.	1,228	1,228	1,228	1,098	1,098	1,098	1,098	1,098	1,098	925	925
Year×Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Author	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)							✓	✓	✓		✓
Year											✓

*Note.* Estimates are identical to those in Table 3, except that observations have been weighted by the inverse of the number of references in the cited paper. (55 author-manuscript observations where the manuscript cites zero other papers have been dropped.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table E.12: Table 4, controlling for the length of the bibliography

	(1)	(2)	(3)
female co-author	0.263 (0.258)	0.721*** (0.253)	0.721*** (0.236)
$\max t$		-0.212*** (0.034)	-0.215*** (0.032)
bibl. length	0.009 (0.006)	0.003 (0.006)	0.003 (0.006)
$\sigma_M^2(\theta_M)$	0.351	0.347	0.311
$\sigma_F^2(\theta_F)$	0.195	0.142	0.129
$p$ -value (ratio)	0.001	0.000	0.000
No. obs.	314	314	314
Year $\times$ Journal	✓	✓	✓
Author	✓	✓	✓
<i>JEL</i> (primary)			✓

*Note.*

Estimates are identical to those in Table 4, except that all models control for the length of a paper's bibliography. (See Appendix B for information on how this indicator was constructed.) \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table E.13: Table 4, weighting observations by the inverse of the length of the bibliography

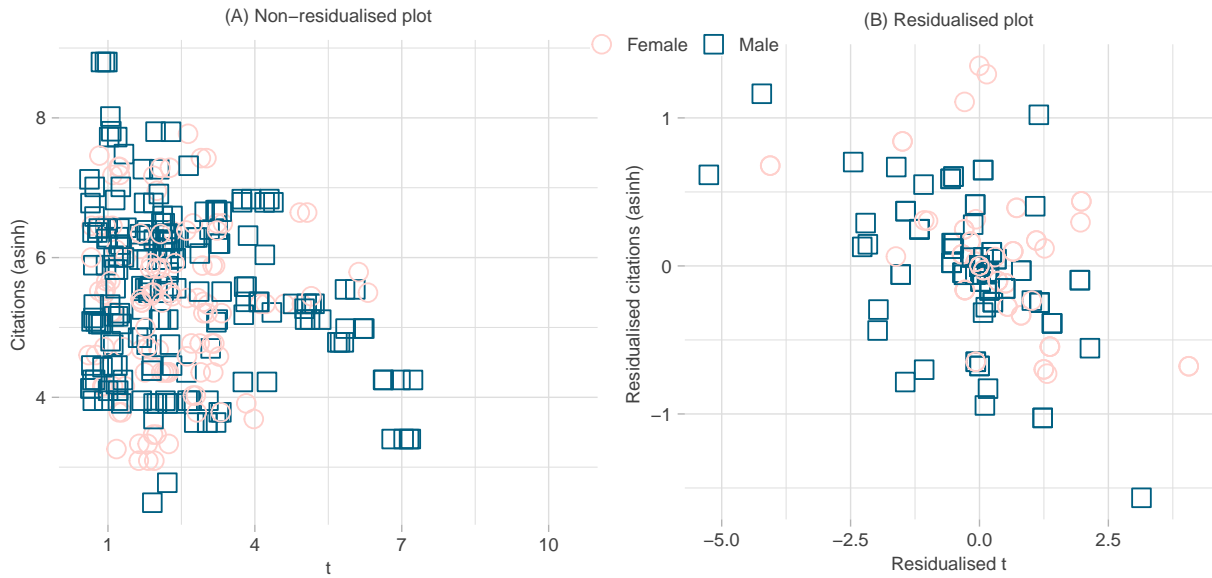
	(1)	(2)	(3)
female co-author	0.291 (0.298)	0.679** (0.297)	0.671** (0.281)
$\max t$		-0.204*** (0.038)	-0.208*** (0.036)
$\sigma_M^2(\theta_M)$	0.002	0.000	0.000
$\sigma_F^2(\theta_F)$	0.000	0.000	0.000
$p$ -value (ratio)	0.000	0.000	0.000
No. obs.	314	314	314
Year $\times$ Journal	✓	✓	✓
Author	✓	✓	✓
<i>JEL</i> (primary)			✓

*Note.* Estimates are identical to those in Table 4, except that observations have been weighted by the inverse of the number of references in the cited paper. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.



## E.7 Table 4, covariate balance

By design, the sample of senior authors used to estimate Table 4 fixes  $N$  and  $\max T$ , conditional on author. For each author, however,  $t$  varies over time and appears somewhat imbalanced between treatment and control groups, particularly after accounting for author-specific fixed effects and journal-year interaction dummies (Figure E.1)—*i.e.*, conditional on author, year and journal, the senior men in our sample were slightly more experienced when they co-authored with junior women than they were when they co-authored with junior men. For that reason, we additionally control for  $\max t$  in columns (2)–(4) of Table 4.



*Note.* Graph (A) plots  $\max t$  ( $x$ -axis) against asinh-transformed citations ( $y$ -axis) by co-author sex for the sample of senior male authors satisfying the conditions outlined in Section 5.3. Graph (B) plots the residuals of both variables after accounting for author-specific fixed effects and journal-year interaction dummies.

Figure E.1:  $\max t$  balance among senior men

## E.8 Table 4, list of senior men

Table E.14: Table 4, list of senior men

Daron Acemoglu	Mark Gertler	Hervé Moulin
Alberto Alesina	Robert E. Hall	Ulrich K. Muller
James Andreoni	James D. Hamilton	Thomas R. Palfrey
Donald W. K. Andrews	Yongmiao Hong	Martin Pesendorfer
Robert J. Barro	Hugo A. Hopenhayn	Peter C. B. Phillips
Robert B. Barsky	Joel L. Horowitz	Charles R. Plott
B. Douglas Bernheim	Hanan G. Jacoby	Debraj Ray
Michele Boldrin	Boyan Jovanovic	Diego Restuccia
George J. Borjas	Edi Karni	Jean-Marc Robin
Stephen G. Bronars	Brian Knight	Andrés Rodríguez-Clare
Martin J. Browning	Michael Kremer	Alvin E. Roth
Pierre-André Chiappori	Pravin Krishna	Ariel Rubinstein
John H. Cochrane	Alan B. Krueger	Lones Smith
Timothy Cogley	Peter Kuhn	Joel Waldfogel
Vincent P. Crawford	Gary D. Libecap	Jörgen W. Weibull
Raymond J. Deneckere	Steven A. Matthews	David E. Weinstein
Gregory K. Dow	Paul R. Milgrom	Halbert White
John Duffy	Espen R. Moen	Randall Wright
Christopher J. Flinn	John Morgan	

## E.9 Reconciling Table 4 with Card *et al.* (2020)

Card *et al.* (2020) do not find a difference in citations between mixed-gendered papers with a senior male co-author relative to papers co-authored by all-male teams. In contrast, the evidence presented in Table 4 suggests that papers by senior male authors are cited more when they are co-authored with junior women compared to junior men. We believe these differing results are due to co-author composition effects that our within-author analysis is better able to account for.

To illustrate what we mean, Table E.15 displays results from a regression of  $\max T$  on female,  $N$  and  $\max t$  in the sample of co-authored articles where the senior author was male.<sup>8</sup> These results suggest that when female authors co-author top-five papers with senior men, the reputation of those senior men (as captured by  $\max T$ ) is *lower* than the reputation of the senior men who co-author entirely with other men. Thus, the Matthew effect likely skews citations to papers by all-male teams more than it skews citations to mixed-gendered papers with a senior male co-author, conditional on quality. As a result, a between-paper analysis—as conducted by Card *et al.* (2020)—could conclude that mixed-gendered papers with a senior male co-author are not cited more than papers co-authored by all-male teams, *even though* quality is, on average, higher in the former than it is in the latter.

In Table 4, we fix the seniority of the senior male co-author. As a result, our analysis is better able to hold the Matthew effect constant between “treated” (*i.e.*, senior male authors co-authoring with junior women) and “control” groups (*i.e.*, those same senior men co-authoring with junior men).

Table E.15: Relationship between  $\max T$  and the gender of junior co-authors

	(1)	(2)	(3)	(4)	(5)	(6)
female	−0.567 (0.482)	−1.142*** (0.238)	−1.033*** (0.227)			
1+ female				0.494 (0.392)	−0.735*** (0.175)	−0.541*** (0.166)
$N$		−0.191 (0.124)	−0.171 (0.114)		−0.046 (0.112)	0.026 (0.106)
$\max t$		1.272*** (0.015)	1.217*** (0.015)		1.268*** (0.015)	1.217*** (0.014)
No. obs.	5,349	5,349	3,705	5,645	5,645	3,984
$R^2$	0.097	0.718	0.814	0.091	0.725	0.818
Year×Journal	✓	✓	✓	✓	✓	✓
<i>JEL</i> (primary)			✓			✓

*Note.* OLS regression of  $\max T$  on female (defined as 50% or more female co-authors in columns (1)–(3) (mixed-gendered papers with fewer than 50% female authors are dropped) and at least one female co-author in columns (4)–(6)). Sample restricted to papers co-authored by two or more authors, where the senior author—defined as having the most top-five publications at the time the paper was published—was male. Robust standard errors in parentheses. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

<sup>8</sup>Papers are assumed to be co-authored by a senior man if the co-author with the most top-five publications at the time of publication was a man. (Co-authored papers with a senior female co-author are dropped.)

## F Right-tail confounders

In order to illustrate how gender differences in raw citation counts at the mean may be distorted by a small number of extremely famous—and disproportionately male—economists, we control for “superstar” (Appendix F.1) and Nobel Prize winning authors (Appendix F.2).

### F.1 Superstar authors

We define “superstars” as authors who satisfy one or more of the following criteria:

1. 17 or more top-five publications (one percent of all authors);
2. 10 or more top-five publications, one of which is cited at least 2,500 times (0.7 percent of all authors);
3. 5 or more top-five publications, one of which is cited at least 5,000 times (0.4 percent of all authors).

The first criteria defines superstar according to quantity, alone. It is set as one plus the lifetime number of publications of the most prolific female economist as of December 2015 (Esther Dufo). Criteria two and three account for famous economists who are less prolific—*e.g.*, Paul Krugman—operate in fields with slower production functions—*e.g.*, industrial organisation—or publish extensively in other disciplines—*e.g.*, Daniel Kahneman.

1.7 percent of authors satisfy at least one condition. On average, each has published 19 times in a top-five journal and their highest cited paper is cited NA times. Almost a third either won the Nobel Prize, the John Bates Clark medal or both. See Table F.1 for a list of their names.

#### F.1.1 Results

Tables F.2–F.4 illustrate the effect of super-stardom on gender differences in raw citation counts using articles as the unit of analysis. Table F.2 is estimated using all observations. Column (1) controls only for journal-year fixed effects and the female composition of a paper. It suggests that male-authored papers receive, on average, about 11 more citations than female-authored papers. The sign on the coefficient reverses, however, after including the superstar dummy (column (2)) and adding fixed effects for each superstar author (column (3)). Columns (4)–(9) control for  $N$ ,  $\max t$  and  $\max T$ . The coefficient on female is generally positive but insignificant but jumps to 18 and becomes significant in the final column.

Older male-authored papers likely drive the bulk of superstar bias. Their impact, however, should attenuate the closer an article is to its date of publication. Tables F.3 and F.4 support this hypothesis. They reproduce results from Table F.2, but restrict the sample to papers published after 1990 and 2000, respectively. The coefficients on female in Table F.3 are universally positive and larger than corresponding figures from Table F.2; the estimate in the final column suggests female-authored papers receive, on average, 23 more citations than male-authored papers after controlling for journal-year fixed effects,  $N$ ,  $\max t$ ,  $\max T$  and superstar author fixed effects. When data are restricted to articles published after 2000, female-authored papers are consistently cited more frequently than male-authored papers and all results are significant at traditional thresholds (Table F.4).

General results and conclusions do not change by making marginal adjustments to any criteria—including redefining condition (1) to include every male and female author with at least 10–15 publications (not shown).

Table F.1: List of superstar authors

Abel, Andrew B.	Fudenberg, Drew	Mullainathan, Sendhil
Acemoglu, Daron	Gale, Douglas	Murphy, Kevin M.
Aghion, Philippe	Glaeser, Edward L.	Newey, Whitney K.
Akerlof, George A.	Granger, Clive W. J.	Pakes, Ariel
Alesina, Alberto	Green, Jerry R.	Palfrey, Thomas R.
Andrews, Donald W. K.	Griliches, Zvi	Persson, Torsten
Arellano, Manuel	Grossman, Gene M.	Phillips, Peter C. B.
Autor, David H.	Grossman, Sanford J.	Plott, Charles R.
Bai, Jushan	Gruber, Jonathan	Porta, Rafael La
Banerjee, Abhijit V.	Gul, Faruk	Postlewaite, Andrew
Barro, Robert J.	Hall, Robert E.	Prescott, Edward C.
Baumol, William J.	Hamilton, James D.	Rabin, Matthew
Becker, Gary S.	Hansen, Lars Peter	Ray, Debraj
Bernheim, B. Douglas	Hart, Oliver D.	Robinson, James A.
Bertrand, Marianne	Hausman, Jerry A.	Robinson, Peter M.
Besley, Timothy J.	Heckman, James J.	Romer, David H.
Blackorby, Charles	Helpman, Elhanan	Romer, Paul M.
Blanchard, Olivier J.	Howitt, Peter W.	Rosen, Sherwin
Bloom, Nicholas	Jackson, Matthew O.	Rosenzweig, Mark R.
Blundell, Richard W.	Johnson, Simon	Roth, Alvin E.
Bolton, Patrick	Jovanovic, Boyan	Rubinstein, Ariel
Browning, Martin J.	Kahneman, Daniel	Saez, Emmanuel
Bénabou, Roland	Kehoe, Patrick J.	Samuelson, Larry
Caballero, Ricardo J.	King, Robert G.	Sargent, Thomas J.
Campbell, John Y.	Klenow, Peter J.	Scheinkman, José A.
Caplin, Andrew S.	Koenker, Roger W.	Schmidt, Klaus M.
Card, David E.	Kremer, Michael	Shleifer, Andrei
Chiappori, Pierre-André	Krueger, Alan B.	Sims, Christopher A.
Cooper, Russell	Krugman, Paul R.	Stein, Jeremy C.
Crawford, Vincent P.	Laffont, Jean-Jacques	Stiglitz, Joseph E.
Deaton, Angus S.	Laroque, Guy	Stock, James H.
Diamond, Douglas W.	Lazear, Edward P.	Summers, Lawrence H.
Diamond, Peter A.	Levine, David K.	Tirole, Jean
Dixit, Avinash K.	Levitt, Steven D.	Tversky, Amos
Duflo, Esther	List, John A.	Vishny, Robert W.
Eichenbaum, Martin S.	Lopez-de-Silanes, Florencio	Weil, David N.
Engle, Robert F.	Mankiw, N. Gregory	Weitzman, Martin L.
Epstein, Larry G.	Manski, Charles F.	White, Halbert
Fama, Eugene F.	Maskin, Eric S.	Wolpin, Kenneth I.
Fehr, Ernst	Melitz, Marc J.	Wright, Randall
Feldstein, Martin S.	Milgrom, Paul R.	Zame, William R.
Fisher, Franklin M.	Moore, John	Zingales, Luigi

Table F.2: The impact of super-stardom (1950–2015)

	Model 1			Model 2			Model 3		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
female	−8.488 (13.147)	20.222 (12.849)	21.019* (11.078)	−5.362 (13.081)	21.183* (12.846)	21.519* (11.026)	11.253 (13.035)	8.993 (12.818)	24.914** (10.902)
superstar		298.070*** (35.416)			291.815*** (35.491)			394.027*** (71.481)	
$N$				45.923*** (9.811)	22.642** (9.573)	14.319 (9.095)	36.633*** (10.018)	35.734*** (10.026)	14.543 (8.91)
$\max t$							−12.828*** (2.347)	−13.209*** (2.368)	−13.239*** (2.175)
$\max T$							13.006*** (1.88)	0.384 (2.821)	13.085*** (1.67)
No. obs.	10,469	10,354	10,354	10,469	10,354	10,354	10,469	10,354	10,354
$R^2$	0.043	0.066	0.210	0.045	0.067	0.210	0.054	0.072	0.215
Year $\times$ Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓
Superstar authors			✓			✓			✓

*Note.* Figures correspond to coefficients from an OLS regression of raw citation counts on a dummy variable equal to 1 if the paper was authored by at least 50 percent women and 0 otherwise. (Mixed gendered papers with fewer than 50 percent female authors are dropped.) Superstar is a binary variable equal to 1 if at least one author on a paper satisfies the criteria defined in Appendix F.1. Superstar fixed effects account for each superstar author. Robust standard errors in parentheses. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table F.3: The impact of super-stardom (1990–2015)

	Model 1			Model 2			Model 3		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
female	6.414 (15.306)	26.509* (14.78)	22.178* (12.293)	12.099 (15.217)	29.226** (14.791)	24.310** (12.288)	28.943* (15.125)	26.307* (14.859)	29.000** (12.253)
superstar		219.968*** (26.322)			208.829*** (25.984)			248.700*** (50.204)	
$N$				53.148*** (10.072)	34.774*** (9.664)	30.678*** (7.823)	44.598*** (9.791)	43.232*** (9.777)	34.930*** (8.165)
$\max t$							−15.843*** (2.725)	−17.296*** (2.748)	−20.475*** (2.597)
$\max T$							15.820*** (2.317)	8.817*** (2.676)	17.367*** (2.332)
No. obs.	6,122	6,082	6,082	6,122	6,082	6,082	6,122	6,082	6,082
$R^2$	0.061	0.088	0.219	0.067	0.090	0.221	0.085	0.101	0.234
Year $\times$ Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓
Superstar authors			✓			✓			✓

*Note.* Columns display estimates identical to those in Table F.2 except that only articles published after 1990 are included. \*\*\*, \*\*, and \* statistically significant at 1%, 5% and 10%, respectively. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table F.4: The impact of super-stardom (2000–2015)

	Model 1			Model 2			Model 3		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
female	39.905** (17.143)	46.360*** (17.291)	34.068*** (13.063)	45.050*** (17.244)	49.629*** (17.356)	36.633*** (13.038)	53.171*** (17.294)	49.272*** (16.907)	41.222*** (13.047)
superstar		114.427*** (21.541)			103.357*** (21.685)			120.756*** (40.461)	
$N$				39.696*** (7.328)	31.032*** (7.331)	24.456*** (6.991)	34.816*** (7.1)	34.331*** (7.091)	23.383*** (7.019)
$\max t$							-13.713*** (4.807)	-15.125*** (4.886)	-11.601*** (3.945)
$\max T$							13.389*** (4.266)	10.765** (4.384)	12.559*** (3.649)
No. obs.	3,980	3,961	3,961	3,980	3,961	3,961	3,980	3,961	3,961
$R^2$	0.089	0.103	0.227	0.097	0.108	0.229	0.113	0.120	0.236
Year $\times$ Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓
Superstar authors			✓			✓			✓

*Note.* Columns display estimates identical to those in Table F.2 except that only articles published after 2000 are included. \*\*\*, \*\*, and \* statistically significant at 1%, 5% and 10%, respectively. \*\*\*, \*\*, and \* statistically significant at 1%, 5% and 10%, respectively.



## F.2 Nobel Prize-winning authors

In this Appendix, we swap our *ad hoc* definition of “superstar” (Appendix F.1) with fixed effects (and a binary variable) for authors who won the Nobel Prize before 2019.

About 0.9 percent of authors in our data are Nobel Prize winners. (See Table F.5 for a list of their names.) On average, each has published 10 papers in a top-five journal. Their highest cited paper was cited, on average, 3,045 times.

### F.2.1 Results

Results in Tables F.6, F.7 and F.8 closely mirror corresponding results from Appendix F.1. Controlling for Nobel Prize winners reduces the magnitude of the coefficient on female authorship (Table F.6) but the change is less pronounced when the sample is restricted to later years (Tables F.7 and F.8). Among articles published after 2000 (Table F.8), female-authored papers receive, on average, 27–38 more citations compared to male-authored papers and accounting for Nobel Prize winners does not observably impact this gap.

Table F.5: List of Nobel Prize winners (2018 and earlier)

Akerlof, George A.	Koopmans, Tjalling C.	Samuelson, Paul A.
Allais, Maurice	Krugman, Paul R.	Sargent, Thomas J.
Arrow, Kenneth J.	Kydland, Finn E.	Scholes, Myron S.
Aumann, Robert J.	Lucas, Robert E. (Jr.)	Schultz, Theodore W.
Becker, Gary S.	Markowitz, Harry M.	Selten, Reinhard
Buchanan, James M.	Maskin, Eric S.	Sen, Amartya K.
Deaton, Angus S.	McFadden, Daniel L.	Shapley, Lloyd S.
Debreu, Gerard	Merton, Robert C.	Shiller, Robert J.
Diamond, Peter A.	Miller, Merton H.	Simon, Herbert A.
Engle, Robert F.	Mirrlees, James A.	Sims, Christopher A.
Fama, Eugene F.	Modigliani, Franco	Smith, Vernon L.
Friedman, Milton	Mortensen, Dale T.	Solow, Robert M.
Frisch, Ragnar	Mundell, Robert A.	Spence, A. Michael
Granger, Clive W. J.	Myerson, Roger B.	Stigler, George J.
Hansen, Lars Peter	Nordhaus, William D.	Stiglitz, Joseph E.
Harsanyi, John C.	North, Douglass C.	Stone, Richard
Hart, Oliver D.	Ostrom, Elinor	Thaler, Richard H.
Heckman, James J.	Phelps, Edmund S.	Tinbergen, Jan
Holmström, Bengt	Pissarides, Christopher A.	Tirole, Jean
Hurwicz, Leonid	Prescott, Edward C.	Tobin, James
Kahneman, Daniel	Romer, Paul M.	Williamson, Oliver E.
Klein, Lawrence R.	Roth, Alvin E.	

Table F.6: The impact of the Nobel Prize (1950–2015)

	Model 1			Model 2			Model 3		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
female	-8.488 (13.147)	3.009 (13.26)	8.335 (13.118)	-5.362 (13.081)	5.258 (13.217)	10.114 (13.032)	11.253 (13.035)	10.306 (13.138)	24.005* (12.898)
Nobel		443.950*** (89.187)			436.028*** (89.105)			405.256*** (99.215)	
$N$				45.923*** (9.811)	36.058*** (9.526)	30.696*** (9.165)	36.633*** (10.018)	36.499*** (10.01)	22.765*** (8.794)
$\max t$							-12.828*** (2.347)	-14.232*** (2.457)	-13.374*** (2.198)
$\max T$							13.006*** (1.88)	10.188*** (1.919)	13.571*** (1.637)
No. obs.	10,469	10,469	10,469	10,469	10,469	10,469	10,469	10,469	10,469
$R^2$	0.043	0.061	0.198	0.045	0.063	0.198	0.054	0.068	0.207
Year $\times$ Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓
Nobel authors			✓			✓			✓

*Note.* Figures correspond to coefficients from an OLS regression of raw citation counts on a dummy variable equal to 1 if the paper was authored by at least 50 percent women and 0 otherwise. (Mixed gendered papers with fewer than 50 percent female authors are dropped.) Nobel is a dummy variable equal to 1 if at least one author on a paper is a Nobel Prize winner; Nobel fixed effects account for each Nobel Prize winning author. Robust standard errors in parentheses. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table F.7: The impact of the Nobel Prize (1990–2015)

	Model 1			Model 2			Model 3		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
female	6.414 (15.306)	9.751 (15.322)	9.672 (15.084)	12.099 (15.217)	15.014 (15.218)	14.819 (14.972)	28.943* (15.125)	28.691* (15.115)	31.126** (14.826)
Nobel		168.824*** (48.918)			158.416*** (49.565)			128.159** (57.196)	
$N$				53.148*** (10.072)	51.133*** (10.248)	52.580*** (10.228)	44.598*** (9.791)	45.737*** (9.696)	43.192*** (9.675)
$\max t$							−15.843*** (2.725)	−17.180*** (2.665)	−16.945*** (2.678)
$\max T$							15.820*** (2.317)	15.767*** (2.331)	17.164*** (2.443)
No. obs.	6,122	6,122	6,122	6,122	6,122	6,122	6,122	6,122	6,122
$R^2$	0.061	0.064	0.096	0.067	0.070	0.102	0.085	0.087	0.122
Year $\times$ Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓
Nobel authors			✓			✓			✓

*Note.* Columns display estimates identical to those in Table F.6 except that only articles published after 1990 are included. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

Table F.8: The impact of the Nobel Prize (2000–2015)

	Model 1			Model 2			Model 3		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
female	39.905** (17.143)	41.056** (17.23)	37.379** (16.852)	45.050*** (17.244)	46.029*** (17.32)	42.444** (16.941)	53.171*** (17.294)	53.379*** (17.309)	49.618*** (16.964)
Nobel		56.045 (35.748)			49.717 (35.95)			47.493 (37.443)	
$N$				39.696*** (7.328)	39.369*** (7.35)	40.575*** (7.486)	34.816*** (7.1)	35.348*** (7.095)	36.106*** (7.173)
$\max t$							-13.713*** (4.807)	-14.313*** (4.811)	-14.601*** (4.831)
$\max T$							13.389*** (4.266)	13.553*** (4.266)	13.845*** (4.31)
No. obs.	3,980	3,980	3,980	3,980	3,980	3,980	3,980	3,980	3,980
$R^2$	0.089	0.090	0.106	0.097	0.097	0.113	0.113	0.114	0.130
Year $\times$ Journal	✓	✓	✓	✓	✓	✓	✓	✓	✓
Nobel authors			✓			✓			✓

*Note.* Columns display estimates identical to those in Table F.6 except that only articles published after 2000 are included. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively. \*\*\*, \*\* and \* statistically significant at 1%, 5% and 10%, respectively.

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